

STATE OF NORTH CAROLINA

GUILFORD TECHNICAL COMMUNITY COLLEGE

JAMESTOWN, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2011

OFFICE OF THE STATE AUDITOR

BETH A. WOOD, CPA

STATE AUDITOR

A Component Unit of the State of North Carolina

GUILFORD TECHNICAL COMMUNITY COLLEGE

JAMESTOWN, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2011

STATE BOARD OF COMMUNITY COLLEGES THE NORTH CAROLINA COMMUNITY COLLEGE SYSTEM DR. R. SCOTT RALLS, PRESIDENT

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Beth A. Wood, CPA State Auditor

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AUDITOR'S TRANSMITTAL

The Honorable Beverly Eaves Perdue, Governor The General Assembly of North Carolina Board of Trustees, Guilford Technical Community College

We have completed a financial statement audit of Guilford Technical Community College for the year ended June 30, 2011, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

The results of our tests disclosed no deficiencies in internal control over financial reporting that we consider to be material weaknesses in relation to our audit scope or any instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

Let A. Wood

Beth A. Wood, CPA State Auditor

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Guilford Technical Community College Jamestown, North Carolina

We have audited the accompanying financial statements of Guilford Technical Community College, a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2011, which collectively comprise the College's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the College's management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of Guilford Technical Community College Foundation, Inc., the College's discretely presented component unit. Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinions, insofar as they relate to the amounts included for the Foundation are based on the report of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of Guilford Technical Community College Foundation, Inc. were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of other auditors provide a reasonable basis for our opinions.

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of Guilford Technical Community College and its discretely presented component unit as of June 30, 2011, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

In accordance with *Government Auditing Standards*, we have also issued our report dated January 30, 2012 on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Bet A. Wood

Beth A. Wood, CPA State Auditor

January 30, 2012

This section of Guilford Technical Community College's Annual Financial Report presents the Management's Discussion and Analysis of the College's financial activity during the fiscal year ended June 30, 2011. College management has prepared this discussion along with the financial statements and notes to the financial statements. It should be read in conjunction with, and is qualified in its entirety by, the financial statements and notes to the financial statements. The financial statements, notes to the financial statements, and this discussion are the responsibility of College management.

Using the Annual Report/ Overview of Financial Statements

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board Statement No. 35, *Basic Financial Statementsand Management's Discussion and Analysis-for Public Colleges and Universities.* The financial statements presented focus on the financial condition of the College, the results of operations, and cash flows of the College as a whole.

One of the most important questions asked about College finances is whether the College as a whole is better off or worse off as a result of the year's activities. The key to understanding this question is the Statement of Net Assets, Statement of Revenues, Expenses, and Changes in Net Assets and the Statement of Cash Flows. These statements present financial information in a form similar to that used by corporations. The College's net assets are one indicator of the College's financial health. Over time, increases or decreases in net assets are one indicator of the improvement or erosion of the College's financial health when considered with non-financial facts such as enrollment levels and the condition of the facilities.

The Statement of Net Assets includes all assets and liabilities. It is prepared under the accrual basis of accounting whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Revenues, Expenses, and Changes in Net Assets presents the revenues earned and the expenses incurred during the year. Activities are reported as either operating or nonoperating. The financial reporting model classifies state and county appropriations, federal grants and contracts, and gifts as nonoperating revenues. Public colleges' dependency on state and county aid and gifts usually results in an operating deficit under governmental accounting standards. The utilization of long-lived assets, referred to as capital assets, is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

The Statement of Cash Flows presents the information related to cash inflows and outflows summarized by operating, capital and noncapital financing and investing activities.

Financial Highlights for Fiscal Year 2010-11

- Guilford Technical Community College's (GTCC) total assets exceeded total liabilities at June 30, 2011 by \$196,335,061.58 (total net assets). This is a \$19,591,620.26 increase in net assets over the prior fiscal year.
- Capital assets before depreciation increased \$22,695,897.53 to \$204,791,611.39 on June 30, 2011.
- Total net revenues for the fiscal year ended June 30, 2011 equaled \$136,233,474.82, up \$21,532,287.76 from the prior year. Operating revenues decreased by \$44,479.48 to \$15,131,752.13 during the same period.
- Operating expenses at June 30, 2011 totaled \$116,641,854.56, up \$13,165,719.28 from the prior year.
- The college did not incur debt during the 2010-11 fiscal year.

Financial Analysis of the College's Funds

Net Assets

This Schedule of Net Assets is prepared from the College's Statement of Net Assets, which is presented on an accrual basis of accounting.

Total net assets at June 30, 2011 totaled \$196,335,061.58, an increase of \$19,591,620.26 over the prior fiscal year. Cash and cash equivalents increased \$4,908,508.92 primarily due to the increase in student enrollment, bookstore sales and student fees retained by the college. Noncurrent cash decreased \$1,729,029.35 primarily due to a change in the County's process. The county began reimbursing rather than advancing local county outlay monies. Due from primary government decreased \$2,399,212.72, primarily due to the completion of the Business Hall Renovation project. Buildings and infrastructure experienced an increase of \$13,238,455.27 due mainly to the completion of the Jamestown Parking Deck. Construction in progress increased \$4,621,222.96, due to the Donald W. Cameron Campus. As a result of these expenditures, capital project fund balances were reduced \$3,769,516.81.

| | Net As As of Jur | 5005 | 2010 |
|--|---------------------|--|--|
| Current Assets | \$ | 26,485,865.81 | \$ 21,093,925.01 |
| Noncurrent Assets | | | |
| Capital Assets, Net of Depreciation | | 170,725,717.13 | 151,894,689.60 |
| Other | | 5,160,091.81 | 8,909,248.50 |
| Total Assets | | 202,371,674.75 | 181,897,863.11 |
| Current Liabilities Noncurrent Liabilities Total Liabilities | _ | 4,605,692.02 1,430,921.15 6,036,613.17 | 3,690,602.39 1,463,819.40 5,154,421.79 |
| Net Assets | | | |
| Investment in Capital Assets | | 170,725,717.13 | 151,894,689.60 |
| Restricted for: Expendable | | 7,273,814.56 | 10,006,675.17 |
| Unrestricted | | 18,335,529.89 | 14,842,076.55 |
| Total Net Assets | \$ | 196,335,061.58 | \$ 176,743,441.32 |

Capital Assets

GTCC's investment in capital assets as of June 30, 2011 amounted to \$170,725,717.13 net of accumulated depreciation. This investment in capital assets includes land, construction in progress, buildings, infrastructure, equipment and vehicles. The total increase in GTCC's investment in net capital assets was \$18,831,027.53. Future construction commitments total \$9,470,350.70.

