

STATE OF NORTH CAROLINA

WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2006

OFFICE OF THE STATE AUDITOR

LESLIE W. MERRITT, JR., CPA, CFP

STATE AUDITOR

WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2006

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THE UNIVERSITY OF NORTH CAROLINA

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AUDITOR'S TRANSMITTAL

The Honorable Michael F. Easley, Governor The General Assembly of North Carolina Board of Trustees, Winston-Salem State University

We have completed a financial statement and compliance audit of Winston-Salem State University for the year ended June 30, 2006, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

Our consideration of internal control over financial reporting and compliance and other matters based on an audit of the financial statements and our consideration of the University's administration of federal programs in accordance with applicable laws, regulations, contracts and grants resulted in no audit findings.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

Leslie W. Merritt, Jr., CPA, CFP

Leslie W. Merritt, Jr.

State Auditor

January 10, 2007

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Winston-Salem State University Winston-Salem, North Carolina

We have audited the accompanying financial statements of Winston-Salem State University, a constituent institution of the 16-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2006, which collectively comprise the University's basic financial statements as listed in the table of contents. These financial statements are the responsibility of Winston-Salem State University's management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Winston-Salem State University Foundation, Inc., and Subsidiary, which represent 100% of the University's discretely presented component unit. Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the discretely presented component unit, is based on the report of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Winston-Salem State University Foundation, Inc., and Subsidiary, were not audited in accordance with Government Auditing Standards. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of other auditors provide a reasonable basis for our opinions.

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of Winston-Salem State University and its discretely presented component unit as of June 30, 2006, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

In accordance with *Government Auditing Standards*, we have also issued our report dated December 5, 2006, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Leslie W. Merritt, Jr., CPA, CFP

Leslie W. Merritt, Jr.

State Auditor

December 5, 2006

WINSTON-SALEM STATE UNIVERSITY MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Winston-Salem State University (the "University") annual financial report presents our discussion and analysis of the financial performance of the University during the fiscal year ended June 30, 2006. This discussion has been prepared by University management along with the financial statements and notes to the financial statements and should be read in conjunction with, and is qualified in its entirety by, the financial statements and notes. The Management's Discussion and Analysis has comparative data for the applicable years (past and current) with emphasis on the current year. The financial statements, notes, and this discussion are the responsibility of University management.

Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board (GASB) Statement No. 35, Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities, and GASB Statement No. 38, Certain Financial Statement Note Disclosures. These GASB statements establish standards for external financial reporting for public colleges and universities and require that financial statements be presented on a consolidated basis for the University as a whole, with resources classified for accounting and reporting purposes into four net asset categories. Prior to 2002, financial reporting requirements focused on the accountability of individual funds groups rather than on the University as a whole. One of the most important questions asked is whether the University as a whole is better or worse off as a result of the year's activities. The key to understanding this question is the Statement of Net Assets and the Statement of Revenues, Expenses, and Changes in Net Assets. These statements present financial information in a form similar to that used by corporations. It is prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Net Assets includes all assets and liabilities. The University's net assets (the difference between assets and liabilities) are an indicator of the University's financial health. Over time, increases or decreases in net assets is one indicator of the improvement or erosion of the University's financial health when considered with nonfinancial facts such as enrollment levels and the condition of the facilities.

The Statement of Revenues, Expenses, and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. All things being equal, a public University's dependency on State appropriations and gifts will result in operating deficits, because GASB Statement No. 35 classifies State appropriations and gifts as nonoperating revenues. Prior to 2002, these two revenue classifications were included within the scope of normal revenues and contributed to revenues over expenditures, typically a net positive number.

Reporting Entity

The financial statements report information about the University as a whole using accounting methods similar to those used by private-sector companies. The University's supporting organization, the Winston-Salem State University Foundation, Inc., (the "Foundation"), is an independent nonprofit corporation formed for the exclusive benefit of the University. According to Governmental Accounting Standards Board Statement No. 39, *Determining Whether Certain Organizations are Component Units*, the Foundation meets the requirements to be reported discretely in these financial statements.

Financial Highlights

The University's financial position, as a whole, remained relatively stable during the fiscal year ended June 30, 2006. Its combined net assets increased \$9,149,333.92 from the previous year, which is an increase of approximately 8.9 percent.

Condensed Financial Information

Statement of Net Assets

The Statement of Net Assets presents the assets (current and noncurrent), liabilities (current and noncurrent), and the net assets (total assets less total liabilities) of the University. This financial statement provides a comparative University fiscal snapshot as of June 30, 2006, and June 30, 2005. This provides the readers of this statement with information on assets available to continue operations.

Condensed Statement of Net Assets June 30, 2006

	2006			2005				
Assets								
Current Assets	\$	19,597,040.65	11.7%	\$ 14,986,467.67	10.5%			
Noncurrent Assets:								
Capital		125,473,793.05	74.9%	106,262,634.94	74.8%			
Other		22,454,163.50	13.4%	 20,894,394.92	14.7%			
Total Assets		167,524,997.20	100.0%	 142,143,497.53	100.0%			
Liabilities								
Current Liabilities		5,879,406.91	10.6%	5,635,213.59	14.4%			
Noncurrent Liabilities		49,379,189.13	89.4%	 33,391,216.70	85.6%			
Total Liabilities		55,258,596.04	100.0%	39,026,430.29	100.0%			
Net Assets*								
Invested in Capital Assets, Net of Related Debt		78,350,067.57	69.8%	75,564,765.51	73.3%			
Restricted:		, ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Nonexpendable		11,423,994.91	10.2%	10,375,198.80	10.1%			
Expendable		14,588,537.23	13.0%	12,767,761.96	12.3%			
Unrestricted		7,903,801.45	7.0%	4,409,340.97	4.3%			
Total Net Assets	\$	112,266,401.16	100.0%	\$ 103,117,067.24	100.0%			

^{*}Net Asset categories are defined in Note 1L of the Notes to the Financial Statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

As of June 30, 2006, total University assets were \$167,524,997.20. The University's largest asset is investment in capital assets of \$125,473,793.05 at June 30, 2006. Cash and investments increased by \$6,352,698.51 primarily due to increased revenues of \$3,751,467.52 from providing student services to a growing student enrollment. The cash balance related to capital grants and appropriations designated for capital projects increased \$1,801,892.30, and net realized and unrealized gains on endowments increased \$799,338.69.

The \$19,597,040.65 in current assets covered the current liabilities of \$5,879,406.91, as the current ratio was \$3.33 in current assets to every \$1 in current liabilities.

