



STATE OF NORTH CAROLINA

THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO

GREENSBORO, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2010

OFFICE OF THE STATE AUDITOR

BETH A. WOOD, CPA

STATE AUDITOR

THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO

GREENSBORO, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2010

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Beth A. Wood, CPA
State Auditor

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AUDITOR'S TRANSMITTAL

The Honorable Beverly Eaves Perdue, Governor
The General Assembly of North Carolina
Board of Trustees, The University of North Carolina at Greensboro

We have completed a financial statement audit of The University of North Carolina at Greensboro for the year ended June 30, 2010, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

The results of our tests disclosed no deficiencies in internal control over financial reporting that we consider to be material weaknesses in relation to our audit scope or any instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

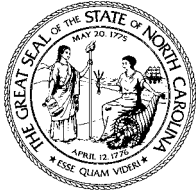
North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

A handwritten signature in cursive script that reads "Beth A. Wood".

Beth A. Wood, CPA
State Auditor

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees
The University of North Carolina at Greensboro
Greensboro, North Carolina

We have audited the accompanying basic financial statements of The University of North Carolina at Greensboro, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, as of and for the year ended June 30, 2010, as listed in the table of contents. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of The University of North Carolina at Greensboro Investment Fund, Incorporated, which represent 22 percent, 29 percent, and 5 percent, respectively, of the assets, net assets, and revenues of the University; the financial statements of The UNCG Excellence Foundation, Inc., which represent 10 percent, 13 percent, and 2 percent, respectively, of the assets, net assets, and revenues of the University; or the financial statements of the Capital Facilities Foundation, Inc., which represent 5 percent, .34 percent, and .03 percent, of the assets, net assets, and revenues of the University. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for those entities, is based on the reports of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the reports of other auditors provide a reasonable basis for our opinion.

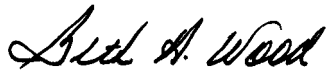
In our opinion, based on our audit and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of The University of North Carolina at Greensboro as of June 30, 2010, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

As discussed in Note 16 to the financial statements, the University implemented Governmental Accounting Standards Board Statement No. 51, *Accounting and Financial Reporting for Intangible Assets* and Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, during the year ended June 30, 2010.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 22, 2010 on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.



Beth A. Wood, CPA
State Auditor

November 22, 2010

THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO MANAGEMENT'S DISCUSSION AND ANALYSIS

Introduction

The University of North Carolina at Greensboro (the "University") provides the following management discussion and analysis (MD&A) as an overview of the financial activities for the fiscal year ended June 30, 2010. This discussion, the following financial statements, and the related notes to the financial statements have been prepared by management and comprise the University's complete financial report. The financial statements, notes to the financial statements, and this discussion are the responsibility of management.

The purpose of the MD&A is to identify significant transactions that have financial impact and to highlight favorable and unfavorable trends. However, this discussion and analysis should be read in conjunction with, and is qualified in its entirety by, the related financial statements and notes to the financial statements.

Using the Financial Report

The University's financial report includes three financial statements: the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. These financial statements are prepared in accordance with Governmental Accounting Standards Board (GASB) Statement No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities*, as amended by GASB Statements for public colleges and universities and require that financial statements be presented on a consolidated basis to focus on the University as a whole, with resources classified for accounting and reporting purposes into four net asset categories.

Statement of Net Assets

The Statement of Net Assets is a "point of time" financial statement that presents the assets, liabilities, and net assets of the University. The purpose of this financial statement is to present to the readers of the University's financial report a fiscal snapshot as of the end of the fiscal year (i.e., June 30th). The Statement of Net Assets presents both the current and noncurrent portions of assets and liabilities. The differences between current and noncurrent assets and liabilities are discussed further in the notes to the financial statements.

From the data presented, readers of this statement are able to determine the assets available to continue the operations of the institution. They are also able to determine how much the institution owes vendors, investors, and lending institutions. The Statement of Net Assets also provides a picture of the net assets (assets minus liabilities) and their availability for expenditure by the institution. Net assets are divided into three major categories: invested in capital assets, net of related debt; unrestricted net assets; and restricted net assets, which are reflected in two subcategories - expendable and nonexpendable. These three categories of net assets are discussed further in the notes to the financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

A condensed Statement of Net Assets is reflected in the following table.

Condensed Statement of Net Assets		
	<u>6/30/10</u>	<u>6/30/09</u>
Assets:		
Current Assets	\$ 124,398,561	\$ 115,242,831
Noncurrent Capital Assets, Net of Accumulated Depreciation	440,649,986	412,268,459
Other Noncurrent Assets	<u>210,270,838</u>	<u>173,407,822</u>
Total Assets	<u>775,319,385</u>	<u>700,919,112</u>
Liabilities:		
Current Liabilities	30,129,652	26,725,825
Noncurrent Liabilities	<u>163,209,320</u>	<u>134,389,349</u>
Total Liabilities	<u>193,338,972</u>	<u>161,115,174</u>
Net Assets:		
Invested in Capital Assets, Net of Related Debt	335,363,259	306,033,752
Restricted - Nonexpendable	101,513,750	93,537,684
Restricted - Expendable	76,398,920	68,446,159
Unrestricted	<u>68,704,484</u>	<u>71,786,343</u>
Total Net Assets	<u>\$ 581,980,413</u>	<u>\$ 539,803,938</u>

The total assets of the University increased by \$74.4 million for the year (\$9.2 million increase for current assets and a \$65.2 million increase for noncurrent assets). This overall increase was attributable to increases of \$28.4 million in capital assets, net of accumulated depreciation, \$19.5 million in noncurrent restricted cash and cash equivalents, \$18.6 million in endowment investments, and \$8.7 million in current cash and cash equivalents. The increase in capital assets, net of accumulated depreciation, is the direct result of the completion and capitalization of several building renovations during the fiscal year and significant additions to construction in progress. These building renovations include the Forney Classroom Building Renovation, the North and South Spencer Hall Renovations, the Health and Human Performance Building Roof Replacement, and the Recreation Center Roof Replacement. Significant progress in the construction of the School of Education Building also contributed to the increase in this net asset category. The increase in noncurrent restricted cash and cash equivalents is from the issuance of a \$31.0 million note, in April 2010, whose proceeds are being used for the construction of a new dormitory. The increase in endowment investments is due to the recovery in values of all types of investments after sharp declines in investment values during the prior fiscal year. The increase in cash and cash equivalents is due to a number of different factors, including the receipt of operating cash for the Capital Facilities Foundation, Inc. from three different notes payable, an increase in the amount of cash carried forward in the State budget code, and an increase in the amount of cash reclassified from noncurrent to current related to accounts payable for construction projects at June 30, 2010. All other asset categories, both current and noncurrent, decreased by \$0.8 million.

The total liabilities of the University increased by \$32.2 million for the year (\$3.4 million increase for current liabilities and a \$28.8 million increase in noncurrent liabilities). This

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

overall increase in total liabilities consists of a \$32.8 million increase in notes payable, a \$4.5 million decrease in bonds payable, a \$2.4 million increase in accounts payable and accrued liabilities, a \$0.8 million increase in annuity and life income payable liability, and an increase of \$0.7 million in all other liability categories, both current and noncurrent. The increase in notes payable is directly attributable to the University's issuance of a taxable note for \$31.0 million to Bank of America in exchange for base rentals from a housing facility to be constructed by the Capital Facilities Foundation, Inc. The decrease in bonds payable is due to scheduled payments of principal made during the fiscal year. The increase in accounts payable is due to increased construction activity during the fiscal year mainly attributable to the construction of the School of Education Building. The increase in annuity and life income payable is due to the receipt of two new unitrust gifts during the fiscal year.

The combination of the increase in total assets of \$74.4 million and the increase in total liabilities of \$32.2 million yields an overall increase in total net assets of \$42.2 million. This change consists of an increase in the category of invested in capital assets, net of related debt of \$29.3 million, an increase in the category of restricted nonexpendable net assets of \$8.0 million, an increase in the category of restricted expendable net assets of \$8.0 million, and a decrease in the category of unrestricted net assets of \$3.1 million. The increase in the invested in capital assets, net of related debt is due to the capitalization of several building renovation projects completed this fiscal year and significant construction progress on the School of Education Building. The increase in the restricted nonexpendable net asset category is due to increases in the value of investments and continued receipt of endowed gifts. The increase in restricted expendable net assets and the decrease in unrestricted net assets is predominately due to the reclassification of a deficit balance in restricted expendable capital projects net assets. One reclassification concerns a note payable liability for the installation of energy savings improvements from restricted expendable net assets to unrestricted net assets. The energy improvements did not meet the University's capitalization criteria and are not included in capital assets, net of related debt net asset figure. The note payable liability is recorded in a capital projects fund and is being retired from unrestricted sources. Another reclassification from restricted expendable net assets to unrestricted net assets was made for contract retainage and accounts payable liabilities associated with the construction of the Academic Classroom Building. This project is partially financed by general obligation bonds issued by the State. Liabilities must be recognized for expenditures incurred at June 30, 2010, but not paid until after June 30, 2010, but the transfer of the revenue from the State's general obligation bonds is recognized in future periods.