Changes in types of capital assets are shown below:

- Land decreased by \$160,085.65 due to the reclassification of two buildings previously recorded as land purchases in High Point. The buildings located on each property are being used for storage.
- Construction in progress (CIP) had an increase of \$4,621,222.96. The Donald W. Cameron Campus accounted for \$4,834,094.39 million of the total increase while Dental Science classroom renovations totaled \$782,730.63. The transfer of the Jamestown Parking Deck from CIP to Buildings in the amount of \$851,059.30 made up the largest decrease along with a \$155,211.00 decrease due to completion of Business Hall renovations.
- Buildings increased by \$12,835,164.99. Approximately ninety percent of the increase was comprised of the Jamestown Parking Deck at \$8,539,037.46, the Business Hall renovation at \$2,365,157.46, and the Gerrald Hall renovation at \$589,478.53. Other improvements to various buildings during the year included an upgrade to the MIS Server Room, ADA restroom upgrades, the LEAP Computer Lab, and energy efficiency enhancements including window replacements. Demolition of two structures resulted in a decrease of \$242,000.00.
- Infrastructure increased by \$403,290.28. The Jamestown signage project cost \$196,569.24, and the railroad fencing project on the Jamestown campus totaled \$72,001.64. The remaining increase was due to various paving projects on the Jamestown and High Point campuses.
- Equipment additions for items valued over \$5,000 totaled \$5,732,856.31 and deletions totaled \$736,551.36 for a net change of \$4,996,304.95.

| | 1 | Assets, Net June 30, 2011 | 2010 |
|-------------------------------|----|--|----------------------|
| Capital Assets | | | |
| Land | \$ | 18,133,047.81 | \$ 18,293,133.46 |
| Construction in progress | | 10,174,444.21 | 5,553,221.25 |
| Buildings | | 136,700,134.23 | 123,864,969.24 |
| Infrastructure | | 15,992,751.26 | 15,589,460.98 |
| Equipment | | 23,791,233.88 | 18,794,928.93 |
| Total | | 204,791,611.39 | 182,095,713.86 |
| Less Accumulated Depreciation | | 34,065,894.26 | 30,201,024.26 |
| Net Capital Assets | \$ | 170,725,717.13 | \$ 151,894,689.60 |
| | | | |

Operating/Nonoperating Results

This schedule is prepared from the College's Statement of Revenues, Expenses, and Changes in Net Assets, which is presented on an accrual basis of accounting.

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|--|
| Operating Revenue Student Tuition and Fees, Net Sales and Services, Net $$ 4,631,722.72$ $9,611,847.47$ Other Operating Revenues Total Operating Revenue $94,429.87$ $94,429.87$ $92,497.41$ $92,497.41$ Operating Expenses Salaries and Benefits Supplies and Materials $58,685,955.07$ $9,101,473.94$ $6,834,234.27$ $54,070,603.66$ $8,085,955.07$ Scholarships and Fellowships Utilities $23,838,902.51$ $120,866,266.36$ $1,718,073.61$ $1,760,829.78$ $3,510,770.76$ Operating Loss(101,510,102.43) $(88,299,903.67)$ Nonoperating Revenues (Expenses) State Aid $36,100,236.04$ |
| Student Tuition and Fees, Net \$ 4,631,722.72 \$ 5,471,886.73 Sales and Services, Net 10,405,599.54 9,611,847.47 Other Operating Revenues 94,429.87 92,497.41 Total Operating Revenue * 15,131,752.13 15,176,231.61 Operating Expenses 58,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Student Tuition and Fees, Net \$ 4,631,722.72 \$ 5,471,886.73 Sales and Services, Net 10,405,599.54 9,611,847.47 Other Operating Revenues 94,429.87 92,497.41 Total Operating Revenue * 15,131,752.13 15,176,231.61 Operating Expenses 58,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Sales and Services, Net 10,405,599.54 9,611,847.47 Other Operating Revenues 94,429.87 92,497.41 Total Operating Revenue * 15,131,752.13 15,176,231.61 Operating Expenses 58,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Other Operating Revenues 94,429.87 92,497.41 Total Operating Revenue * 15,131,752.13 15,176,231.61 Operating Expenses \$8,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Total Operating Revenue * 15,131,752.13 15,176,231.61 Operating Expenses Salaries and Benefits 58,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Operating Expenses 58,685,955.07 54,070,603.66 Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Supplies and Materials 19,077,257.20 16,433,430.45 Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Services 9,101,473.94 6,834,234.27 Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Scholarships and Fellowships 23,838,902.51 20,866,266.36 Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Utilities 1,718,073.61 1,760,829.78 Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Depreciation 4,220,192.23 3,510,770.76 Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
| Total Operating Expenses 116,641,854.56 103,476,135.28 Operating Loss (101,510,102.43) (88,299,903.67) Nonoperating Revenues (Expenses) 36,100,236.04 33,570,129.16 |
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| Nonoperating Revenues (Expenses) State Aid36,100,236.0433,570,129.16 |
| State Aid 36,100,236.04 33,570,129.16 |
| State Aid 36,100,236.04 33,570,129.16 |
| |
| County Appropriations 11,431,621.79 11,604,731.80 |
| Noncapital Grants - Federal Student Financial Aid 45,057,822.31 34,862,112.47 |
| Noncapital Grants and Gifts 5,888,491.82 5,695,005.20 |
| Other Nonoperating Revenues (Expenses) (411,984.07) 117,340.91 |
| Net Nonoperating Revenue * 98,066,187.89 85,849,319.54 |
| Loss before other Revenues (3,443,914.54) (2,450,584.13) |
| State Capital Aid * 8,108,918.26 5,479,528.89 |
| County Capital Aid * 14,587,198.07 7,973,342.60 |
| Capital Grants and Gifts * 339,418.47 222,764.42 |
| Increase in Net Assets 19,591,620.26 11,225,051.78 |
| Net Assets, Beginning of Year 176,743,441.32 165,518,389.54 |
| Net Assets, End of Year \$ 196,335,061.58 \$ 176,743,441.32 |

*Total Net Revenues equal \$136,233,474.82

Operating revenue decreased by \$44,479.48 to \$15,131,752.13. Bookstore sales and services increased \$775,229.25 as a direct result of increased enrollment in 2010-2011. Student tuition and fees decreased \$840,164.01. While tuition receipts increased, the amount for tuition discounting also increased, resulting in a net reduction of revenue.