University liabilities totaled \$55,258,596.04 at June 30, 2006. Bonds payable of \$12,028,725.48 and a capital lease of \$35,095,000.00 were the largest liabilities, representing 85.3% of the total University liabilities. The University had outstanding bonds of \$6,535,000.00, \$2,613,725.48, and \$2,880,000.00 from 1998, 2002, and 2004 bond issues, respectively.

Statement of Revenues, Expenses, and Changes in Net Assets

The Statement of Revenues, Expenses, and Changes in Net Assets presents the activity that shows the changes in net assets. The activity is represented by the revenues received by the University, both operating and nonoperating, and the expenses paid by the University, operating and nonoperating, as well as any other revenues, expenses, gains and losses received or expended by the University.

Operating revenues are received for providing goods and services to the various customers of the University. Operating expenses are used to acquire goods and services provided in return for the operating revenues, and to carry out the mission of the University. Nonoperating revenues are received for which goods and services are not provided, i.e., State appropriations and investment income. Nonoperating expenses are expenses not involved in the normal operation of the University that can include interest expense, extraordinary items, and accounting changes and corrections.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Condensed Statement of Revenues, Expenses, and Changes in Net Assets For the Year Ended June 30, 2006

	2006		2005			
Operating Revenues:						
Student Tuition and Fees, Net	\$ 13,532,921.93	39.4%	\$ 11,817,062.72	38.8%		
Grants and Contracts	9,172,378.33	26.7%	9,047,148.08	29.7%		
Sales and Services, Net	10,810,869.09	31.4%	8,869,633.89	29.1%		
Other	874,565.26	2.5%	727,624.97	2.4%		
Total Operating Revenues	34,390,734.61	100.0%	30,461,469.66	100.0%		
Operating Expenses:						
Salaries and Benefits	52,588,327.34	54.6%	48,323,011.58	57.5%		
Supplies, Materials, and Services	31,792,274.23	33.0%	25,071,228.49	29.8%		
Scholarships and Fellowships	5,213,096.08	5.4%	5,422,158.64	6.5%		
Utilities	2,795,242.32	2.9%	2,144,382.11	2.5%		
Depreciation	3,958,479.79	4.1%	3,078,380.61	3.7%		
Total Operating Expenses	96,347,419.76	100.0%	84,039,161.43	100.0%		
Operating Loss	(61,956,685.15)		(53,577,691.77)			
Nonoperating Revenues:						
State Appropriations	50,573,984.87	71.1%	43,264,836.91	59.5%		
Capital Grants	6,210,146.00	8.7%	15,105,846.00	20.8%		
Capital Appropriations	2,125,800.00	3.0%	2,643,100.00	3.6%		
Noncapital Grants	11,367,035.75	16.0%	11,069,592.84	15.2%		
Noncapital Gifts	378,499.78	0.5%	152,261.54	0.2%		
Additions to Endowments	1,193,504.56	1.7%	82,406.30	0.1%		
Other	(742,951.89)	-1.0%	445,396.29	0.6%		
Net Nonoperating Revenues	71,106,019.07	100.0%	72,763,439.88	100.0%		
Increase in Net Assets	9,149,333.92		19,185,748.11			
Net Assets:						
Beginning of Year	103,117,067.24		83,931,319.13			
End of Year	\$ 112,266,401.16		\$ 103,117,067.24			

Total operating loss for fiscal year 2006 was \$61,956,685.15. Since the State of North Carolina appropriation is not included within operating revenue per GASB Statement No. 35, the University will show a significant operating loss on a continuing basis.

The sources of operating revenue for the University are tuition and fees, grants and contracts, auxiliary services, and other educational activities.

The University strives to provide students with the opportunity to obtain a quality education. Future University enrollments may be affected by a number of factors, including any material increase in tuition and other mandatory charges, stemming from any material decrease in appropriation funding from the State of North Carolina.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

The following table details the University's noncapital grants and contracts revenue for the fiscal year ended June 30, 2006.

		Amount
Federal:		_
Department of Education	\$	13,548,592.07
Department of Health and Human Services		2,765,435.57
Department of Justice		584,011.29
National Science Foundation		384,412.37
Department of Housing and Urban Development		212,566.42
Department of Defense		115,885.40
National Aeronautics Space Administration		56,615.26
Department of Agriculture		46,634.92
Department of Transportation	_	24,108.65
Total Federal		17,738,261.95
Private, State, and Local		2,801,152.13
Total All Sources	\$	20,539,414.08

Operating expenses, including depreciation of \$3,958,479.79, totaled \$96,347,419.76. Of this total, \$47,208,567.53 or 49.0 percent was used for instruction and student support.

The University's largest source of nonoperating revenue is the State of North Carolina appropriation. This is received in monthly payments, beginning in July of each year, since the State's fiscal year begins on July 1. There is no direct connection between the amount of tuition revenues collected by the University and the amount of State funds appropriated in any given year. For the fiscal year ended June 30, 2006, the State of North Carolina appropriated to the University \$50,573,984.87 for operations. The State of North Carolina provided \$8,335,946.00 in capital grants and capital appropriations during the fiscal year.

Total net revenues were \$105,496,753.68 for fiscal year 2006, compared to \$103,224,909.54 for fiscal year 2005, resulting in a net increase of \$2,271,844.14, which is primarily contributed to the following:

- Student tuition and fees reflect a \$1,715,859.21 increase due to increases in student enrollment and in tuition and fee rates.
- Sales and services reflect a \$1,941,235.20 increase due to increases in student enrollment and in housing and dining rates.
- State appropriations reflect a \$7,309,147.96 increase due to increased funding from the State of North Carolina.
- Capital grants reflect a \$8,895,700.00 decrease due to the completion of construction projects funded under the University Improvement General Obligation Bonds.

One of the University's greatest strengths is the diverse streams of revenues which supplement its student tuition and fees, including voluntary private support from individuals,

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONCLUDED)

foundations, and corporations, along with government and other sponsored programs, State appropriations and investment income. The University has in the past and will continue to seek funding aggressively from all possible sources consistent with its mission, to supplement student tuition, and manage prudently the financial resources realized from these efforts to fund its operating activities.

Capital Assets

With the passage of the University Improvement General Obligation Bonds in 2000, the University was authorized to receive \$46,786,581.00 over the next six years for capital improvements. Major capital expenditures for the year ended June 30, 2006, include the Anderson Center Renovations, \$2,519,187.24, Health Center Building Renovations, \$1,501,044.55, Physical and Life Science Building, \$933,788.20, and the Carolina Hall Renovation, \$696,390.41.

During the year the University entered into a capital lease with the Winston-State University Housing Foundation, LLC, for the Hairston-Gleason Housing Facility. The capital asset and the capital lease liability recorded was \$17,720,000.00.