Statement of Revenues, Expenses, and Changes in Net Assets

Changes in total net assets as presented on the Statement of Net Assets are based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Assets. The purpose of the statement is to present the revenues earned by the institution, both operating and nonoperating, and the expenses incurred by the institution, operating and nonoperating, and any other revenues, expenses, gains and losses earned or incurred by the institution.

Generally speaking, operating revenues are earned for providing goods and services to the various constituencies of the institution. Operating expenses are those expenses incurred to

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the institution. Nonoperating revenues are revenues earned for which goods and services are not provided. State appropriations and federal financial aid awards are included as nonoperating revenues in accordance with GASB guidelines, even though these revenues are instrumental to the University's mission and operations. Nonoperating expenses are expenses not directly related to the normal operations of the University (e.g., interest expense and other fees on capital asset related debt) and are netted against nonoperating revenues on the Statement of Revenues, Expenses, and Changes in Net Assets. Other revenues include capital contributions and additions to the principal of permanent and term endowments.

A condensed Statement of Revenues, Expenses, and Changes in Net Assets is reflected in the following table.

	Condensed Statement of Revenues, Expenses and Changes in Net Assets For the Years Ended	
	<u>6/30/2010</u>	<u>6/30/2009 As Restated</u>
Operating Revenues		
Student Tuition and Fees, Net	\$ 67,769,046	\$ 67,071,423
Grants and Contracts	19,974,640	22,632,841
Sales and Services, Net	38,670,720	37,252,610
Interest Earnings on Loans	128,113	370,475
Other Operating Revenues	<u>705,331</u>	<u>466,056</u>
Total Operating Revenues	<u>127,247,850</u>	<u>127,793,405</u>
Operating Expenses		
Salaries and Benefits	217,920,170	219,459,663
Supplies and Materials	29,906,450	20,142,252
Services	49,737,725	50,023,559
Scholarships and Fellowships	33,532,529	27,232,074
Utilities	8,778,162	9,015,807
Depreciation	<u>13,520,913</u>	<u>13,117,748</u>
Total Operating Expenses	<u>353,395,949</u>	<u>338,991,103</u>
Operating Loss	<u>(226,148,099)</u>	<u>(211,197,698)</u>
Nonoperating Revenues (Expenses)		
State Appropriations	153,904,791	138,168,464
State Aid - Federal Recovery Funds	10,416,637	8,021,211
Noncapital Grants and Gifts	69,355,422	63,259,223
Investment Income (Net of Investment Expense)	17,492,107	(33,285,737)
Interest and Fees on Debt	(5,455,597)	(4,857,652)
Federal Subsidy on Debt	22,356	
Other Nonoperating Expenses	<u>(411,229)</u>	<u>(1,613,368)</u>
Net Nonoperating Revenues	<u>245,324,487</u>	<u>169,692,141</u>
Income (Loss) Before Other Revenues or Expenses	<u>19,176,388</u>	<u>(41,505,557)</u>
Other Revenues (Expenses)		
Capital Grants and Gifts	16,866,142	4,004,980
Refund of Prior Year Capital Appropriations	<u>(94,035)</u>	<u>(1,231,893)</u>
Total Other Revenues	<u>16,772,107</u>	<u>2,773,087</u>
Income (Loss) Before Additions to Endowments	35,948,495	(38,732,470)
Additions to Permanent Endowments	<u>6,227,980</u>	<u>5,227,285</u>
Increase (Decrease) in Net Assets	42,176,475	(33,505,185)
Net Assets - July 1, 2009	<u>539,803,938</u>	<u>573,309,123</u>
Net Assets - June 30, 2010	<u>\$ 581,980,413</u>	<u>\$ 539,803,938</u>

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

The Statement of Revenues, Expenses, and Changes in Net Assets reflects an increase in the net assets at the end of the year and an increase of \$89.5 million (28.7%) in total revenues. Some highlights of the information presented on the Statement of Revenues, Expenses, and Changes in Net Assets are as follows:

- Operating revenues decreased by \$0.6 million (0.4%), whereas operating expenses increased by \$14.4 million (4.3%), for a combined net increase in operating loss of \$15.0 million. The largest increase within operating revenues was in sales and services, net, which increased by \$1.4 million (3.8%), due to higher rates and greater demand for housing and dining services. The largest decreases within operating revenues were in federal grants and contracts which decreased by \$1.5 million (7.8%) and State, local, and nongovernmental grants and contracts which decreased by \$1.2 million (31.1%). These decreases are reflective of budget shortfalls for federal, state and local governments and other agencies which had an effect on grant funding. Net student tuition and fees increased by \$0.7 million (1.0%) due to increases in student enrollment and in student tuition and fee rates, but these increases were partially offset by higher financial aid awards recorded as tuition discounts. Other sources of operating revenues were substantially unchanged from the prior year. The increase in operating expenses is the result of a \$9.7 million (48.5%) increase in supplies and materials, \$6.3 million (23.1%) increase in scholarships and fellowships, a \$1.5 million (0.7%) decrease in salaries and benefits, a \$0.4 million (3.1%) increase in depreciation, a \$0.3 million (0.6%) decrease in services, and a \$0.2 million (2.6%) decrease in utilities. The increase in supplies and materials is due to the increase in State appropriation funding which allowed for the purchase of needed supplies that had been delayed at the end of the prior year due to short falls in State revenues. The increase in scholarship and fellowships is due to increased enrollment and the related increased number of the enrolled students on financial aid. The decrease in salaries and benefits is related to the elimination of positions during the current budget cycle. The decrease in services is related to the shift of State resources toward the purchase of needed supplies and away from contracted service type expenditures. The increase in depreciation is due to depreciation being recorded on newly capitalized major building additions and renovations, which include the Forney Building Renovation, North and South Spencer Hall Renovations, the Health and Human Performance Building Roof Replacement, and the Recreation Center Roof Replacement. The decrease in utilities is a direct effect from the higher conservation practices and energy efficient upgrades in buildings across campus during the fiscal year.
- State appropriations increased by \$15.7 million (11.4%) which was attributable to enrollment change funding related to increased student enrollment. Investment income increased by \$50.8 million because of substantial increases in the value of endowment investments following the low point of the recession at the end of the previous fiscal year. The total return on the University's external investment pool improved to a gain of 10.8% for the current fiscal year compared to a loss of 20.7% for the prior fiscal year. Noncapital grants increased by \$12.4 million (22.9%), due to a \$10.6 million increase in federal student financial aid awards and an increase in

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

research activities funded from federal nonexchange type grants. Noncapital gifts decreased by \$6.3 million (68.0%) due to the completion of the Students First Capital Campaign in the prior fiscal year. State aid increased by \$2.4 million (29.9%) as a result of increases in federal stimulus funds used to partially fund teaching salaries. Interest and fees on debt increased by \$0.6 million (12.3%). Since the University elected to treat the \$31 million note payable to Bank of America as "Build America Bonds" for the purpose of the American Recovery and Reinvestment Act of 2009, a new caption of nonoperating revenue is reflected as federal subsidy on debt of \$22,356. The caption other nonoperating expenses consists of surplus property sales (a revenue) and the loss on the disposal of capitalized assets. Surplus property sales of \$25,013 represent a \$10,395 decrease from the prior year due to fewer public sales events being held during the fiscal year. The loss on the disposal of capitalized assets was \$436,242 which represented a decrease from the prior year of \$566,466. These various net nonoperating revenue categories as a whole increased by \$75.6 million (44.6%).

- Other revenues consist of capital gifts and grants and additions to permanent endowments. Capital gifts and grants increased by \$12.9 million. Additions to permanent endowments increased by \$1.0 million. The University received no capital appropriations from the State during the fiscal year. Instead the University was required to return \$94,035 in prior year capital appropriations to the State's general fund to assist in balancing the State's budget during the fiscal year.

Capital Asset and Debt Administration

During fiscal year 2009-10, the Forney Classroom Building Renovation, the North and South Spencer Hall Renovations, the Health and Human Performance Building Roof Replacement, and the Recreation Center Roof Replacement projects were all completed. The Forney Building was a complete interior renovation which included waterproofing, windows, and upgrades to the electrical, data, and HVAC systems. The Health and Human Performance Building Roof Replacement was a project that replaced the current low-sloped roof systems with a new modified bitumen roofing system.

Major projects included in construction in progress are as follows: \$21.7 million for the School of Education Building, \$2.5 million for Tower Village II Dormitory, \$2.0 million for the Quad Residence Hall Renovations, \$2.0 million Guilford and Mary Foust Residence Hall Renovations, \$1.4 million for the Baseball Locker and Training Facility, \$0.8 million for the Dining Hall Renovations, \$0.8 million for various Fire Sprinkler and Alarm Upgrades, and \$0.5 million for the Oakland Avenue Parking Deck Addition, and \$0.4 million for other various campus projects.

On April 28, 2010 the University on behalf of the Capital Facilities Foundation, Inc. (a blended component of the University) issued a taxable note in the amount of \$31.0 million to Bank of America in exchange for the assignment of base rentals from a 400 bed housing facility to be constructed by the Capital Facilities Foundation, Inc. The University has elected to treat the note as "Build America Bonds" for purposes of the American Recovery and

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONCLUDED)

Reinvestment Act of 2009 and to receive a cash subsidy from the United States Treasury equal to 35% of the interest payable on the note for an effective yield of 0.78%.

