



STATE OF NORTH CAROLINA

WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2010

OFFICE OF THE STATE AUDITOR

BETH A. WOOD, CPA

STATE AUDITOR

WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2010

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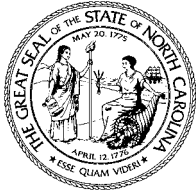
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Beth A. Wood, CPA
State Auditor

STATE OF NORTH CAROLINA
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AUDITOR'S TRANSMITTAL

The Honorable Beverly Eaves Perdue, Governor
The General Assembly of North Carolina
Board of Trustees, Winston-Salem State University

We have completed a financial statement audit of Winston-Salem State University for the year ended June 30, 2010, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

Our consideration of internal control over financial reporting and compliance and other matters based on an audit of the financial statements disclosed certain deficiencies that are detailed in the Audit Findings and Responses section of this report. The University's response is included following each finding.

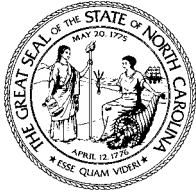
North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

A handwritten signature in cursive script that reads "Beth A. Wood".

Beth A. Wood, CPA
State Auditor

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

We have audited the accompanying financial statements of Winston-Salem State University, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2010, which collectively comprise the University's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the University's management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of Winston-Salem State University Foundation, Inc. and Subsidiary, the University's discretely presented component unit. Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinions, insofar as they relate to the amounts included for the discretely presented component unit, are based on the report of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of Winston-Salem State University Foundation, Inc. and Subsidiary were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of other auditors provide a reasonable basis for our opinions.

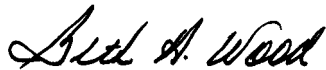
In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of Winston-Salem State University and its discretely presented component unit as of June 30, 2010, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

As discussed in Note 15 to the financial statements, the University implemented Governmental Accounting Standards Board Statement No. 51, *Accounting and Financial Reporting for Intangible Assets* and Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, during the year ended June 30, 2010.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 1, 2011 on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.



Beth A. Wood, CPA
State Auditor

February 1, 2011

WINSTON-SALEM STATE UNIVERSITY MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Winston-Salem State University (the "University") annual financial report presents our discussion and analysis of the financial performance of the University during the fiscal year ended June 30, 2010. This discussion has been prepared by University management along with the financial statements and notes to the financial statements and should be read in conjunction with, and is qualified in its entirety by, the financial statements and notes. The Management's Discussion and Analysis has comparative data for the applicable years (past and current) with emphasis on the current year. The financial statements, notes, and this discussion are the responsibility of University management.

Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board (GASB). GASB statements establish standards for external financial reporting for public colleges and universities and require that financial statements be presented on a consolidated basis for the University as a whole, with resources classified for accounting and reporting purposes into four net asset categories. One of the most important questions asked is whether the University as a whole is better or worse off as a result of the year's activities. The key to understanding this question is provided within the Statement of Net Assets, the Statement of Revenues, Expenses, and Changes in Net Assets, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by corporations. They are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Net Assets includes all assets and liabilities. The University's net assets (the difference between assets and liabilities) are an indicator of the University's financial health. Over time, increases or decreases in net assets is one indicator of the improvement or erosion of the University's financial health when considered with nonfinancial facts such as enrollment levels and the condition of the facilities.

The Statement of Revenues, Expenses, and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. All things being equal, a public University's dependency on State appropriations and gifts will result in operating deficits, because GASB Statement No. 35 classifies State appropriations, certain grants, and gifts as nonoperating revenues.

The Statement of Cash Flows provides information relative to the University's sources and uses of cash for operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The statement provides a reconciliation of beginning cash balances and is representative of the activity reported on the Statement of Revenues, Expenses, and Changes in Net Assets as adjusted for changes in the beginning and ending balances of noncash accounts on the Statement of Net Assets.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

For the purpose of this discussion, we will address the Statement of Net Assets and the Statement of Revenues, Expenses, and Changes in Net Assets.

Reporting Entity

The financial statements report information about the University as a whole using accounting methods similar to those used by private-sector companies. The University's supporting organization, the Winston-Salem State University Foundation, Inc. and Subsidiary (the "Foundation"), is an independent nonprofit corporation formed for the exclusive benefit of the University. According to Governmental Accounting Standards Board Statement No. 39, *Determining Whether Certain Organizations are Component Units*, the Foundation meets the requirements to be reported discretely in these financial statements.

Financial Highlights

The University's financial position, as a whole, showed a slight increase during the fiscal year ended June 30, 2010. Its combined net assets increased \$2,019,886.77 from the previous year, which is an increase of approximately 1.7 percent.

Condensed Financial Information

Statement of Net Assets

The Statement of Net Assets presents the assets (current and noncurrent), liabilities (current and noncurrent), and the net assets (total assets less total liabilities) of the University. This condensed financial statement provides a comparative University fiscal snapshot as of June 30, 2010 and June 30, 2009. This provides the readers of this statement with information on assets available to continue operations.

**Condensed Statements of Net Assets
6/30/2010 and 6/30/2009**

	2010	2009 (restated)	\$ Change	% Chg
Assets				
Current Assets	\$ 24,173,019.12	\$ 22,659,461.00	\$ 1,513,558.12	6.7%
Noncurrent Assets				
Capital	150,994,383.59	152,655,445.59	(1,661,062.00)	-1.1%
Other	26,125,602.51	27,002,342.96	(876,740.45)	-3.2%
Total Assets	<u>201,293,005.22</u>	<u>202,317,249.55</u>	<u>(1,024,244.33)</u>	-0.5%
Liabilities				
Current Liabilities	8,446,469.16	8,006,281.66	440,187.50	5.5%
Noncurrent Liabilities	71,435,491.69	74,919,810.29	(3,484,318.60)	-4.7%
Total Liabilities	<u>79,881,960.85</u>	<u>82,926,091.95</u>	<u>(3,044,131.10)</u>	-3.7%
Net Assets*				
Invested in Capital Assets, Net of Related Debt	81,772,233.91	81,264,151.96	508,081.95	0.6%
Restricted:				
Nonexpendable	15,086,895.20	14,475,674.33	611,220.87	4.2%
Expendable	14,984,428.62	16,168,704.13	(1,184,275.51)	-7.3%
Unrestricted	9,567,486.64	7,482,627.18	2,084,859.46	27.9%
Total Net Assets	<u>\$ 121,411,044.37</u>	<u>\$ 119,391,157.60</u>	<u>\$ 2,019,886.77</u>	1.7%

*Net Asset categories are defined in Note 1L of the Notes to the Financial Statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

As of June 30, 2010, total University assets were \$201,293,005.22. The University's largest asset at June 30, 2010 is capital assets totaling \$150,994,383.59, which decreased \$1,661,062.00 compared to the prior year's capital assets of \$152,655,445.59. This decrease is mainly due to a \$2,056,998.07 increase in construction in progress and a \$2,409,044.07 increase in depreciable assets offset against a \$6,310,959.20 increase in accumulated depreciation. The University's June 30, 2010 current assets of \$24,173,019.12 increased \$1,513,558.12 compared to the prior year's current assets of \$22,659,461.00. This increase is mainly attributed to a \$1.5 million increase in the State cash carry forward for the 2010 fiscal year compared to the prior year, and another \$1.5 million increase in housing fund cash mainly due to increased housing rates in the 2010 fiscal year. These two increases were offset against a 2010 decrease in athletic fund cash of approximately \$1.6 million due to increased expenditures in the athletic program.

The \$24,173,019.12 in current assets covered the current liabilities of \$8,446,469.16, as the current ratio was \$2.86 in current assets to every \$1.00 in current liabilities.

University liabilities totaled \$79,881,960.85 at June 30, 2010 compared to \$82,926,091.95 per the prior year, a decrease of \$3,044,131.10. This variance is mainly attributed to a \$2,356,297.43 decrease in long-term liabilities related to the retirement of capital debt for bonds, notes, and capital leases and a \$732,482.00 decrease in compensated absences. Bonds payable of \$15,852,149.68 and capital leases of \$53,370,000.00 were the largest liabilities, representing 86.7% of the total University liabilities. The University had outstanding bonds of \$4,575,000.00, \$1,745,000.00, \$2,325,000.00, and \$7,150,000.00 from 1998, 2002, 2004, and 2008 bond issues, respectively. No new long-term debt was issued during the 2009-2010 fiscal year. Refer to Note 7 of the Notes to the Financial Statements for more detailed information about the University's long-term debt obligations.