Factors Impacting Future Periods

Management believes that the University is well positioned to continue its strong financial condition and level of excellence in service to students, the community, and governmental agencies. This flexibility, along with the University's ongoing efforts toward revenue diversification and cost containment, will enable the University to provide the necessary resources to support this level of excellence.

A crucial element to the University's future will continue to be our relationship with the State of North Carolina, as we work to manage tuition to make it competitive while providing an outstanding college education for our students. There is a direct relationship between the growth of State support and the University's ability to control tuition growth, as declines in State appropriations generally result in increased tuition levels.

The University continues to execute its long-range plan to modernize and expand its complement of facilities with a balance of new construction. This strategy addresses the University's growth and the continuing effects of technology on teaching methodologies.

Private gifts are an important supplement to the fundamental support from the State and student tuition, and a significant factor in the growth of academic units. Economic pressures affecting donors may also affect the future level of support the University receives from corporate and individual giving.

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility.

While it is not possible to predict the ultimate results, management believes that the University's financial condition is strong enough to weather any economic uncertainties.

Winston-Salem State University Statement of Net Assets June 30, 2006

Total Liabilities

ASSETS Current Assets: Cash and Cash Equivalents Restricted Cash and Cash Equivalents Receivables, Net (Note 4) Due from University Component Unit Inventories Notes Receivable, Net (Note 4)	\$	11,633,980.12 5,029,603.95 2,073,630.02 522,290.00 209,130.87 128,405.69
Total Current Assets		19,597,040.65
Noncurrent Assets: Restricted Cash and Cash Equivalents Restricted Due from Primary Government Endowment Investments Other Long-Term Investments Notes Receivable, Net (Note 4) Capital Assets - Nondepreciable (Note 5) Capital Assets - Depreciable, Net (Note 5)		4,183,330.11 1,741,391.13 14,590,951.60 1,121,110.92 817,379.74 5,618,806.43 119,854,986.62
Total Noncurrent Assets		147,927,956.55
Total Assets		167,524,997.20
LIABILITIES Current Liabilities: Accounts Payable and Accrued Liabilities (Note 6) Due to Primary Government Unearned Revenue Interest Payable Long-Term Liabilities - Current Portion (Note 7)		2,779,396.37 78,331.80 1,141,527.36 217,939.38 1,662,212.00
Total Current Liabilities		5,879,406.91
Noncurrent Liabilities: Deposits Payable Funds Held for Others U. S. Government Grants Refundable Long-Term Liabilities (Note 7)		252,103.16 270,299.38 933,427.11 47,923,359.48
Total Noncurrent Liabilities	_	49,379,189.13
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Exhibit A-1

55,258,596.04

Winston-Salem State University Statement of Net Assets June 30, 2006

Exhibit A-1
Page 2

NET ASSETS Invested in Capital Assets, Net of Related Debt Restricted for:	78,350,067.57
Nonexpendable:	0.005.050.00
Scholarships and Fellowships	3,295,956.00
Endowed Professorships	5,530,500.00
Departmental Uses	2,496,307.31
Loans	101,231.60
Expendable:	
Scholarships and Fellowships	1,321,838.34
Professorships	2,714,643.95
Departmental Uses	3,913,303.21
Loans	186,215.55
Capital Projects	5,549,364.64
Debt Service	903,171.54
Unrestricted	 7,903,801.45
Total Net Assets	\$ 112,266,401.16

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Statement of Revenues, Expenses, and Changes in Net Assets

For the Fiscal Year Ended June 30, 2006 Exhibit A-2

REVENUES Operating Revenues: Student Tuition and Fees, Net (Note 9) Federal Grants and Contracts Sales and Services, Net (Note 9) Interest Earnings on Loans Other Operating Revenues	\$ 13,532,921.93 9,172,378.33 10,810,869.09 3,951.20 870,614.06
Total Operating Revenues	34,390,734.61
EXPENSES Operating Expenses: Salaries and Benefits Supplies and Materials Services Scholarships and Fellowships Utilities Depreciation	52,588,327.34 8,575,437.81 23,216,836.42 5,213,096.08 2,795,242.32 3,958,479.79
Total Operating Expenses	96,347,419.76
Operating Loss	 (61,956,685.15)
NONOPERATING REVENUES (EXPENSES) State Appropriations Noncapital Grants Noncapital Gifts Investment Income (Net of Investment Expense of \$64,459.37) Interest and Fees on Debt	50,573,984.87 11,367,035.75 378,499.78 1,392,818.38 (2,135,770.27)
Net Nonoperating Revenues	 61,576,568.51
Loss Before Other Revenues	(380,116.64)
Capital Appropriations Capital Grants Additions to Endowments	2,125,800.00 6,210,146.00 1,193,504.56
Increase in Net Assets	9,149,333.92
NET ASSETS Net Assets - July 1, 2005	 103,117,067.24
Net Assets - June 30, 2006	\$ 112,266,401.16

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Statement of Cash Flows For the Fiscal Year Ended June 30, 2006

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CASH FLOWS FROM OPERATING ACTIVITIES Received from Customers Payments to Employees and Fringe Benefits Payments to Vendors and Suppliers Payments for Scholarships and Fellowships Loans Issued Collection of Loans Interest Earned on Loans Student Deposits Received Student Deposits Returned	\$ 34,455,917.08 (53,190,311.72) (34,395,003.28) (5,213,096.08) (119,900.00) 156,270.45 (5,792.12) 252,103.16 (195,833.13)
Net Cash Used by Operating Activities	 (58,255,645.64)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES State Appropriations Noncapital Grants Noncapital Gifts Additions to Endowments Other Payments	50,573,984.87 11,093,091.45 378,499.78 671,214.56 (30,610.87)
Net Cash Provided by Noncapital Financing Activities	62,686,179.79
CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES State Capital Appropriations Capital Grants Acquisition and Construction of Capital Assets Principal Paid on Capital Debt and Leases Interest and Fees Paid on Capital Debt and Leases Payment to Bond Escrow Agent	2,125,800.00 7,791,227.77 (5,896,560.49) (1,285,000.00) (2,153,372.52) (2,890.45)
Net Cash Provided by Capital Financing and Related Financing Activities	 579,204.31
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from Sales and Maturities of Investments Investment Income Purchase of Investments and Related Fees Net Cash Provided by Investing Activities	 5,392,310.31 886,067.59 (5,890,500.99) 387,876.91
Net Increase in Cash and Cash Equivalents Cash and Cash Equivalents - July 1, 2005	 5,397,615.37 15,449,298.81
Cash and Cash Equivalents - June 30, 2006	\$ 20,846,914.18