For additional information concerning Capital Assets and Debt Administration, see Notes 5 and 7 in the notes to the financial statements.

Economic Outlook

The national economic recession has severely affected State revenues in a negative manner in the current fiscal year and that effect will continue for the next several future fiscal years. At the same time, the University has seen continued increases in enrollment which has resulted in increased State appropriations during the current fiscal year. The effects of the recession and the termination of federal stimulus programs will result in a significant reduction in State appropriations for the University over the next two years. A portion of this reduction will be offset through higher tuition rates, but the elimination of numerous positions in both the administrative and teaching areas will negatively impact the University's operation in future years. State appropriations constituted approximately 38 percent of the University's total revenues in fiscal year 2009-10, down from 44 percent of the University's total revenues in fiscal year 2008-09.

The demand for the University's core products of education and research, as evidenced by record setting enrollments for each of the past ten years, remains exceptionally strong. These record enrollments bring with them campus infrastructure and staffing challenges. The University must expand its on-campus housing, dining, and student recreation facilities to meet the needs of a growing student population. These projects will be financed in future years by long-term bonds, the principal and interest of which would be paid from revenues generated by student fees paid by students who use those facilities. The University also faces the challenge of meeting the administrative needs of the growing student population with the same or reduced staff. The University will need to invest in technology improvements in future years that will allow the current staff to provide services to the growing campus community and meet constantly increasing administrative requirements imposed by the federal and State governments and UNC General Administration.

As the past few years have demonstrated it is not possible to predict ultimate results, but the University's overall financial condition is strong enough to allow it to continue to grow and strengthen during difficult economic times. Management will continue the University's ongoing efforts toward revenue diversification, cost containment, and implementation of operating efficiencies wherever possible. Management will also continue to employ the University's long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from investment market volatility. Management believes that despite the challenges enumerated above, the University has sufficient resources to allow it to continue to grow and provide excellent service to students, the campus community, and the Piedmont Triad region.

The University of North Carolina at Greensboro
Statement of Net Assets
June 30, 2010

Exhibit A-1

ASSETS

Current Assets:

Cash and Cash Equivalents	\$ 82,622,808
Restricted Cash and Cash Equivalents	23,850,728
Short-Term Investments	808,121
Restricted Short-Term Investments	5,881,789
Receivables, Net (Note 4)	9,506,972
Inventories	455,884
Notes Receivable, Net (Note 4)	1,272,259
	<hr/>
Total Current Assets	124,398,561
	<hr/>

Noncurrent Assets:

Restricted Cash and Cash Equivalents	29,448,685
Receivables (Note 4)	721,436
Endowment Investments	171,820,426
Other Investments	4,040,991
Notes Receivable, Net (Note 4)	4,239,300
Capital Assets - Nondepreciable (Note 5)	78,472,607
Capital Assets - Depreciable, Net (Note 5)	362,177,379
	<hr/>
Total Noncurrent Assets	650,920,824
	<hr/>

Total Assets	775,319,385
	<hr/>

LIABILITIES

Current Liabilities:

Accounts Payable and Accrued Liabilities (Note 6)	17,037,272
Due to Primary Government	1,413,190
Deposits Payable	897,210
Funds Held for Others	27,152
Unearned Revenue	3,549,443
Interest Payable	1,557,521
Long-Term Liabilities - Current Portion (Note 7)	5,647,864
	<hr/>
Total Current Liabilities	30,129,652
	<hr/>

Noncurrent Liabilities:

Funds Held for Others	2,100,008
U. S. Government Grants Refundable	5,084,360
Funds Held in Trust for Pool Participants	2,929,804
Long-Term Liabilities (Note 7)	153,095,148
	<hr/>

Total Noncurrent Liabilities	163,209,320
	<hr/>

Total Liabilities	193,338,972
	<hr/>

The University of North Carolina at Greensboro
Statement of Net Assets
June 30, 2010

Exhibit A-1
Page 2

NET ASSETS

Invested in Capital Assets, Net of Related Debt	335,363,259
Restricted for:	
Nonexpendable:	
Scholarships and Fellowships	57,065,890
Endowed Professorships	15,311,183
Departmental Uses	20,425,439
Loans	858,253
Art	1,407,944
Other	6,445,041
Expendable:	
Scholarships and Fellowships	40,557,981
Research	21,392
Endowed Professorships	12,222,695
Departmental Uses	18,627,575
Loans	1,208,859
Debt Service	608
Art	480,502
Other	3,279,308
Unrestricted	68,704,484
Total Net Assets	<u>\$ 581,980,413</u>

The accompanying notes to the financial statements are an integral part of this statement.

***The University of North Carolina at Greensboro
Statement of Revenues, Expenses, and
Changes in Net Assets
For the Fiscal Year Ended June 30, 2010***

Exhibit A-2

REVENUES

Operating Revenues:

Student Tuition and Fees, Net (Note 9)	\$ 67,769,046
Federal Grants and Contracts	17,347,283
State and Local Grants and Contracts	1,688,371
Nongovernmental Grants and Contracts	938,986
Sales and Services, Net (Note 9)	38,670,720
Interest Earnings on Loans	128,113
Other Operating Revenues	705,331
	<hr/>
Total Operating Revenues	127,247,850
	<hr/>

EXPENSES

Operating Expenses:

Salaries and Benefits	217,920,170
Supplies and Materials	29,906,450
Services	49,737,725
Scholarships and Fellowships	33,532,529
Utilities	8,778,162
Depreciation	13,520,913
	<hr/>
Total Operating Expenses	353,395,949
	<hr/>
Operating Loss	(226,148,099)
	<hr/>

NONOPERATING REVENUES (EXPENSES)

State Appropriations	153,904,791
State Aid - Federal Recovery Funds	10,416,637
Noncapital Grants - Federal Student Financial Aid	25,927,154
Other Noncapital Grants	40,484,820
Noncapital Gifts, Net	2,943,448
Investment Income (Net of Investment Expense of \$846,047)	17,492,107
Interest and Fees on Debt	(5,455,597)
Federal Interest Subsidy on Debt	22,356
Other Nonoperating Revenues (Expenses)	(411,229)
	<hr/>
Net Nonoperating Revenues	245,324,487
	<hr/>
Income Before Other Revenues or Expenses	19,176,388
Refund of Prior Years Capital Appropriations	(94,035)
Capital Grants	16,866,142
Additions to Endowments	6,227,980
	<hr/>
Increase in Net Assets	42,176,475

NET ASSETS

Net Assets - July 1, 2009	539,803,938
	<hr/>
Net Assets - June 30, 2010	\$ 581,980,413
	<hr/> <hr/>

The accompanying notes to the financial statements are an integral part of this statement.

The University of North Carolina at Greensboro
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2010

Exhibit A-3

CASH FLOWS FROM OPERATING ACTIVITIES

Received from Customers	\$ 123,705,398
Payments to Employees and Fringe Benefits	(218,047,342)
Payments to Vendors and Suppliers	(87,138,167)
Payments for Scholarships and Fellowships	(33,532,529)
Loans Issued	(1,669,979)
Collection of Loans	2,139,823
Interest Earned on Loans	191,593
Other Receipts	716,637
	<hr/>
Net Cash Used by Operating Activities	(213,634,566)

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

State Appropriations	153,904,791
State Aid - Federal Recovery Funds	10,416,637
Noncapital Grants - Federal Student Financial Aid	25,927,154
Noncapital Grants	41,337,752
Noncapital Gifts	3,406,402
Additions to Endowments	6,395,288
Federal Family Education Loan Receipts	88,131,136
Federal Family Education Loan Disbursements	(88,303,860)
William D. Ford Direct Lending Receipts	3,959,351
William D. Ford Direct Lending Disbursements	(3,959,351)
Related Activity Agency Disbursements	(303,152)
	<hr/>
Net Cash Provided by Noncapital Financing Activities	240,912,148

CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES

Proceeds from Capital Debt	57,547,651
Refund of Prior Years Capital Appropriations	(94,035)
Capital Grants	17,407,650
Acquisition and Construction of Capital Assets	(39,117,960)
Principal Paid on Capital Debt and Leases	(29,232,476)
Interest and Fees Paid on Capital Debt and Leases	(5,189,139)
Other Receipts	25,013
	<hr/>
Net Cash Provided by Capital Financing and Related Financing Activities	1,346,704

CASH FLOWS FROM INVESTING ACTIVITIES

Proceeds from Sales and Maturities of Investments	71,662,479
Investment Income	3,743,508
Purchase of Investments and Related Fees	(75,798,610)
	<hr/>
Net Cash Used Provided by Investing Activities	(392,623)
	<hr/>
Net Increase in Cash and Cash Equivalents	28,231,663
Cash and Cash Equivalents - July 1, 2009	107,690,558
	<hr/>
Cash and Cash Equivalents - June 30, 2010	\$ 135,922,221

The University of North Carolina at Greensboro
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2010

Exhibit A-3

Page 2

**RECONCILIATION OF NET OPERATING REVENUES (EXPENSES)
TO NET CASH USED BY OPERATING ACTIVITIES**

Operating Loss	\$ (226,148,099)
Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities:	
Depreciation Expense	13,520,913
Allowances, Write-Offs, and Amortizations	250,927
Changes in Assets and Liabilities:	
Receivables (Net)	242,254
Inventories	(30,381)
Notes Receivable (Net)	158,319
Accounts Payable and Accrued Liabilities	(2,029,407)
Due to Primary Government	320,244
Unearned Revenue	254,272
Compensated Absences	(134,956)
Deposits Payable	(38,652)
	<hr/>
Net Cash Used by Operating Activities	<u><u>\$ (213,634,566)</u></u>

RECONCILIATION OF CASH AND CASH EQUIVALENTS

Current Assets:	
Cash and Cash Equivalents	\$ 82,622,808
Restricted Cash and Cash Equivalents	23,850,728
Noncurrent Assets:	
Restricted Cash and Cash Equivalents	29,448,685
	<hr/>
Total Cash and Cash Equivalents - June 30, 2010	<u><u>\$ 135,922,221</u></u>

NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES

Assets Acquired through the Assumption of a Liability	\$ 604,846
Change in Fair Value of Investments	13,454,312
Loss on Disposal of Capital Assets	(436,242)
Assets Acquired through a Gift	450,397

The accompanying notes to the financial statements are an integral part of this statement.

THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2010

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Financial Reporting Entity** - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The University of North Carolina at Greensboro is a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component units. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component units are blended in the University's financial statements. Although legally separate, The Human Environmental Sciences Foundation, Incorporated, The Weatherspoon Arts Foundation, The UNCG Excellence Foundation, Inc., The University of North Carolina at Greensboro Investment Fund, Incorporated, and The Capital Facilities Foundation, Inc., component units of the University, are reported as if they were part of the University.

The Human Environmental Sciences Foundation, Incorporated is governed by a 26 member board consisting of three ex officio directors and 23 appointed directors. The Foundation's purpose is to aid and promote excellence in higher education, service and research, and the endowment of the School of Human Environmental Sciences at The University of North Carolina at Greensboro. Because the directors of the Foundation are appointed by the members of The University of North Carolina at Greensboro Board of Trustees and the Foundation's sole purpose is to benefit The University of North Carolina at Greensboro, its financial statements have been blended with those of the University.

The Weatherspoon Arts Foundation is governed by a 23 member board consisting of four ex officio directors and 19 appointed directors. The Foundation's purpose is to acquire by gift, purchase, lease, loan, or other

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

means of conveyance works of art and to maintain and enhance the arts collection teaching, research, and public services purposes exclusively for the use and benefit of The University of North Carolina at Greensboro. Because the directors of the Foundation are appointed by the members of The University of North Carolina at Greensboro Board of Trustees and the Foundation's sole purpose is to benefit The University of North Carolina at Greensboro, its financial statements have been blended with those of the University.

The UNCG Excellence Foundation, Inc. is governed by a 36-member board consisting of four ex officio directors and 32 appointed directors. The Foundation's purpose is to aid, support and promote teaching, research, and service in the various educational, scientific, scholarly, professional, artistic, and creative endeavors of the University. Because the directors of the Foundation are appointed by the members of The University of North Carolina at Greensboro Board of Trustees and the Foundation's sole purpose is to benefit The University of North Carolina at Greensboro as long as The University of North Carolina at Greensboro qualifies as an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1954 (or corresponding provisions of any future United States Internal Revenue law), its financial statements have been blended with those of the University.

The University of North Carolina at Greensboro Investment Fund, Incorporated is governed by a 16 member board consisting of nine ex officio directors and seven appointed directors. The Investment Fund's purpose is to support the University by operating an investment fund for charitable, nonprofit foundations, associations, trusts, endowments, and funds that are organized and operated primarily to support the University. The Investment Fund is a governmental external investment pool. Because the directors of the Investment Fund are appointed by the members of The University of North Carolina at Greensboro Board of Trustees and the Investment Fund's sole purpose is to benefit The University of North Carolina at Greensboro, its financial statements have been blended with those of the University.

The Capital Facilities Foundation, Inc. is governed by a ten member board of five ex officio directors and five appointed directors. The Foundation's purpose is to enhance the University's educational mission through assisting with the acquisition, development, financing, construction, management, and operation of capital assets for the University. Because the directors of the Foundation are appointed by the members of The University of North Carolina at Greensboro Board of Trustees and the Foundation's sole purpose is to benefit The University of

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

North Carolina at Greensboro, its financial statements have been blended with those of the University.

An electronic version of the separate financial statements for the Foundations and the Investment Fund is available by accessing the UNCG Business Affairs home page <http://www.uncg.edu/baf/> and clicking on "Foundation Finance," then "Foundation Audit Reports," or by calling (335) 334-5200. Other related foundations and similar nonprofit corporations for which the University is not financially accountable are not part of the accompanying financial statements.

- B. Basis of Presentation** - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the University does not apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless the GASB amends its pronouncements to specifically adopt FASB pronouncements issued after that date.

- C. Basis of Accounting** - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange includes State appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

D. Cash and Cash Equivalents - This classification includes petty cash, cash on deposit with private bank accounts, cash on deposit with fiscal agents, and deposits held by the State Treasurer in the short-term investment fund. The short-term investment fund maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.

E. Investments - Investments generally are reported at fair value, as determined by quoted market prices or estimated amounts determined by management if quoted market prices are not available. Because of the inherent uncertainty in the use of estimates, values that are based on estimates may differ from the values that would have been used had a ready market existed for the investments. The net increase in the fair value of investments is recognized as a component of investment income.

Money market funds, real estate not held by a governmental external investment pool, and other asset holdings are reported at cost, if purchased, or at fair value or appraised value at date of gift, if donated.

Endowment investments include the principal amount of gifts and bequests that, according to donor restrictions, must be held in perpetuity or for a specified period of time, along with any accumulated investment earnings on such amounts. Further, endowment investments also include amounts internally designated by the University for investment in an endowment capacity (i.e. quasi-endowments), along with accumulated investment earnings on such amounts. Land and other real estate held as investments by endowments are reported at fair value, consistent with how investments are generally reported.

F. Receivables - Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, State and local governments, private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants, and pledges that are verifiable, measurable, and expected to be collected and available for expenditures for which the resource provider's conditions have been satisfied, and accrued interest receivable from investments and student loans. Receivables are recorded net of estimated uncollectible amounts.

G. Inventories - Inventories, consisting of expendable supplies, are valued at cost using last invoice cost. Merchandise for resale is valued at the lower of cost or market using the last invoice cost.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

- H. Capital Assets** - Capital assets are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year except for intangible assets which are capitalized when the value or cost is \$100,000 or greater and internally generated software which is capitalized when the value or cost is \$1,000,000 or greater. Library books are generally not considered to have a useful life of more than one year unless part of a collection and are expensed in the year of acquisition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 25 to 50 years for general infrastructure, 25 years for building components, 50 years for buildings, and four to 20 years for equipment.

The Weatherspoon Art Collection is capitalized at cost or fair value at the date of donation. This collection is considered inexhaustible and is therefore not depreciated.

- I. Restricted Assets** - Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include resources restricted or designated for the acquisition or construction of capital assets and resources legally segregated for the payment of principal and interest as required by debt covenants.
- J. Funds Held in Trust for Pool Participants** - Funds held in trust for pool participants represent the external portion of the University's governmental external investment pool more fully described in Note 2.
- K. Noncurrent Long-Term Liabilities** - Noncurrent long-term liabilities include principal amounts of bonds payable, notes payable, annuity and life income payable, and compensated absences that will not be paid within the next fiscal year.

Bonds payable are reported net of unamortized premiums or discounts and deferred losses on refunds. The University amortizes bond premiums/discounts over the life of the bonds using the proportionate-to-stated interest requirements method. The deferred losses on refunds are amortized over the life of the old debt using the straight-line method. Issuance costs are expensed.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

- L. Compensated Absences** - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

- M. Net Assets** - The University's net assets are classified as follows:

Invested in Capital Assets, Net of Related Debt - This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of invested in capital assets, net of related debt.

Restricted Net Assets - Nonexpendable - Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Assets - Expendable - Expendable restricted net assets include resources for which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Unrestricted Net Assets - Unrestricted net assets include resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first.