Net Nonoperating revenue increased \$12,216,868.35 to \$98,066,187.89 in fiscal year 2011. This was due primarily to an increase of \$10,195,709.84 in noncapital grants from federal student financial aid. State appropriations increased \$2,530,106.88 and county appropriations decreased \$173,110.01. As a result of lower interest rates, investment income decreased \$77,142.73. County capital aid increased \$6,613,855.47 to \$14,587,198.07. Construction of the new Donald W. Cameron Campus and Dental Science classroom renovations contributed \$4,834,094.39 and \$782,730.63 respectively.

Operating expenses for fiscal year 2011 increased \$13,165,719.28 to \$116,641,854.56. Salaries and benefits increased \$4,615,351.41 for increases in employee benefits, hiring of additional faculty for enrollment growth, and hiring of additional staff to support growth. Scholarships increased \$2,972,636.15. Increases for supplies and materials of \$2,643,826.75 include equipment purchases less than the capitalization threshold of \$5,000, instructional supplies, furniture for new buildings and new programs, and books for resale in the bookstore.

Economic and Other Factors Impacting Future Periods

The level of State support is one of the key factors influencing the College's financial condition and its ability to expand programs, undertake new initiatives, and meet its core mission and ongoing operational needs. In addition, there is a direct relationship between the level of State support and tuition increases, as declines in State support have resulted in increased tuition rates and/or mandatory budget reversions.

Total State aid and State capital aid, net of tuition receipts collected, increased \$5,159,496.25. Tuition receipts increased \$4,447,274.82 over the prior fiscal year. State aid constituted 26% of the College's total revenues for fiscal year 2010-11, down from 29% last year. The placement of regulatory restrictions on line items within the State budget has a significant impact on the College's capacity to be flexible in responding to the community's needs.

The biggest challenges facing the College are:

- Meeting unprecedented enrollment increases during the current economic recession.
- Economic uncertainty may result in potential reversions of State revenues, State cash restrictions, and difficulty in maintaining levels of federal, State and local support.
- Securing adequate local funds to operate new facilities.
- Meeting the demand for workforce development training due to continued retooling of businesses and industries in Guilford County.
- Completing construction projects on schedule.
- Utilizing savings from construction bids in the current bid climate.
- Managing a change of leadership during serious economic times.

Requests for Information

This financial report is designed to provide a general overview of GTCC's finances for all those with an interest in the College's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Guilford Technical Community College, Interim Vice President for Business and Finance, 601 High Point Road, Jamestown, North Carolina, 27282.

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Guilford Technical Community College Statement of Net Assets June 30, 2011

| ASSETS Current Assets: Cash and Cash Equivalents Restricted Cash and Cash Equivalents Receivables, Net (Note 3) Inventories Prepaid Items Notes Receivable (Note 3) | \$ 18,772,473.82 4,026,233.74 1,692,822.46 950,775.37 1,040,619.98 2,940.44 |
|--|--|
| Total Current Assets | 26,485,865.81 |
| Noncurrent Assets: Restricted Cash and Cash Equivalents Receivables (Note 3) Restricted Due from Primary Government Capital Assets - Nondepreciable (Note 4) Capital Assets - Depreciable, Net (Note 4) | 2,500,524.71 1,582,883.99 1,076,683.11 28,307,492.02 142,418,225.11 |
| Total Noncurrent Assets | 175,885,808.94 |
| Total Assets | 202,371,674.75 |
| LIABILITIES Current Liabilities: Accounts Payable and Accrued Liabilities (Note 5) Unearned Revenue Funds Held for Others Long-Term Liabilities - Current Portion (Note 6) Total Current Liabilities | 2,969,053.80 1,102,423.06 232,706.14 301,509.02 4,605,692.02 |
| Noncurrent Liabilities: Long-Term Liabilities (Note 6) | 1,430,921.15 |
| Total Liabilities | 6,036,613.17 |
| NET ASSETS Invested in Capital Assets Restricted for: Expendable: | 170,725,717.13 |
| Scholarships and Fellowships Loans Capital Projects Other | 12,381.07 26,067.72 5,160,091.81 2,075,273.96 |
| Unrestricted | 18,335,529.89 |
| Total Net Assets | \$ 196,335,061.58 |

The accompanying notes to the financial statements are an integral part of this statement.

Guilford Technical Community College Statement of Revenues, Expenses, and Changes in Net Assets For the Fiscal Year Ended June 30, 2011

| REVENUES | |
|--|----------------------------------|
| Operating Revenues: | ¢ 4 004 700 70 |
| Student Tuition and Fees, Net (Note 8) Sales and Services, Net (Note 8) | \$ 4,631,722.72 10,405,599.54 |
| Other Operating Revenues | 94,429.87 |
| Total Operating Revenues | 15,131,752.13 |
| EXPENSES | |
| Operating Expenses: | |
| Salaries and Benefits | 58,685,955.07 |
| Supplies and Materials | 19,077,257.20 |
| Services Scholarships and Fellowships | 9,101,473.94 23,838,902.51 |
| Utilities | 1,718,073.61 |
| Depreciation | 4,220,192.23 |
| Total Operating Expenses | 116,641,854.56 |
| Operating Loss | (101,510,102.43) |
| NONOPERATING REVENUES (EXPENSES) | |
| State Aid | 36,100,236.04 |
| County Appropriations | 11,431,621.79 |
| Noncapital Grants - Federal Student Financial Aid | 45,057,822.31 |
| Noncapital Grants | 5,627,397.79 |
| Noncapital Gifts Investment Income | 261,094.03 199,093.95 |
| Other Nonoperating Expenses | (611,078.02) |
| Net Nonoperating Revenues | 98,066,187.89 |
| | |
| Loss Before Other Revenues | (3,443,914.54) |
| State Capital Aid | 8,108,918.26 |
| County Capital Aid | 14,587,198.07 |
| Capital Grants | 36,291.33 |
| Capital Gifts | 303,127.14 |
| Increase in Net Assets | 19,591,620.26 |
| NET ASSETS | |
| Net Assets, July 1, 2010 | 176,743,441.32 |
| Net Assets, June 30, 2011 | \$ 196,335,061.58 |

The accompanying notes to the financial statements are an integral part of this statement.