RECONCILIATION OF NET OPERATING REVENUES (EXPENSES)		
TO NET CASH USED BY OPERATING ACTIVITIES		
Operating Loss	\$	(61,956,685.15)
Adjustments to Reconcile Operating Loss to Net Cash Used	·	, , , ,
by Operating Activities:		
Depreciation Expense		3,958,479.79
Changes in Assets and Liabilities:		
Receivables (Net)		(76,983.92)
Inventories		(102,436.36)
Accounts Payable and Accrued Liabilities		(78,735.45)
Due to Primary Government		(6,505.30)
Unearned Revenue		136,374.27
Compensated Absences		(221,794.00)
Deposits Payable		56,270.03
Student Loans Issued		(119,900.00)
Studen Loan Principal Repayments		156,270.45
Net Cash Used by Operating Activities	\$	(58,255,645.64)
RECONCILIATION OF CASH AND CASH EQUIVALENTS		
Current Assets:		
Cash and Cash Equivalents	\$	11,633,980.12
Restricted Cash and Cash Equivalents		5,029,603.95
Noncurrent Assets:		
Restricted Cash and Cash Equivalents		4,183,330.11
Total Cash and Cash Equivalents - June 30, 2006	\$	20,846,914.18
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES		
Assets Acquired through the Assumption of a Liability	\$	17,720,000.00
Change in Fair Value of Investments		36,480.51

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Foundation, Inc., and Subsidiary Consolidated Statement of Financial Position June 30, 2006

ASSETS
Cash and Cash Equivalents \$ 5,135,840
Restricted Cash 2,354,529
Accounts Receivable 9,295
Lease Obligation Receivable, Net 29,286,305

Exhibit B-1

 Lease Obligation Receivable, Net
 29,286,305

 Pledges Receivable, Net
 4,187,140

 Investment Securities
 3,668,318

 Property and Equipment, Net
 1,842,761

 Construction in Progress
 28,358

 Deferred Financing Costs, Net
 1,351,395

 Other
 2,269

Total Assets 47,866,210

LIABILITIES

Due to Board of Trustees of the Endowment522,290Accounts Payable and Other Accruals11,276Bonds Payable35,095,000

Total Liabilities 35,628,566

NET ASSETS

 Unrestricted
 1,713,918

 Temporarily Restricted
 5,069,053

 Permanently Restricted
 5,454,673

 Total Net Assets
 \$ 12,237,644

See Note 1 in the Notes to the Financial Statements

Winston-Salem State University Foundation, Inc., and Subsidiary Consolidated Statement of Activities For the Year Ended June 30, 2006

Exhibit B-2

CHIPDODE AND DEVENTE	Unrestricted	 Temporarily Restricted	 Permanently Restricted		Total
SUPPORT AND REVENUE Lease Income Gifts and Grants Investment Income Administrative Fees Unrealized Gain on Investment Activities Passport Income Other	\$ 1,773,005 33,366 232,453 82,686 84,149 108,484	\$ 0 847,709 23,850 355,991	\$ 0 2,707,729	\$	1,773,005 3,588,804 256,303 82,686 355,991 84,149 108,484
Net Assets Released from Restrictions	 2,314,143 1,016,448	1,227,550 (1,016,448)	2,707,729		6,249,422
Total Support and Revenue	 3,330,591	 211,102	 2,707,729		6,249,422
EXPENSES Depreciation and Amortization Interest Scholarships Special Programs Management and General Unrelated Business Income Tax Fundraising Expense Total Expenses	 58,403 1,573,433 628,909 387,539 436,004 19,648 211,312 3,315,248				58,403 1,573,433 628,909 387,539 436,004 19,648 211,312 3,315,248
Change in Net Assets	15,343	211,102	2,707,729		2,934,174
NET ASSETS Net Assets, Beginning	1,698,575	4,857,951	 2,746,944	_	9,303,470
Net Assets, Ending	\$ 1,713,918	\$ 5,069,053	\$ 5,454,673	\$	12,237,644

See Note 1 in the Notes to the Financial Statements

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WINSTON-SALEM STATE UNIVERSITY NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2006

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

A. Financial Reporting Entity - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America, the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Winston-Salem State University is a constituent institution of the 16-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component unit. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component unit is discretely presented in the University's financial statements. The discretely presented component unit's financial data is reported in separate financial statements because of its use of different GAAP reporting models and to emphasize its legal separateness.

Discretely Presented Component Unit – Winston-Salem State University Foundation, Inc., is a legally separate not-for-profit corporation and is reported as a discretely presented component unit based on the nature and significance of its relationship to the University. The Winston-Salem State University Housing Foundation, LLC, is the wholly owned subsidiary of the Winston-Salem State University Foundation, Inc.

The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. The Foundation is governed by a 26-member board consisting of five ex-officio directors and 21 elected directors. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the

University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of the University, the Foundation is considered a component unit of the University and is reported in separate financial statements because of the difference in its reporting model, as described below.

The Winston-Salem State University Foundation, Inc., is a private not-for-profit organization that reports its financial results under Financial Accounting Standards Board (FASB) Statements. As such, certain revenue recognition criteria and presentation features are different from the Governmental Accounting Standards Board (GASB) revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting entity for these differences.

During the year ended June 30, 2006, the Foundation distributed \$982,825.21 to the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from the Winston-Salem State University Foundation, Inc., S.G. Atkins House, Winston-Salem, NC 27110, or by calling (336) 750-3005.

B. Basis of Presentation - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Pursuant to the provisions of GASB Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments, as amended by GASB Statement No. 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

In accordance with GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, the University does not apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless the GASB amends its pronouncements to specifically adopt FASB pronouncements issued after that date.

C. Basis of Accounting - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are

recognized when earned, and expenses are recorded when an obligation has been incurred.

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange includes State appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

- **D.** Cash and Cash Equivalents This classification includes cash on deposit with fiscal agents and deposits held by the State Treasurer in the short-term investment fund. The short-term investment fund maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.
- **E.** Investments This classification includes mutual funds, money market funds, and limited partnerships. Except for money market funds, investments are accounted for at fair value, as determined by quoted market prices, or an amount determined by management if quoted market prices are not available. The net increase in the fair value of investments is recognized as a component of investment income.

Money market funds are reported at cost, if purchased, or at fair value or appraised value at date of gift, if donated.

- **F.** Receivables Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal and State governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Receivables are recorded net of estimated uncollectible amounts.
- **G. Inventories** Inventories, consisting of fuel oil held for consumption, are valued at cost using the last invoice cost. Inventories of postage are valued at the retail cost.
- **H.** Capital Assets Capital assets are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost in excess of \$5,000 at the date of acquisition and an expected useful life of more than one year. Library books are generally not considered to have a useful life

of more than one year unless part of a collection and are expensed in the year of acquisition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 10 to 40 years for general infrastructure, 12 to 50 years for buildings, and 5 to 20 years for equipment.