The University's unrestricted net assets were \$9,567,486.64 at June 30, 2010 compared to \$7,482,627.18 in the prior year. This is an increase of \$2,084,859.46 or 27.9%. This increase mainly resulted from the following factors: for the 2009-2010 fiscal year, the University carried forward Management Flexibility funds of approximately \$1.2 million and during the 2009-2010 fiscal year housing revenue increased approximately \$1.8 million mainly due to an increase in housing rates. These increases were netted with a deficit in the athletic fund of approximately \$1.5 million.

Statement of Revenues, Expenses, and Changes in Net Assets

The Statement of Revenues, Expenses, and Changes in Net Assets present the activity that shows the changes in net assets. The activity is represented by the revenues received by the University, both operating and nonoperating, and the expenses paid by the University, operating and nonoperating, as well as any other revenues, expenses, gains and losses received or expended by the University.

Operating revenues are received for providing goods and services to the various customers of the University. Operating expenses are used to acquire goods and services provided in return for the operating revenues, and to carry out the mission of the University. Nonoperating revenues include activities that have the characteristics of nonexchange transactions.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Revenues from nonexchange transactions and State appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating activities since these are either investing, capital, or noncapital financing activities. Nonoperating expenses are expenses other than those involved in the normal operation of the University that can include interest expense.

	Changes in Net Assets 6/30/2010 and 6/30/2009			
	2010	2009 (restated)	\$ Change	% Chg
Operating Revenues:				
Student Tuition and Fees, Net	\$ 16,032,405.82	\$ 18,344,252.39	\$ (2,311,846.57)	-12.6%
Sales and Services, Net	12,796,821.13	12,799,013.44	(2,192.31)	0.0%
Other	1,004,986.44	947,021.52	57,964.92	6.1%
Total Operating Revenues	<u>29,834,213.39</u>	<u>32,090,287.35</u>	<u>(2,256,073.96)</u>	-7.0%
Operating Expenses:				
Salaries and Benefits	78,746,944.23	80,476,499.98	(1,729,555.75)	-2.1%
Supplies and Materials	7,489,138.96	5,875,781.53	1,613,357.43	27.5%
Services	24,348,474.76	25,275,130.62	(926,655.86)	-3.7%
Scholarships and Fellowships	14,795,541.30	12,724,298.08	2,071,243.22	16.3%
Utilities	2,787,420.66	2,827,352.82	(39,932.16)	-1.4%
Depreciation	6,437,080.88	5,493,720.13	943,360.75	17.2%
Total Operating Expenses	<u>134,604,600.79</u>	<u>132,672,783.16</u>	<u>1,931,817.63</u>	1.5%
Operating Loss	(104,770,387.40)	(100,582,495.81)	(4,187,891.59)	4.2%
Nonoperating Revenues (Expenses):				
State Appropriations	64,290,818.64	61,443,535.26	2,847,283.38	4.6%
State Aid - Federal Recovery Funds	4,094,610.00	2,641,317.00	1,453,293.00	55.0%
Noncapital Grants	38,715,776.99	33,672,841.77	5,042,935.22	15.0%
Noncapital Gifts	165,528.92	258,178.44	(92,649.52)	-35.9%
Investment Income (Loss)	1,307,594.24	(3,102,414.03)	4,410,008.27	-142.1%
Other	(3,072,354.91)	(3,678,885.37)	606,530.46	-16.5%
Net Nonoperating Revenues	<u>105,501,973.88</u>	<u>91,234,573.07</u>	<u>14,267,400.81</u>	15.6%
Income (Loss) Before Other Revenues	731,586.48	(9,347,922.74)	10,079,509.22	-107.8%
Capital Appropriations and Grants	730,855.79	(335,674.23)	1,066,530.02	-317.7%
Additions to Endowments	557,444.50	529,154.63	28,289.87	5.3%
Net Other Revenues	<u>1,288,300.29</u>	<u>193,480.40</u>	<u>1,094,819.89</u>	565.9%
Increase (Decrease) in Net Assets	2,019,886.77	(9,154,442.34)	11,174,329.11	-122.1%
Net Assets:				
Beginning of Year as Restated, Note 16	<u>119,391,157.60</u>	<u>128,545,599.94</u>	<u>(9,154,442.34)</u>	-7.1%
End of Year	<u>\$ 121,411,044.37</u>	<u>119,391,157.60</u>	<u>\$ 2,019,886.77</u>	1.7%

Total operating loss for fiscal year 2010 was \$104,770,387.40. Since the State of North Carolina appropriation, certain grants, and gifts are not included within operating revenues

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

per GASB Statement No. 35, the University will show a significant operating loss on a continuing basis.

The sources of operating revenues for the University are tuition and fees, auxiliary services, and other educational activities.

The University strives to provide students with the opportunity to obtain a quality education. Future University enrollments may be affected by a number of factors, including any material increase in tuition and other mandatory charges, stemming from any material decrease in appropriation funding from the State of North Carolina.

Operating expenses, including depreciation of \$6,437,080.88, totaled \$134,604,600.79. Of this total, \$65,647,875.98 or 48.8 percent was used for instruction and student support.

Salaries and benefits decreased by \$1,729,555.75 due to budget reductions and decreases in staffing resulting primarily from the elimination of vacant positions. Scholarships and fellowships increased by \$2,071,243.32 due to students receiving increased Pell Grant funding. Increased Pell Grant funding was due to the Department of Education increasing the maximum annual amount a student can receive from \$4,731 to \$5,350. Additionally, students meeting certain criteria were eligible to receive Pell Grant funds from a second scheduled award within an award year.

The University's largest source of nonoperating revenue is the State of North Carolina appropriation. This is received in monthly payments, beginning in July of each year, since the State's fiscal year begins on July 1. There is no direct connection between the amount of tuition revenues collected by the University and the amount of State funds appropriated in any given year. For the fiscal year ended June 30, 2010, the State of North Carolina appropriated to the University \$64,290,818.64 for operations. The State of North Carolina provided \$817,295.79 in capital grants, but they required a refund of \$86,440 in capital appropriations from prior fiscal years due to the current fiscal year budget shortfall.

Total net revenues were \$136,624,487.56 for fiscal year 2010, compared to \$123,518,340.82 for fiscal year 2009, resulting in a net increase of \$13,106,146.74, which is primarily contributed to the following:

- Student tuition and fees decreased \$2,311,846.57 from last year due to increases in gross tuition and fees and scholarship discounts, offset against a decrease related to a prior period restatement impacting student accounts receivable.
- State appropriations reflect a \$2,847,283.38 increase due to increased funding from the State of North Carolina.
- Noncapital grants increased \$5,042,935.22. Increased Pell Grant funding accounted for \$4,238,416.33 or 84% of this increase.
- Nonoperating revenues include a \$1,453,293 increase in funds received from the federal government as part of the American Recovery and Reinvestment Act. These funds are reported on the financial statements as State Aid - Federal Recovery Funds.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

- Investment income increased \$4,410,008.27 mainly due to an increase in unrealized gains on endowment investments caused by rebounds in the worldwide financial markets.
- Capital appropriations and grants increased by \$1,066,530.02. This increase is attributed to a \$569,807.10 increase in capital grants in the 2010 fiscal year compared to the prior year as a result of increased state funding for capital projects. The remaining \$496,722.92 increase is due to the University having to revert only \$86,440.00 in prior years' capital appropriations for the 2010 fiscal year, compared to a \$583,162.92 capital appropriations reversion in the 2009 fiscal year.

One of the University's greatest strengths is the diverse streams of revenues which supplement its student tuition and fees, including voluntary private support from individuals, foundations, and corporations, along with government and other sponsored programs, State appropriations and investment income. The University has and will continue to seek funding aggressively from all possible sources consistent with its mission, to supplement student tuition and manage prudently the financial resources realized from these efforts to fund its operating activities.