Exhibit A-3

Page 1 of 2

| CASH FLOWS FROM OPERATING ACTIVITIES Received from Customers Payments to Employees and Fringe Benefits Payments to Vendors and Suppliers Payments for Scholarships and Fellowships Loans Issued to Students Collection of Loans to Students Other Payments | \$ 14,972,481.48 (58,511,535.31) (30,013,676.34) (23,838,902.51) (96,761.63) 94,014.05 (8,950.22) |
|--|--|
| Net Cash Used by Operating Activities | (97,403,330.48) |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES State Aid Received County Appropriations Noncapital Grants - Federal Student Financial Aid Noncapital Grants Received Noncapital Gifts William D. Ford Direct Lending Receipts William D. Ford Direct Lending Disbursements | 36,100,236.04 11,431,621.79 45,057,822.31 5,649,208.33 261,094.03 39,230,132.00 (39,225,190.74) |
| Net Cash Provided by Noncapital Financing Activities | 98,504,923.76 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES State Capital Aid Received County Capital Aid Capital Grants Received Acquisition and Construction of Capital Assets | 10,508,130.98 14,143,112.65 36,291.33 (22,873,742.66) |
| Net Cash Provided by Capital and Related Financing Activities | 1,813,792.30 |
| CASH FLOWS FROM INVESTING ACTIVITIES Investment Income | 199,093.95 |
| Net Increase in Cash and Cash Equivalents Cash and Cash Equivalents, July 1, 2010 | 3,114,479.53 22,184,752.74 |
| Cash and Cash Equivalents, June 30, 2011 | \$ 25,299,232.27 |

Exhibit A-3 Page 2 of 2

| RECONCILIATION OF OPERATING LOSS | |
|---|--|
| TO NET CASH USED BY OPERATING ACTIVITIES Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: | \$ (101,510,102.43) |
| Depreciation Expense Miscellaneous Nonoperating Income | 4,220,192.23 12,151.11 |
| Changes in Assets and Liabilities: Receivables, Net Inventories | (358,186.53) 45,254.41 |
| Prepaid Items Notes Receivable, Net | (164,969.98) (2,747.58) |
| Accounts Payable and Accrued Liabilities Unearned Revenue | 170,245.03 196,032.33 |
| Funds Held for Others Compensated Absences | (18,217.78) 7,018.71 |
| Net Cash Used by Operating Activities | \$ (97,403,330.48) |
| RECONCILIATION OF CASH AND CASH EQUIVALENTS Current Assets: | |
| Cash and Cash Equivalents Restricted Cash and Cash Equivalents | \$ 18,772,473.82 4,026,233.74 |
| Noncurrent Assets: Restricted Cash and Cash Equivalents | 2,500,524.71 |
| Total Cash and Cash Equivalents - June 30, 2011 | \$ 25,299,232.27 |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES Assets Acquired through Assumption of a Liability | \$ 1,669,709.46 |
| Assets Acquired through a Gift Increase in Receivables Related to Nonoperating Income Loss on Disposal of Capital Assets | 303,127.14 446,407.51 (623,229.13) |

The accompanying notes to the financial statements are an integral part of this statement.

Guilford Technical Community College Foundation, Inc. Statement of Financial Position

June 30, 2011

| ASSETS Current assets: Cash and cash equivalents Investments Accounts receivable Promises to give due in one year | \$ 1,443 8,667,351 70,258 166,031 |
|--|--|
| Total current assets | 8,905,083 |
| Promises to give due after one year, less discounts of \$80,792 | 757,122 |
| Other assets-beneficial interest in charitable remainder trust | 77,565 |
| Total assets | \$ 9,739,770 |
| LIABILITIES and NET ASSETS Current liabilities: Accounts payable | \$ 38,963 |
| Net assets: Unrestricted: Undesignated Board designated Temporarily restricted Permanently restricted Total net assets | 3,144,901 1,000,000 4,144,901 2,791,690 2,764,216 9,700,807 |
| Total liabilities and net assets | \$ 9,739,770 |
| | · · · |

Exhibit B-1

See accompanying notes to financial statements.

Guilford Technical Community College Foundation, Inc. Statement of Activities Year Ended June 30, 2011

Exhibit B-2

| | 1 | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|----|-------------------------------|------------------------------------|-------------------------------|--------------------------------------|
| REVENUES | | | | | |
| Revenues and Other Support Contributions Grants Investment income | \$ | 174,979 1,177,797 | \$ 324,465 27,025 274,542 | \$ 48,527 | \$ 547,971 27,025 1,452,339 |
| Miscellaneous income Administrative services contributed by college Contributed materials and equipment | | 1,384 388,004 60,693 | 82,180 | 796 | 84,360 388,004 60,693 |
| | | 1,802,857 | 708,212 | 49,323 | 2,560,392 |
| Net assets released from restrictions | | 1,419,942 | (1,419,942) | | 0 |
| Total revenue and other support | | 3,222,799 | (711,730) | 49,323 | 2,560,392 |
| EXPENSES | | | | | |
| Departments and program support Student aid Grants and projects | | 836,894 201,209 536,296 | | | 836,894 201,209 536,296 |
| Materials and equipment contributed to college Administration | | 60,693 421,125 | | | 60,693 421,125 |
| Total expenses | | 2,056,217 | 0 | 0 | 2,056,217 |
| Excess (deficit) of revenues over expenses | | 1,166,582 | (711,730) | 49,323 | 504,175 |
| Net transfers among funds | | (25,319) | 313 | 25,006 | 0 |
| Increase (decrease) in net assets | | 1,141,263 | (711,417) | 74,329 | 504,175 |
| Net assets at beginning of year | | 3,003,638 | 3,503,107 | 2,689,887 | 9,196,632 |
| Net assets at end of year | \$ | 4,144,901 | \$ 2,791,690 | \$ 2,764,216 | \$ 9,700,807 |

See accompanying notes to financial statements.