The Diggs Gallery collection is capitalized at cost or fair value at the date of donation. This collection is considered inexhaustible and is therefore not depreciated.

- I. Restricted Assets Unexpended proceeds of revenue bonds and unexpended capital contributions are classified as restricted assets because their use is limited by applicable bond covenants or donor/grantor agreements. These assets are also classified as noncurrent since they cannot be used for current operations. Certain other assets are classified as restricted because their use is limited by external parties or statute.
- **J. Noncurrent Long-Term Liabilities** Noncurrent long-term liabilities include principal amounts of bonds payable, capital lease obligations, and compensated absences that will not be paid within the next fiscal year.

Bonds payable are reported net of unamortized premiums. The University amortizes bond premiums over the life of the bonds using the straight-line method. Issuance costs are expensed.

K. Compensated Absences - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon termination of employment. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

L. Net Assets – The University's net assets are classified as follows:

Invested in Capital Assets, Net of Related Debt – This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of invested in capital assets, net of related debt.

Restricted Net Assets – **Nonexpendable** – Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Assets – **Expendable** – Expendable restricted net assets include resources for which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Assets – Unrestricted net assets include resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first.

M. Scholarship Discounts – Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell

grants, and other federal, State, or nongovernmental programs, are recorded as either operating or nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.

N. Revenue and Expense Recognition – The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, State and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and State appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating since these are either investing, capital or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

O. Internal Sales Activities – Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as copy centers, motor pool, postal services, telecommunications, and facilities rental. In addition, the University has other miscellaneous sales and service units that operated either on a reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

A. Deposits – Unless specifically exempt, the University is required by North Carolina General Statute 147-77 to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. In addition, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, requires the University to deposit its institutional trust funds, except for funds received for services rendered by health care professionals, with the State Treasurer. Although specifically exempted, the University may voluntarily deposit endowment funds, special funds, revenue bond proceeds, debt service funds, and funds received for services rendered by health care professionals with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

At June 30, 2006, the amount shown on the Statement of Net Assets as cash and cash equivalents includes \$20,841,655.73 which represents the University's equity position in the State Treasurer's Short-Term Investment Fund. The Short-Term Investment Fund (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating) had a weighted average maturity of 1.18 years as of June 30, 2006. Assets and shares of the Short-Term Investment Fund are valued at amortized cost, which approximates fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's Short-Term Investment Fund) are included in the State of North Carolina's Comprehensive Annual Financial Report. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page http://www.ncosc.net/ and clicking on "Financial Reports", or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

The carrying amount of the University's deposits not with the State Treasurer, as well as the bank balance, was \$5,258.45. Custodial credit risk is the risk that in the event of a bank failure, the University's deposits may not be returned to it. The University does not have a deposit policy for custodial credit risk. As of June 30, 2006, the University's bank balance was not exposed to custodial credit risk.

B. Investments

University - The University is authorized by The University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina,

to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; time deposits of specified institutions; prime quality commercial paper, and asset-backed securities with specified ratings. Also, G.S. 147-69.1(c) authorizes the following: specified bills of exchange or time drafts and corporate bonds and notes with specified ratings. G.S. 147-69.2 authorizes the following: general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of the University's component unit, the Foundation, is subject to and restricted by G.S. 36B "Uniform Management of Institutional Funds Act" (UMIFA) and any requirements placed on them by contract or donor agreements.

Investments of various funds may be pooled unless prohibited by statute or by terms of the gift or contract. The University utilizes investment pools to manage investments and distribute investment income.

Investments are subject to the following risks.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the fair value of investments. The University does not have a formal policy that addresses interest rate risk.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy that addresses credit risk.

Long-Term Investment Pool - This is an internal investment pool that is utilized for the investment of the endowment funds. Endowment funds of the University and its discretely presented component unit represent the pool's internal participants. Fund ownership and allocation of investment income are based on the equity interest that each fund holds in the internal investment pool. The investment strategy, including the selection of investment managers, is based on the directives of the University's Endowment Board.

The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2006, for the Long-Term Investment Pool.

Long-Term Investment Pool

		Investment Maturities (in Years)						
	Fair Value		Less Than 1		1 to 5	6 to 10		
Investment Type Debt Securities								
Mutual Bond Funds Money Market Mutual Funds	\$ 4,523,944.98 112,702.07	\$	0.00 112,702.07	\$	563,204.36	\$ 3,960,740.62		
Other Securities		\$	112,702.07	\$	563,204.36	\$ 3,960,740.62		
International Mutual Funds	1,771,017.19							
Other Mutual Funds Limited Partnerships	 6,063,154.84 2,120,132.52							
Total Long-Term Investment Pool	\$ 14,590,951.60							

At June 30, 2006, investments in the Long-Term Investment Pool had the following credit quality distribution for securities with credit exposure:

	 Fair Value	 AAA Aaa	 AA Aa
Money Market Funds Mutual Bond Funds	\$ 112,702.07 4,523,944.98	\$ 112,702.07 3,968,786.82	\$ 0.00 555,158.16
Total	\$ 4,636,647.05	\$ 4,081,488.89	\$ 555,158.16

Rating Agency: Standard and Poors

Non-Pooled Investments - The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2006, for the University's non-pooled investments.

Non-Pooled Investments

		Investment Maturities (In Years)
	Fair	Less
	Value	Than 1
Investment Type		
Debt Securities		
Money Market Funds	\$ 1,121,110.92	\$ 1,121,110.92

As of June 30, 2006, the Money Market Funds, with fair value of \$1,121,110.92, were rated AAA by Standard and Poors.

Total Investments – The following table presents the fair value of the total investments at June 30, 2006:

	Fair Value		
Investment Type			
Debt Securities			
Mutual Bond Funds	\$	4,523,944.98	
Money Market Funds		1,233,812.99	
Other Securities			
International Mutual Funds		1,771,017.19	
Other Mutual Funds		6,063,154.84	
Limited Partnerships		2,120,132.52	
Total Investments	\$	15,712,062.52	

Component Unit - Investments of the University's discretely presented component unit, the Foundation, are subject to and restricted by G.S. 36B "Uniform Management of Institutional Funds Act" (UMIFA) and any requirements placed on them by contract or donor agreements. Because the Foundation reports under the FASB reporting model, disclosures of the various investment risks are not required. The following is an analysis of investments by type:

	 Fair Value
Investment Type	
Equity Investments	\$ 2,353,960.00
Collective Fixed Income	1,268,138.00
Money Market Funds	 46,220.00
Total Investments	\$ 3,668,318.00

NOTE 3 - ENDOWMENT INVESTMENTS

Investments of the University's endowment funds are pooled. If a donor has not provided specific instructions, State law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds.