Capital Assets and Long-Term Debt

With the passage of the University Improvement General Obligation Bonds in 2000, the University has been allotted a total of \$47,262,736.00 for capital improvements. As of June 30, 2010, all the WSSU projects funded by these bonds are complete. Major capital expenditures for the year ended June 30, 2010 include the Student Activity Center of \$865,125.62 and the Science General Office Building of \$831,524.39. The University's capital assets, net of accumulated depreciation at June 30, 2010, were \$150,994,383.59. For more information about the University's asset holdings, refer to Note 5 of the Notes to the Financial Statements. As stated in the Statement of Net Assets discussion, the University issued no new debt during 2009-10. The only activity in these accounts was payment on debt.

Factors Impacting Future Periods

Management believes that the University is well positioned to continue its strong financial condition and level of excellence in service to students, the community, and governmental agencies. This flexibility, along with the University's ongoing efforts toward revenue diversification and cost containment, will enable the University to provide the necessary resources to support this level of excellence.

A crucial element to the University's future will continue to be our relationship with the State of North Carolina, as we work to manage tuition to make it competitive while providing an outstanding college education for our students. There is a direct relationship between the growth of State support and the University's ability to control tuition growth, as declines in State appropriations generally result in increased tuition levels.

The University continues to execute its long-range plan to modernize and expand its complement of facilities with a balance of new construction. This strategy addresses the University's growth and the continuing effects of technology on teaching methodologies.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONCLUDED)

Private gifts are an important supplement to the fundamental support from the State and student tuition, and a significant factor in the growth of academic units. Economic pressures affecting donors may also affect the future level of support the University receives from corporate and individual giving.

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility.

While it is not possible to predict the ultimate results, management believes that the University's financial condition is strong enough to weather any economic uncertainties.

Winston-Salem State University
Statement of Net Assets
June 30, 2010

Exhibit A-1

ASSETS

Current Assets:

Cash and Cash Equivalents	\$ 14,257,231.25
Restricted Cash and Cash Equivalents	5,762,434.11
Restricted Short-Term Investments	668,668.75
Receivables, Net (Note 4)	3,035,500.20
Inventories	393,356.56
Notes Receivable, Net (Note 4)	55,828.25
	<hr/>
Total Current Assets	24,173,019.12

Noncurrent Assets:

Restricted Cash and Cash Equivalents	8,466,362.99
Restricted Due from Primary Government	81,931.37
Endowment Investments	16,141,561.60
Other Investments	741,875.11
Notes Receivable, Net (Note 4)	693,871.44
Capital Assets - Nondepreciable (Note 5)	7,920,818.13
Capital Assets - Depreciable, Net (Note 5)	143,073,565.46
	<hr/>
Total Noncurrent Assets	177,119,986.10

Total Assets	<hr/> <hr/> 201,293,005.22
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LIABILITIES

Current Liabilities:

Accounts Payable and Accrued Liabilities (Note 6)	3,179,829.47
Due to Primary Government	30,155.66
Unearned Revenue	1,615,122.83
Interest Payable	318,054.37
Long-Term Liabilities - Current Portion (Note 7)	3,303,306.83
	<hr/>
Total Current Liabilities	8,446,469.16

Noncurrent Liabilities:

Deposits Payable	234,599.96
Funds Held for Others	252,753.87
U. S. Government Grants Refundable	850,341.59
Long-Term Liabilities (Note 7)	70,097,796.27
	<hr/>
Total Noncurrent Liabilities	71,435,491.69

Total Liabilities	<hr/> <hr/> 79,881,960.85
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Winston-Salem State University
Statement of Net Assets
June 30, 2010

Exhibit A-1
Page 2

NET ASSETS

Invested in Capital Assets, Net of Related Debt	81,772,233.91
Restricted for:	
Nonexpendable:	
Scholarships and Fellowships	3,471,320.70
Endowed Professorships	9,130,500.00
Departmental Uses	2,394,174.85
Loans	90,899.65
Expendable:	
Scholarships and Fellowships	1,616,913.29
Professorships	3,627,114.35
Departmental Uses	517,531.42
Loans	198,718.46
Capital Projects	7,856,737.25
Debt Service	1,167,413.85
Unrestricted	<u>9,567,486.64</u>
Total Net Assets	<u><u>\$ 121,411,044.37</u></u>

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University
Statement of Revenues, Expenses, and
Changes in Net Assets
For the Fiscal Year Ended June 30, 2010

Exhibit A-2

REVENUES

Operating Revenues:	
Student Tuition and Fees, Net (Note 9)	\$ 16,032,405.82
Sales and Services, Net (Note 9)	12,796,821.13
Interest Earnings on Loans	3,976.18
Other Operating Revenues	1,001,010.26
	<hr/>
Total Operating Revenues	29,834,213.39
	<hr/>

EXPENSES

Operating Expenses:	
Salaries and Benefits	78,746,944.23
Supplies and Materials	7,489,138.96
Services	24,348,474.76
Scholarships and Fellowships	14,795,541.30
Utilities	2,787,420.66
Depreciation	6,437,080.88
	<hr/>
Total Operating Expenses	134,604,600.79
	<hr/>
Operating Loss	(104,770,387.40)
	<hr/>

NONOPERATING REVENUES (EXPENSES)

State Appropriations	64,290,818.64
State Aid - Federal Recovery Funds	4,094,610.00
Noncapital Grants - Student Financial Aid	28,272,732.76
Other Noncapital Grants	10,443,044.23
Noncapital Gifts	165,528.92
Investment Income (Net of Investment Expense of \$101,031.98)	1,307,594.24
Interest and Fees on Debt	(3,039,648.62)
Other Nonoperating Expenses	(32,706.29)
	<hr/>
Net Nonoperating Revenues	105,501,973.88
	<hr/>
Income Before Other Revenues and Expenses	731,586.48
	<hr/>
Refund of Prior Years Capital Appropriations	(86,440.00)
Capital Grants	817,295.79
Additions to Endowments	557,444.50
	<hr/>
Increase in Net Assets	2,019,886.77

NET ASSETS

Net Assets - July 1, 2009, as Restated (Note 16)	119,391,157.60
	<hr/>
Net Assets - June 30, 2010	\$ 121,411,044.37
	<hr/> <hr/>

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2010

Exhibit A-3

CASH FLOWS FROM OPERATING ACTIVITIES

Received from Customers	\$ 29,939,219.44
Payments to Employees and Fringe Benefits	(79,496,870.76)
Payments to Vendors and Suppliers	(33,998,129.63)
Payments for Scholarships and Fellowships	(14,795,541.30)
Loans Issued	(74,807.00)
Collection of Loans	88,360.71
Interest Earned on Loans	3,976.18
Student Deposits Received	234,599.96
Student Deposits Returned	(75,747.57)
	<hr/>
Net Cash Used by Operating Activities	(98,174,939.97)

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

State Appropriations	64,290,818.64
State Aid - Federal Recovery Funds	4,094,610.00
Noncapital Grants - Student Financial Aid	28,024,584.61
Other Noncapital Grants	10,430,968.82
Noncapital Gifts	165,528.92
Additions to Endowments	557,444.50
Federal Family Education Loan Receipts	32,915,163.00
Federal Family Education Loan Disbursements	(32,915,163.00)
Other Payments	(649,595.28)
	<hr/>
Net Cash Provided by Noncapital Financing Activities	106,914,360.21

CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES

Refund of Prior Years Capital Appropriations	(86,440.00)
Capital Grants	957,272.29
Acquisition and Construction of Capital Assets	(5,034,206.01)
Principal Paid on Capital Debt and Leases	(2,160,000.00)
Interest and Fees Paid on Capital Debt and Leases	(3,068,139.53)
	<hr/>
Net Cash Used by Capital Financing and Related Financing Activities	(9,391,513.25)

CASH FLOWS FROM INVESTING ACTIVITIES

Proceeds from Sales and Maturities of Investments	2,794,595.63
Investment Income	325,374.43
Purchase of Investments and Related Fees	(2,855,665.38)
	<hr/>
Net Cash Provided by Investing Activities	264,304.68
Net Decrease in Cash and Cash Equivalents	(387,788.33)
Cash and Cash Equivalents - July 1, 2009	28,873,816.68
	<hr/>
Cash and Cash Equivalents - June 30, 2010	\$ 28,486,028.35

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2010

Exhibit A-3

Page 2

**RECONCILIATION OF NET OPERATING REVENUES (EXPENSES)
TO NET CASH USED BY OPERATING ACTIVITIES**

Operating Loss	\$ (104,770,387.40)
Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities:	
Depreciation Expense	6,437,080.88
Allowances, Write-Offs, and Amortizations	17,482.37
Changes in Assets and Liabilities:	
Receivables (Net)	31,956.20
Inventories	1,560.39
Accounts Payable and Accrued Liabilities	638,151.34
Due to Primary Government	(47,733.88)
Unearned Revenue	77,026.03
Compensated Absences	(732,482.00)
Deposits Payable	158,852.39
Student Loans Receivable	13,553.71
	<u>13,553.71</u>
Net Cash Used by Operating Activities	<u>\$ (98,174,939.97)</u>

RECONCILIATION OF CASH AND CASH EQUIVALENTS

Current Assets:	
Cash and Cash Equivalents	\$ 14,257,231.25
Restricted Cash and Cash Equivalents	5,762,434.11
Noncurrent Assets:	
Restricted Cash and Cash Equivalents	8,466,362.99
	<u>8,466,362.99</u>
Total Cash and Cash Equivalents - June 30, 2010	<u>\$ 28,486,028.35</u>

NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES

Change in Fair Value of Investments	\$ 1,167,659.11
Loss on Disposal of Capital Assets	(17,482.37)

The accompanying notes to the financial statements are an integral part of this statement.