- N. Scholarship Discounts** - Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell grants, and other federal, State, or nongovernmental programs, are recorded as nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.
- O. Revenue and Expense Recognition** - The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, State, and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and State appropriations that represent subsidies or gifts to the University, as

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

- P. Internal Sales Activities** - Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as Motor Pool, Postal Operations, Printing Services, Telecommunications, and Telephone Services. In addition, the University has other miscellaneous sales and service units that operated either on a reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

- A. Deposits** - Unless specifically exempt, the University is required by *North Carolina General Statute 147-77* to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. In addition, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, requires the University to deposit its institutional trust funds, except for funds received for services rendered by health care professionals, with the State Treasurer. Although specifically exempted, the University may voluntarily deposit endowment funds, special funds, revenue bond proceeds, debt service funds, and funds received for services rendered by health care professionals with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

At June 30, 2010, the amount shown on the Statement of Net Assets as cash and cash equivalents includes \$130,448,851 which represents the University's equity position in the State Treasurer's Short-Term Investment Fund. The Short-Term Investment Fund (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating) had a weighted average maturity of 1.6 years as of June 30, 2010. Assets and shares of the Short-Term Investment Fund are valued at amortized cost, which approximates fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

(which includes the State Treasurer's Short-Term Investment Fund) are included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

Cash on hand at June 30, 2010 was \$20,292. The carrying amount of the University's deposits not with the State Treasurer was \$5,453,078 and the bank balance was \$4,500,179. Custodial credit risk is the risk that in the event of a bank failure, the University's deposits may not be returned to it. Pursuant to G.S. 116-36.1, funds received for health care services not deposited with the State Treasurer shall be fully secured in the manner as prescribed by the State Treasurer for the security of public deposits. The University does not have a deposit policy for custodial credit risk. As of June 30, 2010, the University's bank balance was exposed to custodial credit risk as follows:

Uninsured and Uncollateralized	<u>\$ 3,590,093</u>
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- B. Investments** - The University is authorized by The University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; time deposits of specified institutions; prime quality commercial paper; and asset-backed securities with specified ratings. Also, G.S. 147-69.1(c) authorizes the following: specified bills of exchange or time drafts and corporate bonds and notes with specified ratings. G.S. 147-69.2 authorizes the following: general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The UNCG Excellence Foundation, Inc., and The University of North Carolina at Greensboro Investment Fund, Incorporated are subject to and restricted by G.S. 36E “Uniform Prudent Management of Institutional Funds Act” (UPMIFA) and any requirements placed on them by contract or donor agreements.

Investments of various funds may be pooled unless prohibited by statute or by terms of the gift or contract. The University utilizes investment pools to manage investments and distribute investment income.

Investments are subject to the following risks.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the fair value of investments. The University’s formal policy is the majority of the fixed income holdings will be in U.S. fixed income portfolio of sufficient duration (four years or more) to provide effective protection in a deflationary environment. Specific allocations to other strategies such as non-U.S. fixed income are allowed on a tactical basis.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University’s formal policy is the majority of the fixed income holdings will be in a diversified, high quality (AA or better average credit rating). Specific allocations to other strategies such as non-U.S. fixed income are allowed on a tactical basis.

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of the failure of the counterparty, the University will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The University’s formal policy is that no one portfolio manager will be responsible for more than 20% of the portfolio.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Concentration of Credit Risk: Concentration of credit risk is the risk of loss attributable to the magnitude of an investment in a single issuer. The University does not have a formal policy for concentration of credit risk.

Foreign Currency Risk: Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment. The University does not have a formal policy for foreign currency risk. The foreign securities held by the University are traded in currency of the United States, and thus there is no foreign currency risk for these investments.

External Investment Pool - The University of North Carolina at Greensboro Investment Fund, Incorporated, an external investment pool sponsored by the University, was established on July 1, 1992. The pool is utilized to manage the investments for charitable, nonprofit organizations, associations, trusts, endowments, and funds that are organized and operated primarily to support the University. Endowment funds of the University, as well as those of The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, and The UNCG Excellence Foundation, Inc., represent the pool's internal participants. Other affiliated organizations not included in the University's reporting entity represent the pool's external participants. Fund ownership of the pool is measured using the unit market value method. Under this method, each participating fund's investment balance is determined based on the number of units of ownership purchased when joining the pool. Thereafter, the pooled assets are valued monthly, and a new market value is determined. The external portion of the pool is presented in the accompanying financial statements as "Funds Held in Trust for Pool Participants."

The external investment pool is not registered with the SEC and is not subject to any formal oversight other than that provided by the Board of Directors. The Board is responsible for adopting investment objectives and policies, for hiring investment advisors, and for monitoring policy implementation and investment performance. The Board has chosen not to make individual security selection decisions. The Board's primary role is to oversee the allocation of the pool's portfolio among the asset classes, investment vehicles, and investment managers.

US Bank is the custodian for the pool and provides the University with monthly statements defining income and fair value information, which is then allocated among the fund's participants. There are no involuntary participants in the pool. The University has not provided or obtained any legally binding guarantees during the period to support the value for the pool's investments. The annual financial report for the external

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

investment pool may be obtained from the Business Affairs Office, 254 Mossman, Greensboro, NC 27402, or by calling (336) 334-5200.

The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2010, for the External Investment Pool.

External Investment Pool

Investment Type	Fair Value	Investment Maturities (in Years)		
		Less Than 1	1 to 5	6 to 10
Debt Securities				
Money Market Funds	\$ 1,113,300	\$ 1,113,300	\$ 0	\$ 0
Bond Mutual Funds:				
Fixed Income	29,307,798		11,063,010	18,244,788
Fixed Income Global	8,166,502		8,166,502	
		<u>\$ 1,113,300</u>	<u>\$ 19,229,512</u>	<u>\$ 18,244,788</u>
Other Securities				
Corporate Securities:				
Common Stocks	7,893,993			
International	945,443			
Mutual Funds:				
International Equity	30,846,137			
Inflation Hedging	10,971,575			
Partnerships:				
Hedge Funds	44,329,001			
Real Estate Securities	4,767,890			
US Equities	20,008,499			
Venture Capital	12,488,910			
Total External Investment Pool	<u>\$ 170,839,048</u>			

At June 30, 2010, investments in the External Investment Pool had the following credit quality distribution for securities with credit exposure:

	Fair Value	AAA Aaa	AA Aa
Money Market Funds	\$ 1,113,300	\$ 1,113,300	\$ 0
Bonds Mutual Funds:			
Fixed Income	29,307,798		29,307,798
Fixed Income Global	8,166,502	8,166,502	

Moody's Investor Services, Standard & Poor's

Concentration of Credit Risk: The External Investment Pool Board places no limit on the amount the Board may invest in any one issuer. More than

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

5% of the long-term investment pool investments are in Forester Partners, LP, Forester Opportunities, LP, and Adage Capital Partners LP. These investments are 8.35%, 7.83%, and 6.04%, respectively, of the External Investment Pool's total investments.

Non-Pooled Investments - The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2010, for the University's non-pooled investments.

Non-Pooled Investments

Investment Type	Fair Value	Investment Maturities (in Years)	
		Less Than 1	6 to 10
Debt Securities			
Money Market Funds	\$ 67,769	\$ 67,769	\$ 0
Bond Mutual Funds	3,720,611	<u> </u>	<u>3,720,611</u>
		<u>\$ 67,769</u>	<u>\$ 3,720,611</u>
Other Securities			
Corporate Securities			
Common Stocks	916,730		
International	113,131		
Mutual Funds			
International Equity	1,188,604		
Other	4,575,037		
Real Estate Investment Trust	17,705		
Other Real Estate	<u>1,112,692</u>		
Total Non-Pooled Investments	<u>\$ 11,712,279</u>		

At June 30, 2010, the University's non-pooled investments had the following credit quality distribution for securities with credit exposure:

	Fair Value	AAA Aaa	AA Aa
Money Market Funds	\$ 67,769	\$ 67,769	\$ 0
Bond Mutual Funds	3,720,611		3,720,611

Rating Agency: Moody's Investor Services, Standard & Poor's

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Total Investments - The following table presents the fair value of the total investments at June 30, 2010:

	Fair Value
Investment Type	
Debt Securities:	
Money Market Funds	\$ 1,181,069
Bond Mutual Funds	33,028,409
Bond Mutual Funds - Global	8,166,502
Other Securities:	
Corporate Securities	
Common Stocks	8,810,723
International	1,058,574
Mutual Funds:	
International Equity	32,034,741
Inflation Hedging	10,971,575
Other	4,575,037
Partnerships:	
Hedge Funds	44,329,001
Real Estate Securities	4,767,890
US Equities	20,008,499
Venture Capital	12,488,910
Real Estate Investment Trust	17,705
Other: Real Estate	1,112,692
Total Investments	\$ 182,551,327

NOTE 3 - ENDOWMENT INVESTMENTS

Investments of the University's endowment funds are pooled, unless required to be separately invested by the donor. If a donor has not provided specific instructions, State law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA), authorized by the North Carolina General Assembly on March 19, 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the University's endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

Investment return of the University's endowment funds and the endowment funds of affiliated entities is predicated on the total return concept (yield plus appreciation). Annual payouts from the University's pooled endowment funds are equal to 4.25 percent of the average market value of the Investment Pool at

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

December 31 for the past three years. To the extent that the current year earnings do not meet the payout requirements, the University uses accumulated realized appreciation to fund the difference. At June 30, 2010, endowment net assets of \$30,011,231 were available to be spent, of which \$27,807,227 was restricted to specific purposes.

During the current year, the University incurred investment losses that exceeded the related endowment's available accumulated income and net appreciation. These losses resulted in a reduction to the specific nonexpendable endowment balance. At June 30, 2010, the amount of investment losses reported against the nonexpendable endowment balances were \$1,422,872.

