

STATE OF NORTH CAROLINA

OFFICE OF THE STATE AUDITOR
BETH A. WOOD, CPA



WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA
FINANCIAL STATEMENT AUDIT REPORT
FOR THE YEAR ENDED JUNE 30, 2017

A CONSTITUENT INSTITUTION OF THE UNIVERSITY OF NORTH CAROLINA
SYSTEM AND A COMPONENT UNIT OF THE STATE OF NORTH CAROLINA



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STATE OF NORTH CAROLINA
Office of the State Auditor



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State Auditor

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AUDITOR'S TRANSMITTAL

The Honorable Roy Cooper, Governor
The General Assembly of North Carolina
Board of Trustees, Winston-Salem State University

We have completed a financial statement audit of Winston-Salem State University for the year ended June 30, 2017, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

The results of our tests disclosed no deficiencies in internal control over financial reporting that we consider to be material weaknesses in relation to our audit scope or any instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

Beth A. Wood, CPA
State Auditor

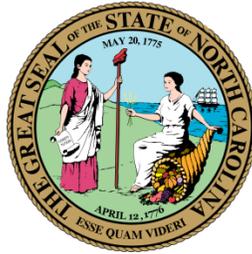


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Article V, Chapter 147 of the *North Carolina General Statutes*, gives the Auditor broad powers to examine all books, records, files, papers, documents, and financial affairs of every state agency. The Auditor also has the power to summon people to produce records and to answer questions under oath.



INDEPENDENT AUDITOR'S REPORT

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Office of the State Auditor



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INDEPENDENT AUDITOR'S REPORT

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of Winston-Salem State University (University), a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary, the University's discretely presented component unit. Those statements were audited by other auditors, whose report has been furnished to us, and our opinions, insofar as they relate to the amounts included for the Winston-Salem State University Foundation, Inc. and Subsidiary, are based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the

circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of Winston-Salem State University, and its discretely presented component unit, as of June 30, 2017, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters - Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and other required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 27, 2017 on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

November 27, 2017



MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Winston-Salem State University (the "University") annual financial report presents our discussion and analysis of the financial performance of the University during the fiscal year ended June 30, 2017. This discussion has been prepared by University management along with the financial statements and notes to the financial statements and should be read in conjunction with, and is qualified in its entirety by, the financial statements and notes. The Management's Discussion and Analysis has comparative data for the applicable years (past and current) with emphasis on the current year. The financial statements, notes, and this discussion are the responsibility of University management.

Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board's (GASB) pronouncements. GASB pronouncements establish standards for external financial reporting for public colleges and universities and require that financial statements be presented on a consolidated basis for the University as a whole, with resources classified for accounting and reporting purposes into four net position categories. One of the most important questions asked is whether the University as a whole is better or worse off as a result of the year's activities. The key to understanding this question is provided within the Statement of Net Position, the Statement of Revenues, Expenses, and Changes in Net Position, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by corporations. They are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Net Position includes all assets and liabilities. The University's net position (total assets and deferred outflows of resources less total liabilities and deferred inflows of resources) is an indicator of the University's financial health. Over time, increases or decreases in net position are one indicator of the improvement or erosion of the University's financial health when considered with nonfinancial facts such as enrollment levels and the condition of the facilities.

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. All things being equal, a public University's dependency on state appropriations and gifts will result in operating deficits, because GASB Statement No. 35 classifies state appropriations, certain grants, and gifts as nonoperating revenues.

The Statement of Cash Flows provides information relative to the University's sources and uses of cash for operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The statement provides a reconciliation of beginning cash balances and is representative of the activity reported on the Statement of Revenues, Expenses, and Changes in Net Position as adjusted for changes in the beginning and ending balances of noncash accounts on the Statement of Net Position. For the purpose of this discussion, we will address the Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position.

Reporting Entity

The financial statements report information about the University as a whole using accounting methods similar to those used by private-sector companies. The University's supporting organization, the Winston-Salem State University Foundation, Inc. and Subsidiary (the

“Foundation”), is an independent nonprofit corporation formed for the exclusive benefit of the University. Under GASB Standards, the Foundation meets the requirements to be reported discretely in these financial statements.