***Winston-Salem State University Foundation, Inc.
and Subsidiary
Consolidated Statement of Financial Position
June 30, 2010***

Exhibit B-1

ASSETS

Cash and Cash Equivalents	\$ 3,974,612
Restricted Cash	3,867,804
Certificates of Deposit	1,450,000
Accounts Receivable	10,672
Lease Obligation Receivable, Net	42,747,623
Pledges Receivable, Net	1,593,014
Investment Securities	5,579,589
Property and Equipment, Net	1,829,855
Deferred Financing Costs, Net	2,065,982
	<hr/>
Total Assets	63,119,151

LIABILITIES

Accounts Payable and Other Accruals	375,203
Bonds Payable	50,310,000
	<hr/>
Total Liabilities	50,685,203

NET ASSETS

Unrestricted	594,607
Temporarily Restricted	5,252,859
Permanently Restricted	6,586,482
	<hr/>
Total Net Assets	12,433,948
	<hr/>
Total Liabilities and Net Assets	\$ 63,119,151

The accompanying notes to the financial statements are an integral part of this statement.

**Winston-Salem State University Foundation, Inc.
and Subsidiary**
Consolidated Statement of Activities
For the Year Ended June 30, 2010

Exhibit B-2

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
SUPPORT AND REVENUE				
Gifts and Grants	\$ 90,231	\$ 841,799	\$ 463,336	\$ 1,395,366
Investment Income	76,216			76,216
Unrealized Gains on Investments	291,586			291,586
Administrative Fees	52,658			52,658
Passport Income	70,525			70,525
Lease Income	2,633,806			2,633,806
Other	54,699	250,542		305,241
	<u>3,269,721</u>	<u>1,092,341</u>	<u>463,336</u>	<u>4,825,398</u>
Net Assets Released from Restrictions	<u>1,285,017</u>	<u>(1,285,017)</u>		
Total Support and Revenue	<u>4,554,738</u>	<u>(192,676)</u>	<u>463,336</u>	<u>4,825,398</u>
EXPENSES				
Scholarships	482,632			482,632
Special Programs	802,385			802,385
Housing Expenses	650,752			650,752
Management and General	738,245			738,245
Depreciation and Amortization	93,512			93,512
Interest	2,253,639			2,253,639
Unrelated Business Income Tax	1,418			1,418
Fundraising Expense	73,530			73,530
Total Expenses	<u>5,096,113</u>			<u>5,096,113</u>
Change in Net Assets	(541,375)	(192,676)	463,336	(270,715)
NET ASSETS				
Net Assets, Beginning	<u>1,135,982</u>	<u>5,445,535</u>	<u>6,123,146</u>	<u>12,704,663</u>
Net Assets, Ending	<u>\$ 594,607</u>	<u>\$ 5,252,859</u>	<u>\$ 6,586,482</u>	<u>\$ 12,433,948</u>

The accompanying notes to the financial statements are an integral part of this statement.

WINSTON-SALEM STATE UNIVERSITY
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2010

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Financial Reporting Entity** - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Winston-Salem State University is a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component unit. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component unit is discretely presented in the University's financial statements. The discretely presented component unit's financial data is reported in separate financial statements because of its use of a different GAAP reporting model and to emphasize its legal separateness.

Discretely Presented Component Unit - The Winston-Salem State University Foundation, Inc. and Subsidiary (Foundation) is a legally separate not-for-profit corporation and is reported as a discretely presented component unit based on the nature and significance of its relationship to the University. The Winston-Salem State University Housing Foundation, LLC, is the wholly owned subsidiary of the Foundation.

The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. The Foundation board consists of not less than five and not more than 27 elected directors, with the number at any given time being set by the Board of Directors. In addition to the elected directors, the Chancellor and Vice Chancellor for the University Advancement of Winston-Salem State University shall be voting members of the Board. Although the University does not control the timing or amount of receipts

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of the University, the Foundation is considered a component unit of the University and is reported in separate financial statements because of the difference in its reporting model, as described below.

The Foundation reports its financial results under Financial Accounting Standards Board (FASB) Statements. As such, certain revenue recognition criteria and presentation features are different from the Governmental Accounting Standards Board (GASB) revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting entity for these differences.

During the year ended June 30, 2010, the Foundation distributed \$511,777.00 to the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from the Winston-Salem State University Foundation, Inc. and Subsidiary, S.G. Atkins House, Winston-Salem, NC 27110, or by calling (336) 750-3005.

- B. Basis of Presentation** - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the University does not apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless the GASB amends its pronouncements to specifically adopt FASB pronouncements issued after that date.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

- C. Basis of Accounting** - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange includes State appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

- D. Cash and Cash Equivalents** - This classification includes deposits held by the State Treasurer in the Short-Term Investment Fund. The Short-Term Investment Fund maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.

- E. Investments** - This classification includes investments in an external investment pool and money market mutual funds. Investments are reported at fair value, as determined by quoted market prices. The net increase in the fair value of investments is recognized as a component of investment income.

Endowment investments include the principal amount of gifts and bequests that, according to donor restrictions, must be held in perpetuity or for a specified period of time, along with any accumulated investment earnings on such amounts. Further, endowment investments also include amounts internally designated by the University for investment in an endowment capacity (i.e. quasi-endowments), along with accumulated investment earnings on such amounts.

- F. Receivables** - Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, State and local governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Receivables are recorded net of estimated uncollectible amounts.

- G. Inventories** - Inventories of fuel oil held for consumption are valued at cost using the last invoice cost method. Inventories of postage are valued at the retail cost.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

- H. Capital Assets** - Capital assets are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year except for intangible assets which are capitalized when the value or cost is \$100,000 or greater and internally generated software which is capitalized when the value or cost is \$1,000,000 or greater. Library books are generally not considered to have a useful life of more than one year unless part of a collection and are expensed in the year of acquisition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 10 to 50 years for general infrastructure, 20 to 100 years for buildings, and 5 to 20 years for equipment.

The Diggs Gallery collection is capitalized at cost or fair value at the date of donation. This collection is considered inexhaustible and is therefore not depreciated.

- I. Restricted Assets** - Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include resources restricted or designated for the acquisition or construction of capital assets and resources legally segregated for the payment of principal and interest as required by debt covenants.

- J. Noncurrent Long-Term Liabilities** - Noncurrent long-term liabilities include principal amounts of bonds payable, notes payable, capital lease obligations, and compensated absences that will not be paid within the next fiscal year.

Bonds payable are reported net of unamortized premiums. The University amortizes bond premiums over the life of the bonds using the straight-line method. Issuance costs are expensed.

- K. Compensated Absences** - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

L. Net Assets - The University's net assets are classified as follows:

Invested in Capital Assets, Net of Related Debt - This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of invested in capital assets, net of related debt.

Restricted Net Assets - Nonexpendable - Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Assets - Expendable - Expendable restricted net assets include resources for which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Assets - Unrestricted net assets include resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first.

M. Scholarship Discounts - Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell Grant grants, and other federal, State, or nongovernmental programs, are recorded as nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.