NOTE 4 - RECEIVABLES

Receivables at June 30, 2010, were as follows:

	<u>Gross Receivables</u>	<u>Less Allowance for Doubtful Accounts</u>	<u>Net Receivables</u>
Current Receivables:			
Students	\$ 782,951	\$ 338,758	\$ 444,193
Accounts	562,663		562,663
Intergovernmental	6,287,728		6,287,728
Pledges	887,206	7,636	879,570
Investment Earnings	192,619		192,619
Interest on Loans	288,783		288,783
Federal Interest Subsidy on Debt	22,356		22,356
Other	829,060		829,060
	<u>\$ 9,853,366</u>	<u>\$ 346,394</u>	<u>\$ 9,506,972</u>
Noncurrent Receivables:			
Pledges	<u>\$ 721,436</u>	<u>\$ 0</u>	<u>\$ 721,436</u>
Notes Receivable:			
Notes Receivable - Current:			
Federal Loan Programs	\$ 1,125,498	\$ 83,295	\$ 1,042,203
Institutional Student Loan Programs	334,046	103,990	230,056
	<u>\$ 1,459,544</u>	<u>\$ 187,285</u>	<u>\$ 1,272,259</u>
Notes Receivable - Noncurrent:			
Federal Loan Programs	<u>\$ 4,816,566</u>	<u>\$ 577,266</u>	<u>\$ 4,239,300</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 5 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2010, is presented as follows:

	Balance July 1, 2009	Increases	Decreases	Balance June 30, 2010
Capital Assets, Nondepreciable:				
Land and Permanent Easements	\$ 21,163,646	\$ 3,655,318	\$ 0	\$ 24,818,964
Art, Literature, and Artifacts	21,361,727	150,806	3,150	21,509,383
Construction in Progress	16,848,771	26,371,863	11,076,374	32,144,260
Total Capital Assets, Nondepreciable	59,374,144	30,177,987	11,079,524	78,472,607
Capital Assets, Depreciable:				
Buildings	372,533,841	14,943,410	491,400	386,985,851
Machinery and Equipment	40,923,617	8,317,982	2,465,776	46,775,823
General Infrastructure	67,304,785	7,026	74,295	67,237,516
Total Capital Assets, Depreciable	480,762,243	23,268,418	3,031,471	500,999,190
Less Accumulated Depreciation for:				
Buildings	83,573,319	7,693,922	491,400	90,775,841
Machinery and Equipment	24,684,085	3,144,175	2,075,630	25,752,630
General Infrastructure	19,610,524	2,682,816		22,293,340
Total Accumulated Depreciation	127,867,928	13,520,913	2,567,030	138,821,811
Total Capital Assets, Depreciable, Net	352,894,315	9,747,505	464,441	362,177,379
Capital Assets, Net	\$ 412,268,459	\$ 39,925,492	\$ 11,543,965	\$ 440,649,986

NOTE 6 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2010, were as follows:

	Amount
Accounts Payable	\$ 7,676,495
Accrued Payroll	6,021,114
Contract Retainage	1,219,164
Other	2,120,499
Total Accounts Payable and Accrued Liabilities	\$ 17,037,272

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 7 - LONG-TERM LIABILITIES

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2010, is presented as follows:

	Balance July 1, 2009	Additions	Reductions	Balance June 30, 2010	Current Portion
Revenue Bonds Payable	\$ 105,130,000	\$ 23,780,000	\$ 28,990,000	\$ 99,920,000	\$ 4,670,000
Add/Deduct Premium/Discount	1,911,481	2,372,173	154,268	4,129,386	
Deduct Deferred Charge on Refunding	(605,241)	(1,773,079)	(280,496)	(2,097,824)	
Total Revenue Bonds Payable	106,436,240	24,379,094	28,863,772	101,951,562	4,670,000
Notes Payable	5,143,685	33,168,557	368,704	37,943,538	396,971
Compensated Absences	12,859,281	8,187,809	8,322,765	12,724,325	580,893
Annuity and Life Income Payable	5,289,856	833,731		6,123,587	
Total Long-Term Liabilities	\$ 129,729,062	\$ 66,569,191	\$ 37,555,241	\$ 158,743,012	\$ 5,647,864

B. Revenue Bonds Payable - The University was indebted for revenue bonds payable for the purposes shown in the following table:

Purpose	Series	Interest Rate/ Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2010	Principal Outstanding June 30, 2010
Revenue Bonds Payable						
Housing and Dining System						
Housing and Dining System Revenue Bonds (2000)	G	5.75%	04/01/2010	\$ 6,425,000	\$ 6,425,000	\$ 0
Total Housing and Dining System Bonds				6,425,000	6,425,000	
General Revenue Bonds						
General Revenue Bonds (2001)	A	4.35%-5.00%	04/01/2011	19,870,000	19,220,000	650,000
General Revenue Bonds (2001)	B	3.50%-5.38%	04/01/2011	16,445,000	15,625,000	820,000
General Revenue Bonds (2009)	A	3.00%-5.00%	04/01/2034	29,525,000	605,000	28,920,000
General Revenue Bonds (2009)	B	3.00%-4.00%	04/01/2016	4,120,000	540,000	3,580,000
Total General Revenue Bonds				69,960,000	35,990,000	33,970,000
The University of North Carolina System Pool Revenue Bonds						
General Revenue Bonds (2002A)	(A)	4.00%-5.38%	04/01/2027	8,835,000	2,255,000	6,580,000
General Revenue Bonds (2004C)	(B)	3.00%-5.00%	04/01/2029	18,350,000	2,475,000	15,875,000
General Revenue Bonds (2005A)	(C)	3.00%-5.25%	04/01/2026	22,235,000	2,520,000	19,715,000
General Revenue Bonds (2010B-2)	(D)	3.25%-5.25%	04/01/2026	23,780,000		23,780,000
Total The University of North Carolina System Pool Revenue Bonds				73,200,000	7,250,000	65,950,000
Total Revenue Bonds Payable (principal only)				\$ 149,585,000	\$ 49,665,000	99,920,000
Less: Unamortized Loss on Refunding						(2,097,824)
Plus: Unamortized Premium						4,129,386
Total Revenue Bonds Payable						\$ 101,951,562

- (A) The University of North Carolina System Pool Revenue Bonds, Series 2002A
(B) The University of North Carolina System Pool Revenue Bonds, Series 2004C
(C) The University of North Carolina System Pool Revenue Bonds, Series 2005A
(D) The University of North Carolina System Pool Revenue Bonds, Series 2010B-2

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2010, are as follows:

Fiscal Year	Annual Requirements			
	Revenue Bonds Payable		Notes Payable	
	Principal	Interest	Principal	Interest
2011	\$ 4,670,000	\$ 5,999,759	\$ 396,971	\$ 612,933
2012	4,860,000	4,571,788	426,663	598,611
2013	5,085,000	4,352,513	457,840	583,218
2014	5,325,000	4,126,063	31,490,569	535,603
2015	5,605,000	3,866,050	2,693,474	244,431
2016-2020	26,125,000	15,442,213	2,478,021	230,657
2021-2025	25,990,000	9,168,188		
2026-2030	14,970,000	3,661,850		
2031-2035	7,290,000	933,750		
Total Requirements	\$ 99,920,000	\$ 52,122,174	\$ 37,943,538	\$ 2,805,453

D. Bond Defeasance - The University has extinguished long-term debt obligations by the issuance of new long-term debt instruments as follows:

On March 31, 2010 the University of North Carolina at Greensboro issued \$23,780,000 in The University of North Carolina System Pooled Revenue Bonds, Series 2010B-2, refunding bonds with an average interest rate of 4.785%. The bonds were issued to advance refund \$14,490,000 of outstanding University of North Carolina at Greensboro, Series 2001A, General Revenue Bonds with an average interest rate of 4.967% and \$10,050,000 of outstanding University of North Carolina at Greensboro, Series 2001B, General Revenue Bonds with an average interest rate of 5.082%. The net proceeds of the refunding bonds (along with other resources) were used to purchase U.S. government securities. These securities were deposited into an irrevocable trust to provide for all future debt service payments on the refunded bonds. As a result, the refunded bonds are considered to be defeased and the liability has been removed from the University's Statement of Net Assets. This advance refunding was undertaken to reduce total debt service payments by \$1,658,041 over the next 15 years and resulted in an economic gain of \$1,254,926. At June 30, 2010, the outstanding balance was \$14,490,000 for the University of North Carolina at Greensboro, Series 2001A, General Revenue Bonds and \$10,050,000 for the University of North Carolina at Greensboro, Series 2001B, General Revenue Bonds.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

E. Notes Payable - The University was indebted for notes payable for the purposes shown in the following table:

Purpose	Financial Institution	Interest Rate/ Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2010	Principal Outstanding June 30, 2010	See Table Below
Energy Savings Performance Contract	Banc of America	3.61%	03/01/2019	\$ 5,808,994	\$ 1,034,013	\$ 4,774,981	
Construct 400 bed Student Housing facility**	Bank of America	1.20%	* 05/01/2014	31,000,000		31,000,000	(1)
Property acquisition	RBC	3.00%	* 01/01/2015	668,557		668,557	
Operating funds for Capital Facilities Foundation, Inc.	Weaver Foundation	4.50%	12/31/2014	500,000		500,000	
Operating funds for Capital Facilities Foundation, Inc.	Bryan Foundation	4.50%	12/31/2014	<u>1,000,000</u>		<u>1,000,000</u>	
Total Notes Payable				<u>\$ 38,977,551</u>	<u>\$ 1,034,013</u>	<u>\$ 37,943,538</u>	

* For variable rate debt interest rates in effect at June 30, 2010 are reflected in the table above.