Investment return of the University's endowment funds is predicated on the total return concept (yield plus appreciation). The total spending rate is calculated annually by taking the sum of the market value of the endowment investments for the preceding twelve quarters, and dividing the result by twelve. Spending from the average value shall be at a rate of five percent, paid out proportionately on a quarterly basis. To the extent that the total return for the current year exceeds the payout, the excess is added to principal. If current year earnings do not meet the payout requirements, the University uses accumulated income and appreciation from restricted, expendable net asset endowment balances to make up the difference. At June 30, 2006, net appreciation of \$3,795,736.74 was available to be spent for restricted purposes.

NOTE 4 - RECEIVABLES

Receivables at June 30, 2006, were as follows:

	Less					
		C		Allowance		NT. 4
		Gross		for Doubtful		Net
		Receivables		Accounts		Receivables
Current Receivables:						
Students	\$	1,198,614.22	\$	916,088.46	\$	282,525.76
Accounts		451,139.98				451,139.98
Intergovernmental		1,124,551.89				1,124,551.89
Investment Earnings		49,858.33				49,858.33
Interest on Loans		144,493.37				144,493.37
Other		21,060.69				21,060.69
Total Current Receivables	\$	2,989,718.48	\$	916,088.46	\$	2,073,630.02
Notes Receivable:						
Notes Receivable - Current:						
Federal Loan Programs	\$	176,664.36	\$	58,944.05	\$	117,720.31
Institutional Student Loan Programs		14,118.17		3,432.79		10,685.38
Total Notes Receivable - Current	\$	190,782.53	\$	62,376.84	\$	128,405.69
Notes Receivable - Noncurrent:						
Federal Loan Programs	\$	1,127,824.49	\$	380,926.69	\$	746,897.80
Institutional Student Loan Programs		114,142.64		43,660.70		70,481.94
Total Notes Receivable - Noncurrent	\$	1,241,967.13	\$	424,587.39	\$	817,379.74

NOTE 5 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2006, is presented as follows:

	Balance July 1, 2005		Increases		Decreases		 Balance June 30, 2006
Capital Assets, Nondepreciable: Land Art, Literature, and Artifacts Construction in Progress	\$	3,968,242.04 625,772.00 9,978.012.71	\$	0.00 7,759,412.20	\$	0.00	\$ 3,968,242.04 625,772.00 1,024,792.39
Total Capital Assets, Nondepreciable	_	14,572,026.75		7,759,412.20		16,712,632.52	5,618,806.43
Capital Assets, Depreciable: Buildings Machinery and Equipment General Infrastructure		116,377,010.91 6,142,841.74 4,215,222.60		29,673,328.64 643,625.89 1,805,903.69		5,143.95	146,050,339.55 6,781,323.68 6,021,126.29
Total Capital Assets, Depreciable		126,735,075.25		32,122,858.22	_	5,143.95	158,852,789.52
Less Accumulated Depreciation for: Buildings Machinery and Equipment General Infrastructure		29,523,554.41 3,660,447.77 1,860,464.88		3,133,035.99 645,672.31 179,771.49		5,143.95	32,656,590.40 4,300,976.13 2,040,236.37
Total Accumulated Depreciation		35,044,467.06		3,958,479.79	_	5,143.95	38,997,802.90
Total Capital Assets, Depreciable, Net		91,690,608.19		28,164,378.43	_		119,854,986.62
Capital Assets, Net	\$	106,262,634.94	\$	35,923,790.63	\$	16,712,632.52	\$ 125,473,793.05

NOTE 6 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2006, were as follows:

	 Amount
Accounts Payable Accrued Payroll Contract Retainage	\$ 1,807,787.85 902,808.52 68,800.00
Total Accounts Payable and Accrued Liabilities	\$ 2,779,396.37

NOTE 7 - LONG-TERM LIABILITIES

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2006, is presented as follows:

	Balance July 1, 2005	Additions	Reductions	Balance June 30, 2006	Current Portion
Bonds Payable Add Premium	\$ 12,565,000.00 102,869.43	\$ 0.00	\$ 630,000.00 9,143.95	\$ 11,935,000.00 93,725.48	\$ 775,000.00
Total Bonds Payable	12,667,869.43		639,143.95	12,028,725.48	775,000.00
Capital Leases Payable Compensated Absences	18,030,000.00 2,683,640.00	17,720,000.00 3,958,051.00	655,000.00 4,179,845.00	35,095,000.00 2,461,846.00	675,000.00 212,212.00
Total Long-Term Liabilities	\$ 33,381,509.43	\$ 21,678,051.00	\$ 5,473,988.95	\$ 49,585,571.48	\$ 1,662,212.00

Additional information regarding capital lease obligations is included in Note 8.

B. Bonds Payable - The University was indebted for bonds payable for the purposes shown in the following table:

Purpose	Series	Interest Rate/ Ranges	Final Maturity Date		Original Amount of Issue		Principal Paid Through June 30, 2006		Principal Outstanding June 30, 2006
Housing and Dining System									
UNC System Pool Revenue Bonds	2002B	3.50% - 5.37%	04/01/2017	\$	3,090,000.00	\$	570,000.00	\$	2,520,000.00
Revenue Refunding Bonds	1998B	3.70% - 5.00%	01/01/2017		8,430,000.00	_	1,895,000.00	_	6,535,000.00
Total Housing and Dining System				_	11,520,000.00		2,465,000.00		9,055,000.00
Student Services System									
UNC System Pool Revenue Bonds	2004B	3.00% - 5.00%	04/01/2022		2,925,000.00		45,000.00	_	2,880,000.00
Total Bonds Payable (principal only)				\$	14,445,000.00	\$	2,510,000.00		11,935,000.00
Plus: Unamortized Premium									93,725.48
Total Bonds Payable								\$	12,028,725.48

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2006, are as follows:

	 Annual Requirements					
	Revenue Bonds Payable					
Fiscal Year	Principal		Interest			
2007	\$ 775,000.00	\$	544,057.50			
2008	805,000.00		512,645.00			
2009	835,000.00		479,132.50			
2010	875,000.00		443,163.75			
2011	925,000.00		401,186.25			
2012-2016	5,350,000.00		1,287,125.02			
2017-2021	2,125,000.00		222,637.50			
2022	 245,000.00		9,800.00			
Total Requirements	\$ 11,935,000.00	\$	3,899,747.52			

D. Component Unit

Bonds Payable – Two student housing facilities have been financed through the issuance of bonds. In December 2001, \$17,655,000 of Series 2001 bonds were issued by the North Carolina Facilities Finance Agency to fund the construction of RAMS Commons. The bonds were scheduled to mature at various intervals through 2031.