Financial Highlights

The University's financial position, as a whole, increased during the fiscal year ended June 30, 2017. Its combined net position increased \$1,169,097.42 or 0.8% from the previous year.

Condensed Financial Information

Statement of Net Position

The Statement of Net Position presents the assets (current and noncurrent), liabilities (current and noncurrent), and the net position (total assets and deferred outflows less total liabilities and deferred inflows) of the University. This condensed financial statement provides a comparative University fiscal snapshot as of June 30, 2017 and June 30, 2016. This provides the readers of this statement with information on assets available to continue operations.

Condensed Statements of Net Position 6/30/2017 and 6/30/2016				
	2017	2016	\$ Change	% Chg
Assets				
Current Assets	\$ 18,176,150.76	\$ 19,652,692.49	\$ (1,476,541.73)	(7.5%)
Noncurrent Assets				
Capital	205,287,432.47	202,444,878.61	2,842,553.86	1.4%
Other	55,521,504.69	34,407,537.35	21,113,967.34	61.4%
Total Assets	<u>278,985,087.92</u>	<u>256,505,108.45</u>	<u>22,479,979.47</u>	8.8%
Deferred Outflows of Resources	<u>14,758,964.17</u>	<u>3,524,806.00</u>	<u>11,234,158.17</u>	318.7%
Liabilities				
Current Liabilities	12,556,629.77	12,374,683.59	181,946.18	1.5%
Long-Term Liabilities	128,557,882.54	97,467,633.92	31,090,248.62	31.9%
Other Noncurrent Liabilities	3,192,700.66	2,989,679.04	203,021.62	6.8%
Total Liabilities	<u>144,307,212.97</u>	<u>112,831,996.55</u>	<u>31,475,216.42</u>	27.9%
Deferred Inflows of Resources	<u>4,104,705.70</u>	<u>3,034,881.90</u>	<u>1,069,823.80</u>	35.3%
Net Position*				
Net Investment in Capital Assets	114,671,910.51	114,511,597.36	160,313.15	0.1%
Restricted:				
Nonexpendable	18,520,879.64	18,412,148.10	108,731.54	0.6%
Expendable	18,461,527.22	14,971,559.56	3,489,967.66	23.3%
Unrestricted	<u>(6,322,183.95)</u>	<u>(3,732,269.02)</u>	<u>(2,589,914.93)</u>	(69.4%)
Total Net Position	<u>\$ 145,332,133.42</u>	<u>\$ 144,163,036.00</u>	<u>\$ 1,169,097.42</u>	0.8%

*Net Position categories are defined in Note 1M of the Notes to the Financial Statements.

As of June 30, 2017, total University assets were \$278,985,087.92. The University's largest asset category at June 30, 2017 is capital assets totaling \$205,287,432.47, which increased \$2,842,553.86 compared to the prior year's capital assets of \$202,444,878.61. This increase is mainly due to acquisition of the North Campus Bridge, Road, and Parking Lot (Lowery Street Bridge), as well as infrastructure improvements to various campus buildings totaling

\$7,098,345.07, along with net equipment additions of \$1,077,378.14. These additions were offset against a \$6,092,103.73 net increase in accumulated depreciation/amortization, with a \$1,339,587.55 net increase in construction in progress. The University's June 30, 2017 current assets of \$18,176,150.76 decreased \$1,476,541.73 compared to the prior year's current assets of \$19,652,692.49. This decrease is primarily due to the use of unrestricted cash to pay for increased contracted services related to maintenance and repairs made during the fiscal year. The \$18,176,150.76 in current assets covered the current liabilities of \$12,556,629.77, as the current ratio was \$1.45 in current assets to every \$1.00 in current liabilities.

Other noncurrent assets at June 30, 2017 were \$55,521,504.69 compared to \$34,407,537.35 at June 30, 2016. The \$21,113,967.34 increase is mainly due to an increase in restricted cash received from the bond proceeds for the new residence hall project.