Interest on the variable rate Bank of America notes payable is calculated at 1.20375% at June 30, 2010. The interest rate is set on the first day of the month and can be reset on the first day of the following month. The rate is calculated at the sum of (1) LIBOR Base Rate and (2) 85 basis points (85%) calculated on the basis of a 365 day year for the actual number of days elapsed but at no time greater than a total interest rate of 12%.

Interest on the variable rate RBC line of credit (LOC) is calculated at 3% at June 30, 2010. The interest rate is set on the first day of the month and can be reset on the first day of the following month. The rate is calculated at the sum of (1) LIBOR Base Rate and (2) 200 basis points (2%) calculated on the basis of a 365 day year for the actual number of days elapsed but at no time less than a total interest rate of 3%. The maximum amount approved for this LOC is \$15 million.

** The University has elected to treat the Bank of America note as federally taxable "Build America Bonds" for the purpose of the American Recovery and Reinvestment Act and to receive a cash subsidy from the U. S. Treasury equal to 35% of the interest payable on this note. For this note, the interest rate included above is the taxable rate, which does not factor in the cash subsidy from the U.S. Treasury. If the subsidy is factored in, the effective interest rate is .78%.

The University has pledged future revenues, net of specific operating expenses, to repay notes payable as shown in the table below:

Ref	Revenue Source	Total Future Revenues Pledged	Current Year		Estimate of % of Revenues Pledged
			Revenues Net of Expenses	Principal Interest	
(1)	Tower Village	\$ 31,950,011	\$ 0	\$ 0 \$ 63,874	40%
(2)	Federal Interest Subsidy on Debt**	511,544	22,356		100%

**Federal Interest Subsidy on Debt revenue is pledged to pay 35% of the interest incurred on the Build America Bonds. The amount pledged does not include any principal payments.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

F. Annuities Payable - The Annuity and Life Income Payable balance consists of 158 Charitable Annuity agreements and 15 Charitable Remainder Unitrusts with a market value of \$9.7 million. The \$6.1 million Annuity and Life Income Payable liability is the expected value payable to the donors based on their age, the agreed on payment rate, and the applicable federal rate.

NOTE 8 - LEASE OBLIGATIONS

The University entered into operating leases for real property and equipment. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2010:

<u>Fiscal Year</u>	<u>Amount</u>
2011	\$ 760,304
2012	325,563
2013	30,082
2014	3,245
Total Minimum Lease Payments	<u>\$ 1,119,194</u>

Rental expense for all operating leases during the year was \$792,697.

NOTE 9 - REVENUES

A summary of eliminations and allowances by revenue classification is presented as follows:

	<u>Gross Revenues</u>	<u>Internal Sales Eliminations</u>	<u>Less Scholarship Discounts</u>	<u>Less Allowance for Uncollectibles</u>	<u>Net Revenues</u>
Operating Revenues:					
Student Tuition and Fees	<u>\$ 91,074,228</u>	<u>\$ 0</u>	<u>\$ 23,151,601</u>	<u>\$ 153,581</u>	<u>\$ 67,769,046</u>
Sales and Services:					
Sales and Services of Auxiliary Enterprises:					
Residential Life	\$ 17,873,114	\$ 362,752	\$ 4,315,112	\$ 30,113	\$ 13,165,137
Dining	13,128,107	14,900	3,060,942	22,147	10,030,118
Student Union Services	86,012				86,012
Health, Physical Education, and Recreation Services	1,243,677				1,243,677
Parking	3,716,593	124,505		31,158	3,560,930
Athletic	892,268	14,383			877,885
Other	5,580,096	3,410,682		1,971	2,167,443
Sales and Services of Education and Related Activities	<u>7,691,437</u>	<u>151,919</u>			<u>7,539,518</u>
Total Sales and Services	<u>\$ 50,211,304</u>	<u>\$ 4,079,141</u>	<u>\$ 7,376,054</u>	<u>\$ 85,389</u>	<u>\$ 38,670,720</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 10 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

	Salaries and Benefits	Supplies and Materials	Services	Scholarships and Fellowships	Utilities	Depreciation	Total
Instruction	\$ 112,227,121	\$ 7,737,568	\$ 6,656,220	\$ 1,200	\$ 262	\$ 0	\$ 126,622,371
Research	10,248,820	744,139	5,690,197	226,735			16,909,891
Public Service	6,457,806	304,516	3,572,389	82,250	6,728		10,423,689
Academic Support	24,961,407	10,149,311	6,629,881	798,491	717		42,539,807
Student Services	10,332,068	1,102,174	2,810,088	14,300	384		14,259,014
Institutional Support	24,440,237	3,624,653	6,481,350		1,670		34,547,910
Operations and Maintenance of Plant	14,336,701	3,638,681	2,096,317		5,665,830		25,737,529
Student Financial Aid				32,388,245			32,388,245
Auxiliary Enterprises	14,916,010	2,605,408	15,801,283	21,308	3,102,571		36,446,580
Depreciation						13,520,913	13,520,913
Total Operating Expenses	\$ 217,920,170	\$ 29,906,450	\$ 49,737,725	\$ 33,532,529	\$ 8,778,162	\$ 13,520,913	\$ 353,395,949

NOTE 11 - PENSION PLANS

A. Retirement Plans - Each permanent full-time employee, as a condition of employment, is a member of either the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Eligible employees can elect to participate in the Optional Retirement Program at the time of employment, otherwise they are automatically enrolled in the Teachers' and State Employees' Retirement System.

The Teachers' and State Employees' Retirement System is a cost-sharing multiple-employer defined benefit pension plan established by the State to provide pension benefits for employees of the State, its component units, and local boards of education. The plan is administered by the North Carolina State Treasurer.

Benefit and contribution provisions for the Teachers' and State Employees' Retirement System are established by *North Carolina General Statutes* 135-5 and 135-8 and may be amended only by the North Carolina General Assembly. Employer and member contribution rates are set each year by the North Carolina General Assembly based on annual actuarial valuations. For the year ended June 30, 2010, these rates were set at 3.57% of covered payroll for employers and 6% of covered payroll for members.

For the current fiscal year, the University had a total payroll of \$178,553,550, of which \$79,560,471 was covered under the Teachers' and State Employees' Retirement System. Total employer and employee

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

contributions for pension benefits for the year were \$2,840,309 and \$4,773,628, respectively.

Required employer contribution rates for the years ended June 30, 2009, and 2008, were 3.36% and 3.05%, respectively, while employee contributions were 6% each year. The University made 100% of its annual required contributions for the years ended June 30, 2010, 2009, and 2008, which were \$2,840,309, \$2,730,725, and \$2,304,401, respectively.

The Teachers' and State Employees' Retirement System's financial information is included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

The Optional Retirement Program (Program) is a defined contribution retirement plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Administrators and eligible faculty of the University may join the Program instead of the Teachers' and State Employees' Retirement System. The Board of Governors of The University of North Carolina is responsible for the administration of the Program and designates the companies authorized to offer investment products or the trustee responsible for the investment of contributions under the Program and approves the form and contents of the contracts and trust agreements.

Participants in the Program are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in the Program. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Employer and member contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2010, these rates were set at 6.84% of covered payroll for employers and 6% of covered payroll for members. The University assumes no liability other than its contribution.

For the current fiscal year, the University had a total payroll of \$178,553,550, of which \$75,359,857 was covered under the Optional Retirement Program. Total employer and employee contributions for

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

pension benefits for the year were \$5,154,614 and \$4,521,591, respectively.

- B. Deferred Compensation and Supplemental Retirement Income Plans** - IRC Section 457 Plan - The State of North Carolina offers its permanent employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 through the North Carolina Public Employee Deferred Compensation Plan (the Plan). The Plan permits each participating employee to defer a portion of his or her salary until future years. The deferred compensation is available to employees upon separation from service, death, disability, retirement, or financial hardships if approved by the Board of Trustees of the Plan. The Board, a part of the North Carolina Department of Administration, maintains a separate fund for the exclusive benefit of the participating employees and their beneficiaries, *the North Carolina Public Employee Deferred Compensation Trust Fund*. The Board also contracts with an external third party to perform certain administrative requirements and to manage the trust fund's assets. All costs of administering and funding the Plan are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$512,158 for the year ended June 30, 2010.

IRC Section 401(k) Plan - All members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program are eligible to enroll in the Supplemental Retirement Income Plan, a defined contribution plan, created under Internal Revenue Code Section 401(k). All costs of administering the Plan are the responsibility of the Plan participants. No costs are incurred by the University except for a 5% employer contribution for the University's law enforcement officers, which is mandated under General Statute 143-166.30(e). Total employer contributions on behalf of University law enforcement officers for the year ended June 30, 2010, were \$90,050. The voluntary contributions by employees amounted to \$1,245,726 for the year ended June 30, 2010.

IRC Section 403(b) and 403(b)(7) Plans - Eligible University employees can participate in tax sheltered annuity plans created under Internal Revenue Code Sections 403(b) and 403(b)(7). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These plans are exclusively for employees of universities and certain charitable and other nonprofit institutions. All costs of administering and funding these plans are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$2,768,017 for the year ended June 30, 2010.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS

- A. **Health Benefits** - The University participates in the Comprehensive Major Medical Plan (the Plan), a cost-sharing, multiple-employer defined benefit health care plan that provides postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Coverage eligibility varies depending on years of contributory membership service in their retirement system prior to disability or retirement.