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

A. Financial Reporting Entity - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Guilford Technical Community College is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds of the College and its component unit for which the College's Board of Trustees is financially accountable. The College's component unit is discretely presented in the College's financial statements. The discretely presented component unit's financial data are reported in separate financial statements because of its use of different GAAP reporting models and to emphasize its legal separateness.

Discretely Presented Component Unit – Guilford Technical Community College Foundation, Inc. (Foundation) is a not-for-profit corporation and is reported as a discretely presented component unit based on the nature and significance of its relationship to the College. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the College in support of its programs. The Foundation board consists of 26 members. Although the College does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the College by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of the College, the Foundation is considered a component unit of the College and is reported in separate financial statements because of the difference in its reporting model, as described below.

The Foundation is a private not-for-profit organization that reports its financial results under Financial Accounting Standards Board (FASB) Statements. As such, certain revenue recognition criteria and presentation features are different from the Governmental Accounting Standards Board (GASB) revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the College's financial reporting entity for these differences.

During the year ended June 30, 2011, the Foundation distributed \$1,635,092.00 to the College for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from Guilford Technical Community College Foundation, Inc., PO Box 309, Jamestown, NC 27282.

B. Basis of Presentation - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the College's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the College does not apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless the GASB amends its pronouncements to specifically adopt FASB pronouncements issued after that date.

C. Basis of Accounting - The financial statements of the College have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

Nonexchange transactions, in which the College receives (or gives) value without directly giving (or receiving) equal value in exchange includes State appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

D. Cash and Cash Equivalents - This classification includes petty cash, cash on deposit with private bank accounts, a money market account, and deposits held by the State Treasurer in the short-term investment fund. The short-term investment fund maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.

- **E. Receivables** Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, State and local governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Receivables are recorded net of estimated uncollectible amounts.
- **F. Inventories** Inventories, consisting of expendable supplies, postage, fuel, and merchandise for resale are valued at last invoice cost.
- **G.** Capital Assets Capital assets are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The value of assets constructed includes all material direct and indirect construction costs.

The College capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year. Library books are generally not considered to have a useful life of more than one year unless part of a collection and are expensed in the year of acquisition.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 50 to 75 years for general infrastructure, 50 years for buildings, and 5 to 25 years for equipment.

- **H. Restricted Assets** Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include resources restricted for the acquisition or construction of capital assets and resources whose use is limited by external parties or statute.
- **I. Noncurrent Long-Term Liabilities** Noncurrent long-term liabilities include compensated absences that will not be paid within the next fiscal year.
- J. Compensated Absences The College's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each July 1 or for which an employee can be paid upon termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous June 30 plus the leave earned, less the leave taken between July 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the College to all full-time permanent employees as of September 30, 2002, as of July 1, 2003, and as of September 1, 2005. The unused portion of this leave remains available until used, notwithstanding the limitation on annual leave carried forward described above.

There is no liability for unpaid accumulated sick leave because the College has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

K. Net Assets - The College's net assets are classified as follows:

Invested in Capital Assets - This represents the College's total investment in capital assets.

Restricted Net Assets - Expendable - Expendable restricted net assets include resources for which the College is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Assets - Unrestricted net assets include resources derived from student tuition and fees, sales and services, unrestricted gifts, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the College.

L. Scholarship Discounts - Student tuition and fees revenues and certain other revenues from College charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. The scholarship discount is the difference between the actual charge for goods and services provided by the College and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell grants, and other federal, State, or nongovernmental programs, are recorded as either operating or nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the College has recorded a scholarship discount.

M. Revenue and Expense Recognition - The College classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Assets. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the College's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees and (2) sales and services of auxiliary enterprises. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and State aid that represent subsidies or gifts to the College, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

- N. Internal Sales Activities Certain institutional auxiliary operations provide goods and services to College departments, as well as to its customers. These institutional auxiliary operations include activities such as central stores, the duplicating center, and postal services. In addition, the College has other miscellaneous sales and service units that operated either on a reimbursement or charge basis. All internal sales activities to College departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.
- **O. County Appropriations** County appropriations are provided to the College primarily to fund its plant operation and maintenance function and to fund construction projects, motor vehicle purchases, and maintenance of equipment. Unexpended county current appropriation and county capital appropriation do not revert and are available for future use as approved by the county commissioners.

NOTE 2 - DEPOSITS AND INVESTMENTS

A. Deposits - All funds of the College are deposited in board-designated official depositories and are required to be collateralized in accordance with *North Carolina General Statute* 115D-58.7. Official depositories may be established with any bank or savings and loan association whose

principal office is located in North Carolina. Also, the College may establish time deposit accounts, money market accounts, and certificates of deposit. The amount shown on the Statement of Net Assets as cash and cash equivalents includes cash on hand totaling \$5,090.00, and deposits in private financial institutions with a carrying value of \$4,293,478.42 and a bank balance of \$9,464,464.92.

The North Carolina Administrative Code (20 NCAC 7) requires all depositories to collateralize public deposits in excess of federal depository insurance coverage by using one of two methods, dedicated or pooled. Under the dedicated method, a separate escrow account is established by each depository in the name of each local governmental unit and the responsibility of monitoring collateralization rests with the local unit. Under the pooling method, each depository establishes an escrow account in the name of the State Treasurer to secure all of its public deposits. This method shifts the monitoring responsibility from the local unit to the State Treasurer.

Custodial credit risk is the risk that in the event of a bank failure, the College's deposits may not be returned to it. As of June 30, 2011, the College's bank balance in excess of federal depository insurance coverage was covered under the pooling method.