In September, 2004, \$35,900,000 of Series 2004 bonds were issued. The proceeds of this issuance were used to retire the Series 2001 bonds, and to finance the construction of a second student housing facility. These bonds mature at various intervals through 2036, and bear interest at fixed rates ranging from 3% to 5%.

Long-term debt payable on the Series 2004 bonds was as follows at June 30, 2006:

Fiscal Year	 Bonds Payable
2007	\$ 675,000.00
2008	695,000.00
2009	715,000.00
2010	735,000.00
2011	760,000.00
Thereafter	 31,515,000.00
Total Requirements	\$ 35,095,000.00

NOTE 8 - LEASE OBLIGATIONS

A. Capital Lease Obligations - Capital lease obligations relating to University student housing is recorded at the present value of the minimum lease payments. Future minimum lease payments under capital lease obligations consist of the following at June 30, 2006:

Fiscal Year	Amount			
2007	\$	2,228,782.52		
2008	*	2,228,532.52		
2009		2,227,682.52		
2010		2,226,232.52		
2011		2,225,507.52		
2012-2016		11,132,600.04		
2017-2021		11,148,038.80		
2022-2026		11,133,106.28		
2027-2031		11,133,832.50		
2032-2036		8,868,432.50		
Total Minimum Lease Payments		64,552,747.72		
Amount Representing Interest				
(3.00% - 5.00% Interest Rate/Range)		29,457,747.72		
Present Value of Future Lease Payments	\$	35,095,000.00		

Buildings acquired under capital lease amounted to \$35,900,000.00 at June 30, 2006.

B. Operating Lease Obligations – The University entered into operating leases for office space. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2006:

Fiscal Year	 Amount						
2007	\$ 63,493.92						

Rental expense for all operating leases during the year was \$982,975.54.

NOTE 9 - REVENUES

A summary of eliminations and allowances by revenue classification and revenues pledged as security for revenue bonds is presented as follows:

Operating Revenues: Student Tuition and Fees		Gross Revenues	Internal Sales Eliminations		Less Scholarship Discounts			Allowance for Uncollectibles / (Add) Bad Debt Recoveries		Net Revenues		Revenues Pledged as Security for Debt
		17,832,903.61	\$	0.00	\$	4,154,646.18	\$	145,335.50	\$	13,532,921.93	\$	750,645.26 (B)
Sales and Services: Sales and Services of Auxiliary Enterprises:				_				_				
Residential Life	\$	7,432,565.47	\$	0.00	\$	1,609,268.90	\$	107,931.10	\$	5,715,365.47	\$	5,715,365.47 (A)
Dining	Ψ	4.261.438.04	Ψ	0.00	Ψ	906,956.62	Ψ	47,772,79	Ψ	3,306,708.63	Ψ	3,306,708.63 (A)
Student Union Services		620,763.02				,00,,20.02		65,296.95		555,466.07		555,466.07 (B)
Health, Physical Education,		,						,		, , , , , , , , , , , , , , , , , , , ,		, , , , , , , , ,
and Recreation Services		6,415.50						(26,956.13)		33,371.63		
Parking		357,010.76						(509.34)		357,520.10		
Athletic		138,743.87						30,139.33		108,604.54		
Other		1,973,581.95	_	1,238,974.70	_			774.60		733,832.65		
Total Sales and Services	\$	14,790,518.61	\$	1,238,974.70	\$	2,516,225.52	\$	224,449.30	\$	10,810,869.09	\$	9,577,540.17

Revenue Bonds Secured by Pledged Revenues:

NOTE 10 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

	Salaries		Supplies				Scholarships						
	and	and					and						
	 Benefits		Materials		Services		Fellowships	_	Utilities	Depreciation		_	Total
Instruction	\$ 29,035,012.41	\$	2,181,388.89	\$	2,880,055.30	\$	408,182.31	\$	110.60	\$	0.00	\$	34,504,749.51
Research	827,457.61		227,664.13		260,586.26		21,300.00						1,337,008.00
Public Service	1,106,979.27		128,752.03		1,045,143.98		25,033.00						2,305,908.28
Academic Support	4,756,392.21		2,219,605.42		2,508,885.61		10,798.00						9,495,681.24
Student Services	2,428,478.80		122,678.57		639,279.41		17,700.00						3,208,136.78
Institutional Support	6,453,805.41		1,503,844.80		5,018,971.39								12,976,621.60
Operations and Maintenance of Plant	4,240,002.18		798,992.95		3,385,608.46				1,888,859.55				10,313,463.14
Student Financial Aid	319,187.81		3,374.44		34,536.61		4,711,507.77						5,068,606.63
Auxiliary Enterprises	3,421,011.64		1,389,136.58		7,443,769.40		18,575.00		906,272.17				13,178,764.79
Depreciation	 			_		_		_		_	3,958,479.79		3,958,479.79
Total Operating Expenses	\$ 52,588,327.34	\$	8,575,437.81	\$	23,216,836.42	\$	5,213,096.08	\$	2,795,242.32	\$	3,958,479.79	\$	96,347,419.76

NOTE 11 - PENSION PLANS

A. Retirement Plans - Each permanent full-time employee, as a condition of employment, is a member of either the Teachers' and State Employees'

⁽A) Housing and Dining System

⁽B) Student Services System

Retirement System or the Optional Retirement Program. Eligible employees can elect to participate in the Optional Retirement Program at the time of employment, otherwise they are automatically enrolled in the Teachers' and State Employees' Retirement System.

The Teachers' and State Employees' Retirement System is a cost sharing multiple-employer defined benefit pension plan established by the State to provide pension benefits for employees of the State, its component units and local boards of education. The plan is administered by the North Carolina State Treasurer.

Benefit and contribution provisions for the Teachers' and State Employees' Retirement System are established by *North Carolina General Statutes* 135-5 and 135-8 and may be amended only by the North Carolina General Assembly. Employer and member contribution rates are set each year by the North Carolina General Assembly based on annual actuarial valuations. For the year ended June 30, 2006, these rates were set at 2.34% of covered payroll for employers and 6% of covered payroll for members.

For the year ended June 30, 2006, the University had a total payroll of \$43,467,654.49, of which \$24,849,387.49 was covered under the Teachers' and State Employees' Retirement System. Total employee and employer contributions for pension benefits for the year were \$1,490,963.25 and \$581,475.67, respectively. The University made 100% of its annual required contributions for the years ended June 30, 2006, 2005, and 2004, which were \$581,475.67, \$480,205.92, and \$45,517.08, respectively.