Deferred outflows of resources totaled \$14,758,964.17 at June 30, 2017. This consisted of \$14,458,719.00 related to pensions, which was an increase from prior year of \$10,933,913.00 because of a change in actuarial assumptions by the pension plan trustees. The deferred outflows of resources also consisted of \$300,245.17 deferred loss on refunding due to the 2017 bonds issuance and refunding of 2008A series bonds.

At June 30, 2017, the deferred inflows of resources related to pensions of \$1,143,678.00 represents the net amount of pension deferrals that will be recognized in pension expense during fiscal year 2018 through 2021. The \$1,971,275.80 increase in deferred inflows related to capital leases was due to the principal savings from the Foundation's bond refunding during fiscal year 2017, net of amortization. The University leases the buildings that the bond refunding was completed on, thus resulting in a savings of future principal minimum payments that the University recorded as deferred inflows.

University liabilities totaled \$144,307,212.97 at June 30, 2017 compared to \$112,831,996.55 per the prior year, an increase of \$31,475,216.42. This variance is mainly attributed to the increase in long-term liabilities due to the 2017 revenue bond issue for new residence hall construction and increase in net pension liability due to a change in assumptions from the latest experience study and much lower investment earnings than were projected.

The University's net investment in capital assets was \$114,671,910.51 at June 30, 2017 compared to \$114,511,597.36 in the prior year, an increase of \$160,313.15. The significant portion of the increase is primarily due to completion of the following capital projects offset with current year depreciation and the unspent proceeds received from revenue bond debt.

- Lowery Street Bridge
- Blair Hall renovation
- Wilson Hall renovation
- Anderson Center renovation
- O'Kelly Library renovation

As of June 30, 2017, the University's restricted nonexpendable net position was \$18,520,879.64 compared to \$18,412,148.10 in the prior year, an increase of \$108,731.54. The University's restricted expendable net position was \$18,461,527.22 compared to the prior year of \$14,971,559.56. The \$3,489,967.66 increase is due to unrealized gains from the investment fund for endowments, and increase in capital project funding received.

The University's unrestricted net position was a deficit \$6,322,183.95 at June 30, 2017 compared to a deficit \$3,732,269.02 in the prior year. This decline of \$2,589,914.93 or 69.4% is primarily due to an increase in contracted services related to maintenance and repairs made during the fiscal year.

Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the activity that shows the changes in net position. The activity is represented by the revenues received by the University, both operating and nonoperating, and the expenses paid by the University, operating and nonoperating, as well as any other revenues, expenses, gains, and losses received or expended by the University.

Operating revenues are received for providing goods and services to the various customers of the University. Operating expenses are used to acquire goods and services provided in return for the operating revenues, and to carry out the mission of the University. Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and state appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating activities since these are either investing, capital, or noncapital financing activities. Nonoperating expenses are expenses other than those involved in the normal operation of the University that can include interest expense.

Condensed Statement of Revenues, Expenses, and
Changes in Net Position
6/30/2017 and 6/30/2016