The Plan's benefit and contribution provisions are established by *North Carolina General Statute 135-7* and Chapter 135, Article 3A, of the General Statutes and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

By General Statute, a Retiree Health Benefit Fund (the Fund) has been established as a fund in which accumulated contributions from employers and any earnings on those contributions shall be used to provide health benefits to retired and disabled employees and applicable beneficiaries. By statute, the Fund is administered by the Board of Trustees of the Teachers' and State Employees' Retirement System and contributions to the fund are irrevocable. Also by law, Fund assets are dedicated to providing benefits to retired and disabled employees and applicable beneficiaries and are not subject to the claims of creditors of the employers making contributions to the Fund. Contribution rates to the Fund, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are determined by the General Assembly.

For the current fiscal year the University contributed 4.5% of the covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the Fund. Required contribution rates for the years ended June 30, 2009, and 2008, were 4.1% and 4.1%, respectively. The University made 100% of its annual required contributions to the Plan for the years ended June 30, 2010, 2009, and 2008, which were \$6,971,415, \$6,402,448, and \$5,866,349, respectively. The University assumes no liability for retiree health care benefits provided by the programs other than its required contribution.

Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

<http://www.osc.nc.gov/> and clicking on “Proceed directly to OSC’s index page,” then “Reports,” or by calling the State Controller’s Financial Reporting Section at (919) 981-5454.

- B. Disability Income** - The University participates in the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer defined benefit plan, to provide short-term and long-term disability benefits to eligible members of the Teachers’ and State Employees’ Retirement System and the Optional Retirement Program. Benefit and contribution provisions are established by Chapter 135, Article 6, of the General Statutes, and may be amended only by the North Carolina General Assembly. The plan does not provide for automatic post-retirement benefit increases.

Disability income benefits are funded by actuarially determined employer contributions that are established by the General Assembly. For the fiscal year ended June 30, 2010, the University made a statutory contribution of .52% of covered payroll under the Teachers’ and State Employees’ Retirement System and the Optional Retirement Program to the DIPNC. Required contribution rates for the years ended June 30, 2009, and 2008, were .52% and .52%, respectively. The University made 100% of its annual required contributions to the DIPNC for the years ended June 30, 2010, 2009, and 2008, which were \$805,586, \$812,018, and \$744,025, respectively. The University assumes no liability for long-term disability benefits under the Plan other than its contribution.

Additional detailed information about the DIPNC is disclosed in the State of North Carolina’s *Comprehensive Annual Financial Report*.

NOTE 13 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in State-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Tort claims of up to \$1,000,000 are retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers’ and employees’ liability insurance up to \$10,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

The University is required to maintain fire and lightning coverage on all State-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$5,000 per occurrence deductible. However, some agencies have chosen a higher deductible for a reduction in premium. The General Property Coverage Policy is the Fund's basic policy and is used to provide insurance against losses caused by Fire and Lightning, Extended Coverage, Vandalism, Sprinkler Leakage and Theft. However, the University is covered only for those name perils for which the University has paid a premium and for which the named peril is indicated in the Declarations. Extended coverage has been purchased for all residence halls (buildings only) and the West Entranceway. Extended coverage for buildings and contents has been purchased for the following buildings: Chemical Storage Facility, the Baseball Complex, the Sullivan Science Building, the Graphics and Printing Services Building, and the Elliott University Center. Vandalism and malicious mischief insurance (VMM) has been purchased for the Elliott University Center and the West Entranceway. The University must fund the cost of this insurance. Both the Extended coverage and VMM are subject to a \$5,000 per event deductible and the cost is based on the declared value of each structure.

All State-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage.

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$75,000 deductible.

The University purchased other authorized coverage from private insurance companies through the North Carolina Department of Insurance. These purchased coverages are: postal bond (coverage limit \$30,000); athletic staff accident (accidental death and dismemberment \$1.0 million overall maximum for any one accident, maximum death specific loss \$25,000, maximum specific loss \$25,000; maximum medical coverage limit \$75,000, \$300,000 for any one individual); selective athletic staff travel (Class 1 \$10,000, Class 2 \$50,000 accidental death and dismemberment, \$5.0 million aggregate); physicians professional medical liability (\$1.0 million per person, \$3.0 million total); non-

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

professional medical liability (\$1.0 million per person, \$3.0 million total); fine art (property coverage - museum collection and temporary loan, Limits of Liability: \$250.0 million limit at insured premises, \$50.0 million at any other location, \$50.0 million limit in transit on any one conveyance, \$50.0 million limit for international transportation, exhibition, and location, \$70.0 million for TRIA (Terrorism Risk Insurance Act), and \$250.0 million aggregate limit in any one loss or disaster; Deductibles: \$0 for loan items, \$2,500 for owned items); musical instruments (\$2.85 million cash replacement value with \$1,000 deductible); robbery and safe burglary (\$500,000 per event, \$1,000 deductible); boiler and machinery (\$25.0 million equipment breakdown limit, \$5,000 deductible); “all-risk” for equipment covering all perils including fire (replacement cost, \$5,000 deductible per event).

University employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a pension and other employee benefit trust fund of the State of North Carolina. The Plan has contracted with third parties to process claims.

The North Carolina Workers’ Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University’s primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers’ Compensation Act. The University retains the risk for workers’ compensation.

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

Additional details on the State-administered risk management programs are disclosed in the State’s *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 14 - COMMITMENTS AND CONTINGENCIES

A. Commitments - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$38,081,300 at June 30, 2010. The Capital Facilities Foundation, Inc. (a blended component unit) has outstanding options to purchase real estate with a value of \$4,261,300 as of June 30, 2010, of which approximately \$3,416,727 was purchased subsequent to June 30, 2010.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

B. Pending Litigation and Claims - The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

C. Other Contingent Receivables - The University has received notification of other gifts and grants for which funds have not been disbursed by the resource provider and for which conditions attached to the gift or grant have not been satisfied or, in the case of permanent endowments, cannot begin to be satisfied. In accordance with accounting principles generally accepted in the United States of America, these amounts have not been recorded on the accompanying financial statements. The purpose and amount of other contingent receivables at year-end is as follows:

Purpose	Amount
Pledges to The UNCG Excellence Foundation Endowment Fund \$	1,082,504
Pledges to the Human Environmental Sciences Foundation Endowment Fund	77,903
Pledges to the UNCG Endowment Fund	2,412,075

NOTE 15 - RELATED PARTIES

The University and North Carolina Agricultural and Technical State University have formed a jointly governed nonprofit organization, Gateway University Research Park, Inc. The purpose of this organization is to provide a collaborative research environment that fosters academic enrichment, research growth, technology transfer, commercialization and discovery while encouraging and promoting regional economic development.

During the fiscal year the University made payments totaling \$759,563 to the Gateway University Research Park, Inc. These payments consisted of \$412,873 for the operations and maintenance of University facilities at the Gateway University Research Park; \$150,000 (fifth year of a five year commitment) for operating funding for the Gateway University Research Park; \$172,662 for rental expense at the south campus of the Gateway University Research Park; \$22,988 to complete the renovations for the SERVE, Inc. offices located at the north campus of the Gateway University Research Park; and \$1,040 for facility use fees.

NOTES TO THE FINANCIAL STATEMENTS (CONCLUDED)

NOTE 16 - CHANGES IN FINANCIAL ACCOUNTING AND REPORTING

For the fiscal year ended June 30, 2010, the University implemented the following pronouncements issued by the Governmental Accounting Standards Board (GASB):

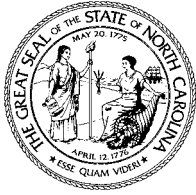
GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*.

GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*.

GASB Statement No. 51, requires reporting certain intangible assets as capital assets.

GASB Statement No. 53, requires reporting certain derivative instruments at fair value.

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Beth A. Wood, CPA
State Auditor

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**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Trustees
The University of North Carolina at Greensboro
Greensboro, North Carolina

We have audited the financial statements of The University of North Carolina at Greensboro, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, as of and for the year ended June 30, 2010, and have issued our report thereon dated November 22, 2010. Our report includes a reference to other auditors.

As discussed in Note 16 to the financial statements, the University implemented Governmental Accounting Standards Board Statement No. 51, *Accounting and Financial Reporting for Intangible Assets* and Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, during the year ended June 30, 2010.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Other auditors audited the financial statements of The University of North Carolina at Greensboro Investment Fund Incorporated, The UNCG Excellence Foundation, Inc., and the Capital Facilities Foundation, Inc., as described in our report on the University's financial statements. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS (CONCLUDED)**

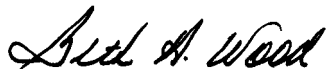
A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the University's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management of the University, the Board of Governors, the Board of Trustees, the Audit Committee, others within the entity, the Governor, the General Assembly, and the State Controller, and is not intended to be and should not be used by anyone other than these specified parties.



Beth A. Wood, CPA
State Auditor

November 22, 2010

ORDERING INFORMATION

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