The College is authorized to invest idle funds as provided by G.S. 115D-58.6. In accordance with this statute, the College and the Board of Trustees manage investments to ensure they can be converted into cash when needed.

Generally, funds belonging to the College may be invested in the form of investments pursuant to G.S. 159-30(c), as follows: a commingled investment pool established and administered by the State Treasurer pursuant to G.S. 147-69.3, obligations of or fully guaranteed by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain nonguaranteed federal agencies; prime quality commercial paper bearing specified ratings; specified bills of exchange; certain savings certificates; The North Carolina Capital Management Trust, an SEC registered mutual fund; repurchase agreements; and evidences of ownership of, or fractional undivided interests in, future interest and principal payments on either direct obligations of or fully guaranteed by the United States government, which are held by a specified bank or trust company or any state in the capacity.

At June 30, 2011, the amount shown on the Statement of Net Assets as cash and cash equivalents includes \$21,000,663.85 which represents the College's equity position in the State Treasurer's Short-Term Investment Fund. The Short-Term Investment Fund (a portfolio within the State

Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating) had a weighted average maturity of 1.9 years as of June 30, 2011. Assets and shares of the Short-Term Investment Fund are valued at amortized cost, which approximates fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's Short-Term Investment Fund) are included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <u>http://www.osc.nc.gov/</u> and clicking on "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

B. Component Unit Investments - Investments of the College's discretely presented component unit, the Guilford Technical Community College Foundation, Inc. are subject to and restricted by G.S. 36E "Uniform Prudent Management of Institutional Funds Act" (UPMIFA) and any requirements placed on them by contract or donor agreements. Because the Foundation reports under the FASB reporting model, disclosures of the various investment risks are not required. Investments are carried at fair value on the statement of financial position. Fair value of investments is based on quoted market price. The fair value of the Foundation's investments at June 30, 2011 was \$8,667,351.00.

NOTE 3 - RECEIVABLES

Receivables at June 30, 2011, were as follows:

| | Gross Receivables | Net Receivables | |
|---|----------------------|--------------------|----------------------|
| Current Receivables: | | | |
| Students | \$ 1,876,996.05 | \$ 528,060.79 | \$ 1,348,935.26 |
| Accounts | 269,692.28 | | 269,692.28 |
| Intergovernmental | 2,150.95 | | 2,150.95 |
| Other | 73,030.21 | 986.24 | 72,043.97 |
| Total Current Receivables | \$ 2,221,869.49 | \$ 529,047.03 | \$ 1,692,822.46 |
| Noncurrent Receivables: Intergovernmental | \$ 1,582,883.99 | \$ 0.00 | \$ 1,582,883.99 |
| Notes Receivable: Notes Receivable - Current: Institutional Student Loan Programs | \$ 2.940.44 | \$ 0.00 | \$ 2.940.44 |
| institutional Student Loan Plograms | $\varphi 2,940.44$ | φ 0.00 | $\varphi = 2,940.44$ |

NOTE 4 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2011, is presented as follows:

| | Balance July 1, 2010 | Increases | Decreases | Balance June 30, 2011 | | |
|--|-------------------------|------------------|-----------------|--------------------------|--|--|
| Capital Assets, Nondepreciable: | | | | | | |
| Land | \$ 18,293,133.46 | \$ | \$ 160,085.65 | \$ 18,133,047.81 | | |
| Construction in Progress | 5,553,221.25 | 5,829,370.12 | 1,208,147.16 | 10,174,444.21 | | |
| Total Capital Assets, Nondepreciable | 23,846,354.71 | 5,829,370.12 | 1,368,232.81 | 28,307,492.02 | | |
| Capital Assets, Depreciable: | | | | | | |
| Buildings | 123,864,969.24 | 13,077,164.99 | 242,000.00 | 136,700,134.23 | | |
| Machinery and Equipment | 18,794,928.93 | 5,732,856.31 | 736,551.36 | 23,791,233.88 | | |
| General Infrastructure | 15,589,460.98 | 403,290.28 | | 15,992,751.26 | | |
| Total Capital Assets, Depreciable | 158,249,359.15 | 19,213,311.58 | 978,551.36 | 176,484,119.37 | | |
| Less Accumulated Depreciation for: | | | | | | |
| Buildings | 23,524,280.50 | 2,751,392.22 | 12,099.90 | 26,263,572.82 | | |
| Machinery and Equipment | 4,883,590.41 | 1,168,837.75 | 343,222.33 | 5,709,205.83 | | |
| General Infrastructure | 1,793,153.35 | 299,962.26 | | 2,093,115.61 | | |
| Total Accumulated Depreciation | 30,201,024.26 | 4,220,192.23 | 355,322.23 | 34,065,894.26 | | |
| Total Capital Assets, Depreciable, Net | 128,048,334.89 | 14,993,119.35 | 623,229.13 | 142,418,225.11 | | |
| Capital Assets, Net | \$ 151,894,689.60 | \$ 20,822,489.47 | \$ 1,991,461.94 | \$ 170,725,717.13 | | |

NOTE 5 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2011, were as follows:

| | Amount | | |
|--|--------|--------------|--|
| Accounts Payable | \$ | 1,582,647.79 | |
| Accrued Payroll | | 1,072,244.09 | |
| Contract Retainage | | 271,709.80 | |
| Intergovernmental Payables | | 11,386.12 | |
| Other | | 31,066.00 | |
| Total Accounts Payable and Accrued Liabilities | \$ | 2,969,053.80 | |

NOTE 6 - LONG-TERM LIABILITIES

A summary of changes in the long-term liabilities for the year ended June 30, 2011, is presented as follows:

| | Balance July 1, 2010 | Additions | Reductions | Balance June 30, 2011 | Current Portion |
|----------------------|-------------------------|-----------------|-----------------|--------------------------|--------------------|
| Compensated Absences | \$ 1,725,411.46 | \$ 1,548,144.52 | \$ 1,541,125.81 | \$ 1,732,430.17 | \$ 301,509.02 |

NOTE 7 - LEASE OBLIGATIONS

The College renewed its operating lease for the Piedmont Triad Airport property at the Aviation I building location. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2011:

| Fiscal Year | Amount | | | | |
|------------------------------|--------------------|--|--|--|--|
| 2012 | \$ 486,837.20 | | | | |
| 2013 | 271,130.51 | | | | |
| 2014 | 33,571.20 | | | | |
| 2015 | 33,571.20 | | | | |
| 2016 | 33,571.20 | | | | |
| 2017-2021 | 167,856.00 | | | | |
| 2022-2026 | 167,856.00 | | | | |
| 2027-2031 | 167,856.00 | | | | |
| 2032-2036 | \$ 145,475.20 | | | | |
| Total Minimum Lease Payments | \$ 1,507,724.51 | | | | |

Rental expense for all operating leases during the year was \$563,034.02.