	2017	2016	\$ Change	% Chg
Operating Revenues:				
Student Tuition and Fees, Net	\$ 21,708,027.60	\$ 22,114,200.16	\$ (406,172.56)	(1.8%)
Sales and Services, Net	18,486,746.30	16,480,180.40	2,006,565.90	12.2%
Other	1,306,982.27	2,211,682.36	(904,700.09)	(40.9%)
Total Operating Revenues	<u>41,501,756.17</u>	<u>40,806,062.92</u>	<u>695,693.25</u>	1.7%
Operating Expenses:				
Salaries and Benefits	82,251,387.43	78,862,711.39	3,388,676.04	4.3%
Supplies and Materials	7,669,657.67	7,185,846.10	483,811.57	6.7%
Services	29,255,230.53	24,463,697.99	4,791,532.54	19.6%
Scholarships and Fellowships	12,004,355.20	12,025,875.50	(21,520.30)	(0.2%)
Utilities	2,829,598.47	2,969,024.63	(139,426.16)	(4.7%)
Depreciation/Amortization	7,142,529.66	7,660,896.40	(518,366.74)	(6.8%)
Total Operating Expenses	<u>141,152,758.96</u>	<u>133,168,052.01</u>	<u>7,984,706.95</u>	6.0%
Operating Loss	(99,651,002.79)	(92,361,989.09)	(7,289,013.70)	7.9%
Nonoperating Revenues (Expenses):				
State Appropriations	65,869,317.17	65,712,454.90	156,862.27	0.2%
Noncapital Grants	32,855,283.14	32,023,495.50	831,787.64	2.6%
Noncapital Gifts	301,465.40	88,964.02	212,501.38	238.9%
Investment Income (Loss), Net	3,130,276.63	(414,835.32)	3,545,111.95	854.6%
Interest and Fees on Debt	(3,845,199.10)	(3,780,017.14)	(65,181.96)	1.7%
Other Nonoperating Expenses	(41,101.43)		(41,101.43)	
Net Nonoperating Revenues	<u>98,270,041.81</u>	<u>93,630,061.96</u>	<u>4,639,979.85</u>	5.0%
Income (Loss) Before Other Revenues	(1,380,960.98)	1,268,072.87	(2,649,033.85)	(208.9%)
Capital Appropriations	1,498,878.00		1,498,878.00	
Capital Grants	971,673.93	163,894.40	807,779.53	492.9%
Capital Gifts		1,700,000.00	(1,700,000.00)	
Additions to Endowments	79,506.47	10,060.00	69,446.47	690.3%
Total Other Revenues	<u>2,550,058.40</u>	<u>1,873,954.40</u>	<u>676,104.00</u>	36.1%
Increase in Net Position	1,169,097.42	3,142,027.27	(1,972,929.85)	(62.8%)
Net Position:				
Beginning of Year	<u>144,163,036.00</u>	<u>141,021,008.73</u>	<u>3,142,027.27</u>	2.2%
End of Year	<u>\$ 145,332,133.42</u>	<u>\$ 144,163,036.00</u>	<u>\$ 1,169,097.42</u>	0.8%

Total operating loss for fiscal year 2017 was \$99,651,002.79. Since the State of North Carolina appropriations, certain grants, and gifts are not included within operating revenues per GASB Statement No. 35, the University will show a significant operating loss on a continuing basis.

The sources of operating revenues for the University are tuition and fees, auxiliary services, and other educational activities.

The University strives to provide students with the opportunity to obtain a quality education. Future University enrollments may be affected by a number of factors, including any material increase in tuition and other mandatory charges, stemming from any material decrease in appropriation funding from the State of North Carolina.

Total expenses were \$145,039,059.49 for fiscal year 2017, compared to \$137,362,904.47 for fiscal year 2016, resulting in an increase of \$7,676,155.02. Operating expenses, including depreciation/amortization of \$7,142,529.66, totaled \$141,152,758.96. Of this total, \$61,033,602.53 or 43.2% was used for instruction and student support. Changes within key operating expenses are identified as follows:

- Salaries and benefits increased by \$3,388,676.04 due to hiring new employees and state legislative salary increases passed by the NC General Assembly.
- Services increased by \$4,791,532.54 due to an increase in contracted services for maintenance and renovation expenses on capital assets.

The University's largest source of nonoperating revenue is the State of North Carolina appropriations. This is received in monthly payments, beginning in July of each year, since the State's fiscal year begins on July 1. There is no direct connection between the amount of tuition revenues collected by the University and the amount of state funds appropriated in any given year. For the fiscal year ended June 30, 2017, the State of North Carolina appropriated to the University \$65,869,317.17 for operations, \$1,498,878.00 in capital appropriations, and provided \$971,673.93 in capital grants.

Total revenues were \$146,208,156.91 for fiscal year 2017, compared to \$140,504,931.74 for fiscal year 2016, resulting in an increase of \$5,703,225.17, which is primarily attributed to the following:

- State appropriations reflect a \$156,862.27 increase due to increased funding from the State of North Carolina.
- Sales and services, net increased by \$2,006,565.90 mainly due to additional dining plans offered to students and an increase in their participation in dining plans overall.
- Capital grants reflect an \$807,779.53 increase due to receiving NC Connect Bond funds from the State for the science building.
- Investment income increased \$3,545,111.95 mainly due to an improvement in the investment market resulting in unrealized gains for endowment investments.
- Noncapital grants increased by \$831,787.64 due to an increase in federal and state grant funding.
- Capital gifts decreased by \$1,700,000.00 due to receiving a donation from the Foundation for construction of the Student Success Center in the prior year.
- State capital appropriations increased by \$1,498,878.00 due to an increase in State funding for capital projects.