N. Revenue and Expense Recognition - The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, State, and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and State appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

O. Internal Sales Activities - Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as copy centers, motor pool, postal services, telecommunications, and facilities rentals. In addition, the University has other miscellaneous sales

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

and service units that operated either on a reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

- A. Deposits** - Unless specifically exempt, the University is required by *North Carolina General Statute 147-77* to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. In addition, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, requires the University to deposit its institutional trust funds with the State Treasurer. Although specifically exempted, the University may voluntarily deposit endowment funds, special funds, revenue bond proceeds, and debt service funds with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

At June 30, 2010, the amount shown on the Statement of Net Assets as cash and cash equivalents includes \$28,486,028.35 which represents the University's equity position in the State Treasurer's Short-Term Investment Fund. The Short-Term Investment Fund (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating) had a weighted average maturity of 1.6 years as of June 30, 2010. Assets and shares of the Short-Term Investment Fund are valued at amortized cost, which approximates fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's Short-Term Investment Fund) are included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

B. Investments

University - The University is authorized by The University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; time deposits of specified institutions; prime quality commercial paper; and asset-backed securities with specified ratings. Also, G.S. 147-69.1(c) authorizes the following: specified bills of exchange or time drafts and corporate bonds and notes with specified ratings. G.S. 147-69.2 authorizes the following: general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of the University's component unit, the Foundation, are subject to and restricted by G.S. 36E "Uniform Prudent Management of Institutional Funds Act" (UPMIFA) and any requirements placed on them by contract or donor agreements.

Investments of various funds may be pooled unless prohibited by statute or by terms of the gift or contract. The University utilizes investment pools to manage investments and distribute investment income.

Investments are subject to the following risks.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the fair value of investments. The University does not have a formal policy that addresses interest rate risk.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy that addresses credit risk.

UNC Investment Fund, LLC - At June 30, 2010, the University's investments include \$16,141,561.60 which represents the University's equity position in the UNC Investment Fund, LLC (System Fund). The System Fund is an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating. Asset and ownership interests of the System Fund are determined on a market unit valuation basis each month. Investment risks associated with the System Fund are included in audited financial statements of the UNC Investment Fund, LLC which may be obtained from the UNC CH Controller's Office, Campus Box 1270, Chapel Hill, NC 27599-1270.

Non-Pooled Investments - The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2010, for the University's non-pooled investments.

Non-Pooled Investments

Investment Type	<u>Fair Value</u>	<u>Investment Maturities (in Years) Less Than 1</u>
Debt Securities		
Money Market Mutual Funds	<u>\$ 1,410,543.86</u>	<u>\$ 1,410,543.86</u>

At June 30, 2010, the Money Market Mutual Funds, with a fair value of \$1,410,543.86, were rated AAAM by Standard and Poor's.

Total Investments - The following table presents the fair value of the total investments at June 30, 2010:

Investment Type	<u>Fair Value</u>
Debt Securities	
Money Market Mutual Funds	\$ 1,410,543.86
Other Securities	
UNC Investment Fund, LLC	<u>16,141,561.60</u>
Total Investments	<u>\$ 17,552,105.46</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Component Unit - Investments of the University’s discretely presented component unit, the Foundation, are subject to and restricted by G.S. 36E “Uniform Prudent Management of Institutional Funds Act” (UPMIFA) and any requirements placed on them by contract or donor agreements. Because the Foundation reports under the FASB reporting model, disclosures of the various investment risks are not required. The following is an analysis of investments by type:

Investment Type	<u>Fair Value</u>
UNC Investment Fund, LLC	<u>\$ 5,579,589</u>

NOTE 3 - ENDOWMENT INVESTMENTS

Investments of the University’s endowment funds are pooled, unless required to be separately invested by the donor. If a donor has not provided specific instructions, State law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the “Uniform Prudent Management of Institutional Funds Act” (UPMIFA), authorized by the North Carolina General Assembly on March 19, 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the University’s endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

Investment return of the University’s endowment funds is predicated on the total return concept (yield plus appreciation). The total spending rate is calculated annually by taking the sum of the market value of the endowment investments for the preceding twelve quarters, and dividing the result by twelve. Spending from the average value shall be at a rate of five percent, paid out proportionately on a quarterly basis. To the extent that the total return for the current year exceeds the payout, the excess is added to principal. If current year earnings do not meet the payout requirements, the University uses accumulated income and appreciation from restricted, expendable net asset endowment balances to make up the difference. At June 30, 2010, endowment net assets of \$1,145,566.05 were available to be spent for restricted purposes.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 4 - RECEIVABLES

Receivables at June 30, 2010, were as follows:

	Gross Receivables	Less Allowance for Doubtful Accounts	Net Receivables
Current Receivables:			
Students	\$ 3,261,584.08	\$ 2,248,792.51	\$ 1,012,791.57
Accounts	209,875.71		209,875.71
Intergovernmental	1,517,495.28		1,517,495.28
Interest on Loans	200,063.92		200,063.92
Other	95,273.72		95,273.72
Total Current Receivables	<u>\$ 5,284,292.71</u>	<u>\$ 2,248,792.51</u>	<u>\$ 3,035,500.20</u>
Notes Receivable:			
Notes Receivable - Current:			
Federal Loan Programs	\$ 90,173.76	\$ 40,430.50	\$ 49,743.26
Institutional Student Loan Programs	8,308.72	2,223.73	6,084.99
Total Notes Receivable - Current	<u>\$ 98,482.48</u>	<u>\$ 42,654.23</u>	<u>\$ 55,828.25</u>
Notes Receivable - Noncurrent:			
Federal Loan Programs	\$ 1,125,457.96	\$ 508,404.44	\$ 617,053.52
Institutional Student Loan Programs	117,297.17	40,479.25	76,817.92
Total Notes Receivable - Noncurrent	<u>\$ 1,242,755.13</u>	<u>\$ 548,883.69</u>	<u>\$ 693,871.44</u>

NOTE 5 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2010, is presented as follows:

	Balance July 1, 2009	Increases	Decreases	Balance June 30, 2010
Capital Assets, Nondepreciable:				
Land	\$ 3,968,242.04	\$ 0.00	\$ 0.00	\$ 3,968,242.04
Art, Literature, and Artifacts	833,772.00			833,772.00
Construction in Progress	877,950.96	2,094,296.93	37,298.86	2,934,949.03
Computer Software in Development		183,855.06		183,855.06
Total Capital Assets, Nondepreciable	<u>5,679,965.00</u>	<u>2,278,151.99</u>	<u>37,298.86</u>	<u>7,920,818.13</u>
Capital Assets, Depreciable:				
Buildings	173,281,851.67	1,025,906.36		174,307,758.03
Machinery and Equipment	12,145,291.68	1,047,284.55	143,604.05	13,048,972.18
General Infrastructure	12,378,811.81	479,457.21		12,858,269.02
Total Capital Assets, Depreciable	<u>197,805,955.16</u>	<u>2,552,648.12</u>	<u>143,604.05</u>	<u>200,214,999.23</u>
Less Accumulated Depreciation for:				
Buildings	42,883,711.10	4,586,470.68		47,470,181.78
Machinery and Equipment	5,484,886.18	1,348,092.18	126,121.68	6,706,856.68
General Infrastructure	2,461,877.29	502,518.02		2,964,395.31
Total Accumulated Depreciation	<u>50,830,474.57</u>	<u>6,437,080.88</u>	<u>126,121.68</u>	<u>57,141,433.77</u>
Total Capital Assets, Depreciable, Net	<u>146,975,480.59</u>	<u>(3,884,432.76)</u>	<u>17,482.37</u>	<u>143,073,565.46</u>
Capital Assets, Net	<u>\$ 152,655,445.59</u>	<u>\$ (1,606,280.77)</u>	<u>\$ 54,781.23</u>	<u>\$ 150,994,383.59</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 6 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2010, were as follows:

	Amount
Accounts Payable	\$ 1,856,994.10
Accrued Payroll	1,297,684.95
Contract Retainage	25,150.42
Total Accounts Payable and Accrued Liabilities	\$ 3,179,829.47

NOTE 7 - LONG-TERM LIABILITIES

UNIVERSITY

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2010, is presented as follows:

	Balance July 1, 2009	Additions	Reductions	Balance June 30, 2010	Current Portion
Revenue Bonds Payable	\$ 16,835,000.00	\$ 0.00	\$ 1,040,000.00	\$ 15,795,000.00	\$ 1,100,000.00
Add Premium	66,293.63		9,143.95	57,149.68	
Total Revenue Bonds Payable	16,901,293.63		1,049,143.95	15,852,149.68	1,100,000.00
Notes Payable	462,072.90		187,153.48	274,919.42	176,553.83
Capital Leases Payable	54,490,000.00		1,120,000.00	53,370,000.00	1,260,000.00
Compensated Absences	4,636,516.00	5,209,724.00	5,942,206.00	3,904,034.00	766,753.00
Total Long-Term Liabilities	\$ 76,489,882.53	\$ 5,209,724.00	\$ 8,298,503.43	\$ 73,401,103.10	\$ 3,303,306.83

Additional information regarding capital lease obligations is included in Note 8.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

B. Revenue Bonds Payable - The University was indebted for revenue bonds payable for the purposes shown in the following table:

Purpose	Series	Interest Rate/ Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2010	Principal Outstanding June 30, 2010	See Table Below
Housing and Dining System							
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	\$ 4,591,004.21	\$ 103,556.49	\$ 4,487,447.72	
UNC System Pool Revenue Bonds	2002B	3.50%-5.37%	04/01/2017	3,090,000.00	1,345,000.00	1,745,000.00	
Revenue Refunding Bonds	1998B	3.70%-5.00%	01/01/2017	8,430,000.00	3,855,000.00	4,575,000.00	(1)
Total Housing and Dining System				<u>16,111,004.21</u>	<u>5,303,556.49</u>	<u>10,807,447.72</u>	
Student Services System							
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	2,723,995.79	61,443.51	2,662,552.28	
UNC System Pool Revenue Bonds	2004B	3.00%-5.00%	04/01/2022	2,925,000.00	600,000.00	2,325,000.00	
Total Student Services System				<u>5,648,995.79</u>	<u>661,443.51</u>	<u>4,987,552.28</u>	
Total Revenue Bonds Payable (principal only)				<u>\$ 21,760,000.00</u>	<u>\$ 5,965,000.00</u>	15,795,000.00	
Plus: Unamortized Premium						<u>57,149.68</u>	
Total Revenue Bonds Payable						<u>\$ 15,852,149.68</u>	

The University has pledged future revenues, net of specific operating expenses, to repay revenue bonds as shown in the table below:

Ref	Revenue Source	Total Future Revenues Pledged	Current Year			Estimate of % of Revenues Pledged
			Revenues Net of Expenses	Principal	Interest	
(1)	Housing and Dining Revenues	<u>\$ 5,423,338.75</u>	<u>\$ 3,149,369.62</u>	<u>\$ 525,000.00</u>	<u>\$ 239,806.25</u>	8%

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2010, are as follows:

Fiscal Year	Annual Requirements			
	Revenue Bonds Payable		Notes Payable	
	Principal	Interest	Principal	Interest
2011	\$ 1,100,000.00	\$ 729,098.75	\$ 176,553.83	\$ 5,364.39
2012	1,135,000.00	679,230.00	98,365.59	862.48
2013	1,200,000.00	626,332.50		
2014	1,255,000.00	571,200.00		
2015	1,325,000.00	509,931.26		
2016-2020	4,225,000.00	1,708,143.76		
2021-2025	1,920,000.00	1,089,384.42		
2026-2030	1,825,000.00	679,596.91		
2031-2034	1,810,000.00	186,500.00		
Total Requirements	<u>\$ 15,795,000.00</u>	<u>\$ 6,779,417.60</u>	<u>\$ 274,919.42</u>	<u>\$ 6,226.87</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

D. Notes Payable - The University was indebted for notes payable for the purposes shown in the following table:

Purpose	Financial Institution	Interest Rate	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2010	Principal Outstanding June 30, 2010
	United States					
Final Program Review Determination	Department of Education	3.00%	12/01/2011	\$ 710,855.00	\$ 435,935.58	\$ 274,919.42

On September 5, 2008, the United States Department of Education (Department) assessed a \$710,855.00 liability to the University due to outstanding findings from a December 11, 2006 Title IV Program Review. The University entered into a note agreement with the Department on November 20, 2008 to repay this debt.

COMPONENT UNIT

Bonds Payable - Three student housing facilities have been financed through the issuance of bonds. In December 2001, \$17,665,000.00 of Series 2001 bonds were issued by the North Carolina Facilities Finance Agency to fund the construction of Rams Commons. The bonds were scheduled to mature at various intervals through 2031.

In September 2004, \$35,900,000.00 of Series 2004 bonds were issued. The proceeds of this issuance were used to retire the Series 2001 bonds, and to finance the construction of Gleason-Hairston Terrace. These bonds mature at various intervals through 2036, and bear interest at fixed rates ranging from 3% to 5%.

In October 2006, \$18,835,000.00 of Series 2006 bonds were issued. The proceeds of this issuance were used to finance the construction of Foundation Heights. These bonds mature at various intervals through 2038, and bear interest at fixed rates from 3% to 5%.

Fiscal Year	Bonds Payable
2011	\$ 1,170,000.00
2012	1,210,000.00
2013	1,255,000.00
2014	1,295,000.00
2015	1,340,000.00
Thereafter	<u>44,040,000.00</u>
Total Requirements	<u>\$ 50,310,000.00</u>

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 8 - LEASE OBLIGATIONS

A. Capital Lease Obligations - Capital lease obligations relating to University student housing and athletic facilities are recorded at the present value of the minimum lease payments. Future minimum lease payments under capital lease obligations consist of the following at June 30, 2010:

<u>Fiscal Year</u>	<u>Amount</u>
2011	\$ 3,624,599.78
2012	3,622,170.76
2013	3,626,473.02
2014	3,620,391.02
2015	3,618,637.26
2016-2020	18,136,338.30
2021-2025	18,117,837.32
2026-2030	18,117,455.04
2031-2035	16,048,590.00
2036	2,255,781.26
Total Minimum Lease Payments	90,788,273.76
Amount Representing Interest (3.00% - 5.00% Rate of Interest)	37,418,273.76
Present Value of Future Lease Payments	\$ 53,370,000.00

Buildings acquired under capital lease amounted to \$58,035,000.00 at June 30, 2010. Depreciation on these assets at June 30, 2010 totaled \$7,872,714.95.

B. Operating Lease Obligations - The University entered into operating leases for athletic fields, office space, and parking. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2010:

<u>Fiscal Year</u>	<u>Amount</u>
2011	\$ 421,942.89
2012	421,598.32
2013	359,140.73
2014	85,648.66
2015	85,840.52
2016-2020	256,579.64
2021-2025	41,758.81
2026-2030	48,409.88
2031-2035	56,120.35
2036-2039	51,266.73
Total Minimum Lease Payments	\$ 1,828,306.53

Rental expense for all operating leases during the year was \$1,719,004.16.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 9 - REVENUES

A summary of eliminations and allowances by revenue classification is presented as follows:

	Gross Revenues	Internal Sales Eliminations	Less Scholarship Discounts	Less Allowance for Uncollectibles	Net Revenues
Operating Revenues:					
Student Tuition and Fees	\$ 27,693,915.29	\$ 0.00	\$ 10,315,543.60	\$ 1,345,965.87	\$ 16,032,405.82
Sales and Services:					
Sales and Services of Auxiliary Enterprises:					
Residential Life	\$ 12,021,628.94	\$ 0.00	\$ 4,883,810.00	\$ 587,572.44	\$ 6,550,246.50
Dining	5,543,613.41		1,868,001.48	270,283.36	3,405,328.57
Student Union Services	1,158,248.28			58,988.53	1,099,259.75
Health, Physical Education, and Recreation Services	3,986.25				3,986.25
Parking	836,410.50			11,254.10	825,156.40
Athletic	638,071.05				638,071.05
Telecommunication	1,329,399.56	1,266,213.64			63,185.92
Print Shop	235,700.25	235,700.25			
Transport Services	221,438.52	221,438.52			
Other	211,586.69				211,586.69
Total Sales and Services	<u>\$ 22,200,083.45</u>	<u>\$ 1,723,352.41</u>	<u>\$ 6,751,811.48</u>	<u>\$ 928,098.43</u>	<u>\$ 12,796,821.13</u>