NOTE 8 - **REVENUES**

A summary of eliminations and allowances by revenue classification is presented as follows:

| | Gross Revenues | Internal Sales Eliminations | Less Scholarship Discounts | Change in Allowance for Uncollectibles | Net Revenues |
|---|--|-----------------------------------|----------------------------------|--|---|
| Operating Revenues: Student Tuition and Fees | \$ 24,992,239.03 | \$ 0.00 | \$ 20,258,999.53 | \$ 101,516.78 | \$ 4,631,722.72 |
| Sales and Services: Sales and Services of Auxiliary Enterprises: Dining Bookstore Other | \$ 521,096.96 12,977,299.88 795,027.05 | \$ 629,653.12 | \$ 3,823,996.36 | \$ 15,475.68 | \$ 521,096.96 9,137,827.84 165,373.93 |
| Sales and Services of Education and Related Activities | 581,300.81 | | | | 581,300.81 |
| Total Sales and Services | \$ 14,874,724.70 | \$ 629,653.12 | \$ 3,823,996.36 | \$ 15,475.68 | \$ 10,405,599.54 |

NOTE 9 - **OPERATING EXPENSES BY FUNCTION**

| | Salaries and Benefits | Supplies and Materials | Services | Scholarships and Fellowships | Utilities | Depreciation | Total |
|---|---|---|--|--|-----------------|-----------------|---|
| Instruction Academic Support Student Services Institutional Support Operations and Maintenance of Plant Student Financial Aid Auxiliary Enterprises Depreciation | \$ 37,192,561.01 4,549,128.90 4,185,431.69 6,538,742.32 4,866,236.75 1,353,854.40 | \$ 6,056,410.85 296,160.27 354,044.99 702,170.51 1,034,769.28 10,633,701.30 | \$ 1,859,539.15 247,998.70 320,766.04 4,051,781.36 2,397,796.45 223,592.24 | \$ 23,838,902.51 | \$ 1,718,073.61 | \$4,220,192.23 | \$ 45,108,511.01 5,093,287.87 4,860,242.72 11,292,694.19 10,016,876.09 23,838,902.51 12,211,147.94 4,220,192.23 |
| Total Operating Expenses | \$ 58,685,955.07 | \$ 19,077,257.20 | \$ 9,101,473.94 | \$ 23,838,902.51 | \$ 1,718,073.61 | \$ 4,220,192.23 | \$ 116,641,854.56 |

The College's operating expenses by functional classification are presented as follows:

NOTE 10 - PENSION PLANS

A. Retirement Plans - Each permanent full-time employee, as a condition of employment, is a member of the Teachers' and State Employees' Retirement System. The Teachers' and State Employees' Retirement System is a cost-sharing multiple-employer defined benefit pension plan established by the State to provide pension benefits for employees of the State, its component units and local boards of education. The plan is administered by the North Carolina State Treasurer.

Benefit and contribution provisions for the Teachers' and State Employees' Retirement System are established by *North Carolina General Statutes* 135-5 and 135-8 and may be amended only by the North Carolina General Assembly. Employer and member contribution rates are set each year by the North Carolina General Assembly based on annual actuarial valuations. For the year ended June 30, 2011, these rates were set at 4.93% of covered payroll for employers and 6% of covered payroll for members.

For the current fiscal year, the College had a total payroll of \$47,447,866.98, of which \$36,572,723.20 was covered under the Teachers' and State Employees' Retirement System. Total employer and employee contributions for pension benefits for the year were \$1,803,035.25 and \$2,194,355.84, respectively.

Required employer contribution rates for the years ended June 30, 2010, and 2009, were 3.57% and 3.36%, respectively, while employee contributions were 6% each year. The College made 100% of its annual required contributions for the years ended June 30, 2011, 2010, and 2009,

which were \$1,803,035.25, \$1,235,660.57, and \$1,144,413.35, respectively.

The Teachers' and State Employees' Retirement System's financial information is included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page http://www.osc.nc.gov/ and clicking on "Proceed directly to OSC's index page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

B. Deferred Compensation and Supplemental Retirement Income Plans - IRC Section 457 Plan - The State of North Carolina offers its permanent employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 through the North Carolina Public Employee Deferred Compensation Plan (the Plan). The Plan permits each participating employee to defer a portion of his or her salary until future years. The GTCC 457 Plan is distinct from the North Carolina Public Employee Deferred Compensation Plan. The Plan was frozen effective January 1, 2000. No new participants are permitted to enroll in the Plan, and no current deferrals are allowed. The previously existing Deferral Accounts are maintained as provided in the GTCC 457 Plan.

IRC Section 401(k) Plan - All members of the Teachers' and State Employees' Retirement System are eligible to enroll in the Supplemental Retirement Income Plan, a defined contribution plan, created under Internal Revenue Code Section 401(k). All costs of administering the Plan are the responsibility of the Plan participants. No costs are incurred by the College except for a 5% employer contribution for the College's law enforcement officers, which is mandated under General Statute 143-166.30(e). Total employer contributions on behalf of College law enforcement officers for the year ended June 30, 2011, were \$44,188.83. The voluntary contributions by employees amounted to \$293,273.00 for the year ended June 30, 2011.

IRC Section 403(b) and 403(b)(7) Plans - Eligible College employees can participate in tax sheltered annuity plans created under Internal Revenue Code Sections 403(b) and 403(b)(7). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These plans are exclusively for employees of colleges and certain charitable and other nonprofit institutions. All costs of administering and funding these plans are the responsibility of the Plan participants. No costs are incurred by the College. The voluntary contributions by employees amounted to \$270,199.80 for the year ended June 30, 2011.