The Teachers' and State Employees' Retirement System's financial information is included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page http://www.osc.state.nc.us/ and clicking on "Financial Reports", or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

The Optional Retirement Program (Program) is a defined contribution retirement plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Administrators and eligible faculty of the University may join the Program instead of the Teachers' and State Employees' Retirement System. The Board of Governors of The University of North Carolina is responsible for the administration of the Program and designates the companies authorized to offer investment products. The Board has

authorized the following carriers: Teachers' Insurance and Annuity Association - College Retirement Equities Fund (TIAA-CREF), Lincoln Life Insurance Company, Variable Annuity Life Insurance Company (VALIC), and Fidelity Investments. Participants may elect to allocate their contributions and the University contributions to the carrier of their choice. Each carrier offers a variety of investment funds, including both fixed and variable account investment options and mutual funds.

Participants in the Program are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in the Program. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Employer and member contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2006, these rates were set at 6.84% of covered payroll for employers and 6% of covered payroll for members. The University assumes no liability other than its contribution.

For the year ended June 30, 2006, the University had a total payroll of \$43,467,654.49, of which \$11,760,013.86 was covered under the Optional Retirement Program. Total employee and employer contributions for pension benefits for the year were \$705,600.83 and \$804,384.95, respectively.

Deferred Compensation and Supplemental Retirement Income **Plans** - IRC Section 457 Plan - The State of North Carolina offers its permanent employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 through the North Carolina Public Employee Deferred Compensation Plan (the Plan). The Plan permits each participating employee to defer a portion of his or her salary until future years. The deferred compensation is available to employees upon separation from service, death, disability, retirement, or financial hardships if approved by the Board of Trustees of the Plan. The Board, a part of the North Carolina Department of Administration, maintains a separate fund for the exclusive benefit of the participating employees and their beneficiaries, the North Carolina Public Employee Deferred Compensation Trust Fund. The Board also contracts with an external third party to perform certain administrative requirements and to manage the trust fund's assets. All costs of administering and funding the Plan are the responsibility of the Plan participants. No costs are incurred by the The voluntary contributions by employees amounted to \$172,774.92 for the year ended June 30, 2006.

IRC Section 401(k) Plan - All members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program are eligible to enroll in the Supplemental Retirement Income Plan, a defined contribution plan, created under Internal Revenue Code Section 401(k). All costs of administering the Plan are the responsibility of the Plan participants. No costs are incurred by the University except for a 5% employer contribution for the University's law enforcement officers, which is mandated under General Statute 143-166.30(e). Total employer contributions on behalf of University law enforcement officers for the year ended June 30, 2006, were \$25,351.74. The voluntary contributions by employees amounted to \$199,157.00 for the year ended June 30, 2006.

IRC Section 403(b) and 403(b)(7) Plans - Eligible University employees can participate in tax sheltered annuity plans created under Internal Revenue Code Sections 403(b) and 403(b)(7). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These plans are exclusively for employees of universities and certain charitable and other nonprofit institutions. All costs of administering and funding these plans are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$464,075.31 for the year ended June 30, 2006.

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS

Health Care for Long-Term Disability Beneficiaries and Retirees -The University participates in State-administered programs that provide postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System or the Optional Retirement Program. These benefits were established by Chapter 135, Article 3, Part 3, of the General Statutes and may be amended only by the North Carolina General Assembly. Funding for the health care benefit for longterm disability beneficiaries and retirees is financed on a pay-as-you-go basis. The University contributed 3.8% of the covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program for these health care benefits. For the fiscal year ended June 30, 2006, the University's total contribution to the Plan was \$1,391,157.25. The University assumes no liability for retiree health care benefits provided by the programs other than its required contribution. Additional detailed information about these programs can be located in the State of North Carolina's Comprehensive Annual Financial Report.

Long-Term Disability - The University participates in the Disability Income Plan of North Carolina (DIPNC). Established by Chapter 135, Article 6, of the General Statutes, DIPNC provides short-term and longterm disability benefits to eligible members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program. Long-term disability income benefits are advance funded on an actuarially determined basis using the one-year term cost method. The University contributes .52% of covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the DIPNC. For the year ended June 30, 2006, the University's total contribution to the DIPNC was \$190,368.88. University assumes no liability for long-term disability benefits under the Plan other than its contribution. Additional detailed information about the DIPNC is disclosed in the State of North Carolina's Comprehensive Annual Financial Report.

NOTE 13 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in State-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Tort claims of up to \$500,000 are self-insured under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$5,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

The University is required to maintain fire and lightning coverage on all State-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$500 per occurrence deductible except theft losses carry a \$1,000 per occurrence deductible. The University also purchased through the Fund extended coverage against losses caused by windstorm or hail, explosion, smoke, aircraft or vehicles, and riot or civil commotion on certain buildings and contents. In addition, the University

purchased "all risk" coverage through the fund for a particular tower and adjacent building.

All State-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses occurring in-State are \$500,000 per claim and \$5,000,000 per occurrence and out-of-State are \$1,000,000 per claim and \$5,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage.

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence with a \$50,000 deductible and a 10% participation in each loss above the deductible.

University employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a pension and other employee benefit trust fund of the State of North Carolina. The Plan has contracted with third parties to process claims.

The North Carolina Workers' Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University's primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers' Compensation Act. The University is self-insured for workers' compensation.

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

Additional details on the State-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 14 - COMMITMENTS AND CONTINGENCIES

A. Commitments - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$308,568.81 and on other purchases were \$3,411,963.86 at June 30, 2006.

B. Pending Litigation and Claims – The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

NOTE 15 - SUBSEQUENT EVENT

On August 31, 2006, the University entered into a lease agreement with the City of Winston-Salem. The agreement is to lease Bowman Gray Stadium and the Bowman Gray Field House for the purpose of holding the University's home football games and to house its athletic department offices, athletic training facilities and locker rooms. The term of the lease is for 30 years and nine months. The total payments on principal and interest for the term of the lease will be \$3,300,000.

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Office of the State Auditor



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Winston-Salem State University Winston-Salem, North Carolina

We have audited the financial statements of Winston-Salem State University, a constituent institution of the 16-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2006, which collectively comprise the University's basic financial statements and have issued our report thereon dated December 5, 2006.

Our report was modified to include a reference to other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Other auditors audited the financial statements of the discretely presented component unit, as described in our report on the University's financial statements. The financial statements of the discretely presented component unit were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the University's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinions on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONCLUDED)

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Audit Committee, the Board of Governors, the Board of Trustees, management of the University, the Governor, the State Controller, and the General Assembly, and is not intended to be and should not be used by anyone other than these specified parties.

Leslie W. Merritt, Jr., CPA, CFP

Leslie W. Merritt, Jr.

State Auditor

December 5, 2006

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