NOTE 10 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

	Salaries and Benefits	Supplies and Materials	Services	Scholarships and Fellowships	Utilities	Depreciation	Total
Instruction	\$ 44,659,505.47	\$ 1,985,875.43	\$ 4,288,167.66	\$ 1,119,341.53	\$ 0.00	\$ 0.00	\$ 52,052,890.09
Research	553,293.49	106,312.01	399,082.85	13,160.20			1,071,848.55
Public Service	1,116,888.44	567,413.53	753,034.16	8,000.00			2,445,336.13
Academic Support	6,564,759.27	2,199,461.85	823,009.53	4,200.00			9,591,430.65
Student Services	3,236,271.13	80,173.26	654,590.85	32,520.00			4,003,555.24
Institutional Support	9,860,114.32	484,075.66	3,659,503.63				14,003,693.61
Operations and Maintenance of Plant	6,319,642.09	1,115,807.96	3,051,258.79		1,746,190.86		12,232,899.70
Student Financial Aid	312,417.05		61,296.76	11,810,368.80			12,184,082.61
Auxiliary Enterprises	6,124,052.97	950,019.26	10,658,530.53	1,807,950.77	1,041,229.80		20,581,783.33
Depreciation						6,437,080.88	6,437,080.88
Total Operating Expenses	<u>\$ 78,746,944.23</u>	<u>\$ 7,489,138.96</u>	<u>\$ 24,348,474.76</u>	<u>\$ 14,795,541.30</u>	<u>\$ 2,787,420.66</u>	<u>\$ 6,437,080.88</u>	<u>\$ 134,604,600.79</u>

NOTE 11 - PENSION PLANS

A. Retirement Plans - Each permanent full-time employee, as a condition of employment, is a member of either the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Eligible employees can elect to participate in the Optional Retirement Program at

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

the time of employment, otherwise they are automatically enrolled in the Teachers' and State Employees' Retirement System.

The Teachers' and State Employees' Retirement System is a cost-sharing multiple-employer defined benefit pension plan established by the State to provide pension benefits for employees of the State, its component units, and local boards of education. The plan is administered by the North Carolina State Treasurer.

Benefit and contribution provisions for the Teachers' and State Employees' Retirement System are established by *North Carolina General Statutes* 135-5 and 135-8 and may be amended only by the North Carolina General Assembly. Employer and member contribution rates are set each year by the North Carolina General Assembly based on annual actuarial valuations. For the year ended June 30, 2010, these rates were set at 3.57% of covered payroll for employers and 6% of covered payroll for members.

For the current fiscal year, the University had a total payroll of \$64,612,001.30, of which \$34,398,051.26 was covered under the Teachers' and State Employees' Retirement System. Total employer and employee contributions for pension benefits for the year were \$1,228,010.43 and \$2,063,883.08, respectively.

Required employer contribution rates for the years ended June 30, 2009, and 2008, were 3.36% and 3.05%, respectively, while employee contributions were 6% each year. The University made 100% of its annual required contributions for the years ended June 30, 2010, 2009, and 2008, which were \$1,228,010.43, \$1,199,279.42, and \$999,146.69, respectively.

The Teachers' and State Employees' Retirement System's financial information is included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

The Optional Retirement Program (Program) is a defined contribution retirement plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Administrators and eligible faculty of the University may join the Program instead of the Teachers' and State Employees' Retirement System. The Board of Governors of The University of North Carolina is

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

responsible for the administration of the Program and designates the companies authorized to offer investment products or the trustee responsible for the investment of contributions under the Program and approves the form and contents of the contracts and trust agreements.

Participants in the Program are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in the Program. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Employer and member contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2010, these rates were set at 6.84% of covered payroll for employers and 6% of covered payroll for members. The University assumes no liability other than its contribution.

For the current fiscal year, the University had a total payroll of \$64,612,001.30, of which \$21,317,981.73 was covered under the Optional Retirement Program. Total employer and employee contributions for pension benefits for the year were \$1,458,149.95 and \$1,279,078.90, respectively.

- B. Deferred Compensation and Supplemental Retirement Income Plans** - IRC Section 457 Plan - The State of North Carolina offers its permanent employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 through the North Carolina Public Employee Deferred Compensation Plan (the Plan). The Plan permits each participating employee to defer a portion of his or her salary until future years. The deferred compensation is available to employees upon separation from service, death, disability, retirement, or financial hardships if approved by the Board of Trustees of the Plan. The Board, a part of the North Carolina Department of Administration, maintains a separate fund for the exclusive benefit of the participating employees and their beneficiaries, *the North Carolina Public Employee Deferred Compensation Trust Fund*. The Board also contracts with an external third party to perform certain administrative requirements and to manage the trust fund's assets. All costs of administering and funding the Plan are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$156,135.08 for the year ended June 30, 2010.

IRC Section 401(k) Plan - All members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program are eligible to enroll in the Supplemental Retirement Income Plan, a defined

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

contribution plan, created under Internal Revenue Code Section 401(k). All costs of administering the Plan are the responsibility of the Plan participants. No costs are incurred by the University except for a 5% employer contribution for the University's law enforcement officers, which is mandated under General Statute 143-166.30(e). Total employer contributions on behalf of University law enforcement officers for the year ended June 30, 2010, were \$43,487.06. The voluntary contributions by employees amounted to \$231,085.00 for the year ended June 30, 2010.

IRC Section 403(b) and 403(b)(7) Plans - Eligible University employees can participate in tax sheltered annuity plans created under Internal Revenue Code Sections 403(b) and 403(b)(7). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These plans are exclusively for employees of universities and certain charitable and other nonprofit institutions. All costs of administering and funding these plans are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$614,644.89 for the year ended June 30, 2010.

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS

- A. Health Benefits** - The University participates in the Comprehensive Major Medical Plan (the Plan), a cost-sharing, multiple-employer defined benefit health care plan that provides postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Coverage eligibility varies depending on years of contributory membership service in their retirement system prior to disability or retirement.

The Plan's benefit and contribution provisions are established by *North Carolina General Statute* 135-7 and Chapter 135, Article 3A, of the General Statutes and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

By General Statute, a Retiree Health Benefit Fund (the Fund) has been established as a fund in which accumulated contributions from employers and any earnings on those contributions shall be used to provide health benefits to retired and disabled employees and applicable beneficiaries. By statute, the Fund is administered by the Board of Trustees of the

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Teachers' and State Employees' Retirement System and contributions to the fund are irrevocable. Also by law, Fund assets are dedicated to providing benefits to retired and disabled employees and applicable beneficiaries and are not subject to the claims of creditors of the employers making contributions to the Fund. Contribution rates to the Fund, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are determined by the General Assembly.

For the current fiscal year the University contributed 4.5% of the covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the Fund. Required contribution rates for the years ended June 30, 2009, and 2008, were 4.1% and 4.1%, respectively. The University made 100% of its annual required contributions to the Plan for the years ended June 30, 2010, 2009, and 2008, which were \$2,507,221.48, \$2,369,931.43, and \$2,130,684.93, respectively. The University assumes no liability for retiree health care benefits provided by the programs other than its required contribution.

Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

- B. Disability Income** - The University participates in the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer defined benefit plan, to provide short-term and long-term disability benefits to eligible members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program. Benefit and contribution provisions are established by Chapter 135, Article 6, of the General Statutes, and may be amended only by the North Carolina General Assembly. The plan does not provide for automatic post-retirement benefit increases.

Disability income benefits are funded by actuarially determined employer contributions that are established by the General Assembly. For the fiscal year ended June 30, 2010, the University made a statutory contribution of .52% of covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the DIPNC. Required contribution rates for the years ended June 30, 2009, and 2008, were .52% and .52%, respectively. The University made 100% of its annual required contributions to the DIPNC for the years ended June 30, 2010, 2009, and 2008, which were \$289,723.37, \$300,576.67,

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

and \$270,233.21, respectively. The University assumes no liability for long-term disability benefits under the Plan other than its contribution.

Additional detailed information about the DIPNC is disclosed in the State of North Carolina's *Comprehensive Annual Financial Report*.

NOTE 13 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in State-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Tort claims of up to \$1,000,000 are retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$10,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

The University is required to maintain fire and lightning coverage on all State-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$5,000 per occurrence deductible. However, some agencies have chosen a higher deductible for a reduction in premium. The University also purchased through the Fund extended coverage against losses caused by windstorm or hail, explosion, smoke, aircraft or vehicles, and riot or civil commotion on certain buildings and contents. In addition, the University purchased "all risk" coverage through the Fund for a particular tower and various buildings.