NOTE 11 - OTHER POSTEMPLOYMENT BENEFITS

A. Health Benefits - The College participates in the Comprehensive Major Medical Plan (the Plan), a cost-sharing, multiple-employer defined benefit health care plan that provides postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System. Coverage eligibility varies depending on years of contributory membership service in their retirement system prior to disability or retirement.

The Plan's benefit and contribution provisions are established by *North Carolina General Statute* 135-7 and Chapter 135, Article 3A, of the General Statutes and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

By General Statute, a Retiree Health Benefit Fund (the Fund) has been established as a fund in which accumulated contributions from employers and any earnings on those contributions shall be used to provide health benefits to retired and disabled employees and applicable beneficiaries. By statute, the Fund is administered by the Board of Trustees of the Teachers' and State Employees' Retirement System and contributions to the fund are irrevocable. Also by law, Fund assets are dedicated to providing benefits to retired and disabled employees and applicable beneficiaries and are not subject to the claims of creditors of the employers making contributions to the Fund. Contribution rates to the Fund, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are determined by the General Assembly.

For the current fiscal year the College contributed 4.9% of the covered payroll under the Teachers' and State Employees' Retirement System to the Fund. Required contribution rates for the years ended June 30, 2010, and 2009, were 4.5% and 4.1%, respectively. The College made 100% of its annual required contributions to the Plan for the years ended June 30, 2011, 2010, and 2009, which were \$1,792,063.44, \$1,557,555.34, and \$1,396,456.76, respectively. The College assumes no liability for retiree health care benefits provided by the programs other than its required contribution.

Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <u>http://www.osc.nc.gov/</u> and clicking on "Proceed directly to OSC's index

page," then "Reports," or by calling the State Controller's Financial Reporting Section at (919) 981-5454.

B. Disability Income - The College participates in the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer defined benefit plan, to provide short-term and long-term disability benefits to eligible members of the Teachers' and State Employees' Retirement System. Benefit and contribution provisions are established by Chapter 135, Article 6, of the General Statutes, and may be amended only by the North Carolina General Assembly. The plan does not provide for automatic post-retirement benefit increases.

Disability income benefits are funded by actuarially determined employer contributions that are established by the General Assembly. For the fiscal year ended June 30, 2011, the College made a statutory contribution of .52% of covered payroll under the Teachers' and State Employees' Retirement System to the DIPNC. Required contribution rates for the years ended June 30, 2010, and 2009, were .52% and .52%, respectively. The College made 100% of its annual required contributions to the DIPNC for the years ended June 30, 2011, 2010, and 2009, which were \$190,178.16, \$179,984.17, and \$177,111.59, respectively. The College assumes no liability for long-term disability benefits under the Plan other than its contribution.

Additional detailed information about the DIPNC is disclosed in the State of North Carolina's *Comprehensive Annual Financial Report*.

NOTE 12 - RISK MANAGEMENT

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in State-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

The risk of tort claims of up to \$1,000,000 per claimant is retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$10,000,000 via contract with a private insurance company. The North Carolina Community College System Office pays the premium, based on a composite rate, directly to the private insurer.

Fire and other property losses are covered by contracts with private insurance companies. There have been no significant reductions in insurance coverage

from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

State-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The community college pays premiums to the North Carolina Department of Insurance for the coverage. Liability insurance for other College-owned vehicles is covered by contracts with private insurance companies.

The College is protected for losses from employee dishonesty and computer fraud for employees paid in whole or in part from State funds. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. North Carolina Community College System Office is charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$75,000 deductible.

The College also provides crime coverage of \$300,000 with a \$250 deductible for employee dishonesty on all employees, including county and institutional fund employees. Coverage for theft of money and securities by other than employee dishonesty is also provided up to \$300,000 with a \$250 deductible. The College also has a \$2,000,000 error and omissions policy purchased from a private insurance company covering trustees, employees, volunteers, student teachers and interns.

College employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a discretely presented component unit of the State of North Carolina. The Plan is funded by employer and employee contributions. The Plan has contracted with third parties to process claims.

The State Board of Community Colleges makes the necessary arrangements to carry out the provisions of the Workers' Compensation Act which are applicable to employees whose wages are paid in whole or in part from State funds. Effective 10/01/10, the College purchases workers' compensation insurance for employees whose salaries or wages are paid by the Board entirely from county or institutional funds. Previously, the College self-funded workers' compensation insurance for employees whose salaries or wages are paid by the Board entirely from county or institutional funds. This account is funded by employer contributions and administered by a third party contractor.

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

Additional details on the State-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 13 - COMMITMENTS AND CONTINGENCIES

- **A. Commitments** The College has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$9,470,350.70 at June 30, 2011.
- **B.** Pending Litigation and Claims The College is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. College management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the College.

NOTE 14 - RELATED PARTIES

Non-Profit Corporation – The GHG Construction Corporation is a legally separate not-for-profit corporation established to foster, promote, manage and develop the College's carpentry program. The records of the corporation are maintained separately by the College. GHG contracts with an independent accounting firm to audit its financial records and prepare an Independent Auditor's Report. This report is provided to the College and to GHG Board members by an independent auditor.

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Office of the State Auditor



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Guilford Technical Community College Jamestown, North Carolina

We have audited the financial statements of Guilford Technical Community College, a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2011, which collectively comprise the College's basic financial statements and have issued our report thereon dated January 30, 2012. Our report was modified to include a reference to other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Other auditors audited the financial statements of Guilford Technical Community College Foundation, Inc., the discretely presented component unit, as described in our report on the College's financial statements. The financial statements of the discretely presented component unit were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the College's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the College's financial statements will not be prevented, or detected and corrected on a timely basis.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONCLUDED)

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management of the College, the Board of Trustees, others within the entity, the State Board of Community Colleges, the Governor, the General Assembly, and the State Controller, and is not intended to be and should not be used by anyone other than these specified parties.

Bet A. Wood

Beth A. Wood, CPA State Auditor

January 30, 2012

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