All State-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage.

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$75,000 deductible.

University employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a pension and other employee benefit trust fund of the State of North Carolina. The Plan has contracted with third parties to process claims.

The North Carolina Workers' Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University's primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers' Compensation Act. The University retains the risk for workers' compensation.

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

Additional details on the State-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 14 - COMMITMENTS AND CONTINGENCIES

- A. Commitments** - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$4,866,576.86 and on other purchases were \$2,791,246.58 at June 30, 2010.
- B. Pending Litigation and Claims** - The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

NOTES TO THE FINANCIAL STATEMENTS (CONCLUDED)

NOTE 15 - CHANGES IN FINANCIAL ACCOUNTING AND REPORTING

For the fiscal year ended June 30, 2010, the University implemented the following pronouncements issued by the Governmental Accounting Standards Board (GASB):

GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*.

GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*.

GASB Statement No. 51, requires reporting certain intangible assets as capital assets.

GASB Statement No. 53, requires reporting certain derivative instruments at fair value.

NOTE 16 - NET ASSET RESTATEMENT

As of July 1, 2009, net assets as previously reported were restated as follows:

	<u>Amount</u>
July 1, 2009 Net Assets as Previously Reported	\$ 118,623,873.05
Restatement: Correct Student Accounts Receivable for the Prior Year.	<u>767,284.55</u>
July 1, 2009 Net Assets as Restated	<u><u>\$ 119,391,157.60</u></u>

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Beth A. Wood, CPA
State Auditor

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**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

We have audited the financial statements of Winston-Salem State University, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2010, which collectively comprise the University's basic financial statements and have issued our report thereon dated February 1, 2011. Our report includes a reference to other auditors.

As discussed in Note 15 to the financial statements, the University implemented Governmental Accounting Standards Board Statement No. 51, *Accounting and Financial Reporting for Intangible Assets* and Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, during the year ended June 30, 2010.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Other auditors audited the financial statements of the discretely presented component unit, as described in our report on the University's financial statements. The financial statements of the discretely presented component unit were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions,

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to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the University's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over financial reporting that we consider to be a significant deficiency in internal control over financial reporting. A significant deficiency is a deficiency or a combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in finding 1 in the Audit Findings and Responses section of this report to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

The University's responses to the findings identified in our audit are described in the Audit Findings and Responses section of this report. We did not audit the University's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management of the University, the Board of Governors, the Board of Trustees, the Audit Committee, others within the entity, the Governor, the General Assembly, and the State Controller, and is not intended to be and should not be used by anyone other than these specified parties.



Beth A. Wood, CPA
State Auditor

February 1, 2011

AUDIT FINDINGS AND RESPONSES

Matters Related to Financial Reporting

The following audit finding was identified during the current audit and describes a condition that represents a deficiency in internal control.

1. INAPPROPRIATE INFORMATION SYSTEMS ACCESS

The University did not properly assign information system access rights to limit access to employees who need it to perform their job duties. This increases the risk of error or misappropriation occurring without detection. During our audit, we noted the following access deficiencies:

- Ten employees within the accounting/accounts payable/purchasing departments were granted access to process receipts for approximately two weeks during student registration. However, upon the employees' return to their normal job duties, the access was not revoked and was allowed to remain indefinitely.
- Four employees within the campus police department were granted access to process receipts even though such access was not needed by the employees to perform their job duties.
- The capital assets officer was granted access to enter invoices into the Finance module even though such access was not needed by the employee to perform her job duties.

Prudent internal control principles require that users be given access only to the specific computer resources needed to perform their job duties, and upon termination or a change in the employee's duties, such access be revoked to prevent unauthorized access to University data.

Recommendation: The University should improve internal control over computer system access to ensure only authorized personnel are granted the necessary system access to perform their job duties, and such access is revoked in a timely manner upon a change in the employee's duties.

This finding has been resolved: The University corrected the access deficiencies by revoking or updating the access rights of those employees in question. All access deficiencies were corrected as of November 5, 2010.

University Response: We concur with the audit finding as presented above and plan to implement the following actions to improve internal control over computer system access and timely revocation of system access upon a change in the employee's duty:

AUDIT FINDINGS AND RESPONSES (CONTINUED)

- A step to terminate the short-term access of employees has been included as a part of the formal registration procedures. The 10 employees that work in Accounting, Accounts Payable and Purchasing Office department's access to the Banner Student Module should have been limited to the registration period.
- Campus police were granted access to update student accounts electronically via the RT2 Traffic Violation System. The electronic posting portion of the implementation was aborted and the access for those personnel has been terminated.
- The capital assets officer access to the Banner Finance Module has been modified to prevent the ability to enter invoices.

Matters Not Related to Financial Reporting

The following finding was identified during the current audit and describes a condition that represents a deficiency in the management control process for a matter not directly related to financial reporting.

2. ATHLETIC FUND NET ASSET DEFICIT

The University's athletic fund had a net asset deficit of approximately \$3.9 million at June 30, 2010, with no established means of eliminating this deficit in the coming years. Future cash projections developed by the University show a continuing deficit over the next five years, with a cumulative net asset deficit projection for the athletic program reaching a total of approximately \$5.9 million by June 30, 2015. As a result, other unidentified funds are being used to support the athletic program.

University management has developed a five-year plan to align expenditures to revenues; thereby, achieving a projected positive cash flow by the 2015-2016 fiscal year. Although this plan may eliminate further deficits in the athletic fund by fiscal year end 2016, the plan does nothing to address the cumulative deficit of \$3.9 million that exists as of June 30, 2010 or the projected cumulative deficit of \$5.9 million by June 30, 2015. The athletic fund effectively borrowed money from another fund or funds within the University and will continue that borrowing to sustain its annual budget through June 30, 2016. However, the particular source of the borrowing has not been identified.

Recommendation: The University should develop and monitor the execution of an effective plan to ensure the athletic program is self-supporting and solvent. The source of funds used to sustain the athletic program should be identified, and the University should consider whether it is necessary to repay the borrowed money.

University Response: We concur with the audit finding and offer the following background and comments regarding the WSSU athletics operating budget:

In January 2003, WSSU leadership established the Athletic Comprehensive Review Committee and commissioned the group to study existing sports programs and determine

AUDIT FINDINGS AND RESPONSES (CONCLUDED)

ways in which athletics could best support achievement of the institution's strategic vision. The committee reviewed the then University league affiliation with the Central Intercollegiate Athletics Association (CIAA) in Division II and considered the feasibility of whether WSSU should remain in the CIAA at Division II or pursue Division I status and affiliate with a Division I-AA conference. On April 15, 2003, the committee concluded that obtaining NCAA classification as a Division I (I-AA for football) collegiate sports organization and participating in intercollegiate sports competition at a more challenging level was an appropriate contribution that the athletic program could make toward its own development and that requesting NCAA reclassification of the WSSU intercollegiate athletics program to Division I was consistent with the strategic vision for the University.

A review of the WSSU Division I planning committee materials revealed that the overall costs of the migration to Division I was understated and that inflationary considerations for salaries and scholarships cost increases were not included in the expenditure projections. Consequently, revenue requirements were determined to be insufficient to cover "real" athletic program costs, which resulted in the athletic fund balance deficit.

Unrealistic and unrealized fundraising assumptions were used to underwrite the project and the most challenging component that supported the decision to move to Division I was that the plan relied heavily, yet not exclusively, upon the commitment of students through an aggressive series of student fee increases over a five-year period. Subsequent UNC tuition and fee setting policy restricted WSSU's ability to follow-up on an institutional commitment to fund the Division I athletic migration from increased student fee support.

In early 2009, a decision was made to remain in Division II and to seek readmission to the CIAA. The 2010-11 year will complete WSSU's first year of competition in the CIAA and while there has been a significant reduction in athletics costs, our institution is still in transition and has had to honor scholarship, salary and operating obligations that were made in support of the migration to Division I (I-AA Football).

While our institution has implemented close oversight of current year athletics spending and is committed to establishing a balanced budget for the upcoming fiscal year, 2011-12, it is unlikely that the athletic program will generate enough revenue to cover annual operating costs and reduce the \$3.9 million deficit in any meaningful manner. WSSU administration will continue to seek resolution to the \$3.9 million cumulative athletic budget deficit.

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