One of the University's greatest strengths is the diverse streams of revenues which supplement its student tuition and fees, including voluntary private support from individuals, foundations, and corporations, along with government and other sponsored programs, state appropriations, and investment income. The University has and will continue to seek funding aggressively from all possible sources consistent with its mission, to supplement student tuition and manage prudently the financial resources realized from these efforts to fund its operating activities.

Capital Assets and Long-Term Debt

Major capital expenses for the year ended June 30, 2017 included \$6,126,890.18 for the construction of the Lowery Street Bridge and building renovations totaling \$971,454.89 as detailed below.

Wilson Hall	\$224,305.70	Blair Hall	\$400,813.48
Anderson Center	\$243,476.26	O'Kelly Library	\$102,859.45

The University's capital assets, net of accumulated depreciation/amortization at June 30, 2017, were \$205,287,432.47. For more information about the University's capital asset holdings, refer to Note 6 of the Notes to the Financial Statements.

Long-term debt totaled \$132,388,172.27 at June 30, 2017, compared to \$102,289,692.41 in the prior year, an increase of \$30,098,479.86. The increase is a result of the net effect of recording additional net pension liability, the issuance of \$28,549,054.95 in 2017 revenue bonds for the new residence hall and refunding \$4,810,000 of the 2008A revenue bonds, and principal payments on long-term debt. For more information about the University's long-term debt, refer to Note 8 of the Notes to the Financial Statements.

Factors Impacting Future Periods

Management believes that the University is well positioned to continue its strong financial condition and level of excellence in service to students, the community, and governmental agencies. This flexibility, along with the University's ongoing efforts toward revenue diversification and cost containment, will enable the University to provide the necessary resources to support this level of excellence.

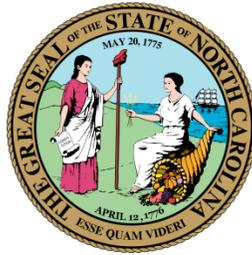
A crucial element to the University's future will continue to be our relationship with the State of North Carolina, as we work to manage tuition to make it competitive while providing an outstanding college education for our students. There is a direct relationship between the growth of state support and the University's ability to control tuition growth, as declines in state appropriations generally result in increased tuition levels.

The University continues to execute its long-range plan to modernize and expand its complement of facilities with a balance of new construction. The University has plans to increase the availability of on-campus housing offerings to its students and has entered into an agreement with the Winston-Salem State University Foundation, Inc. and Subsidiary to work collaboratively towards this effort. This strategy addresses the University's growth and the continuing effects of technology on teaching methodologies.

Private gifts are an important supplement to the fundamental support from the State and student tuition, and a significant factor in the growth of academic units. Economic pressures affecting donors may also affect the future level of support the University receives from corporate and individual giving.

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility.

While it is not possible to predict the ultimate results, management believes that the University's financial condition is strong enough to weather any economic uncertainties.



FINANCIAL STATEMENTS

Winston-Salem State University
Statement of Net Position
June 30, 2017

Exhibit A-1
Page 1 of 2

ASSETS

Current Assets:	
Cash and Cash Equivalents	\$ 8,646,598.56
Restricted Cash and Cash Equivalents	5,531,882.19
Restricted Short-Term Investments	1,238.81
Receivables, Net (Note 5)	3,771,990.95
Inventories	198,645.19
Notes Receivable, Net (Note 5)	25,795.06
	<hr/>
Total Current Assets	18,176,150.76

Noncurrent Assets:	
Restricted Cash and Cash Equivalents	24,775,393.38
Endowment Investments	30,339,541.58
Restricted Investments	109.57
Notes Receivable, Net (Note 5)	406,460.16
Capital Assets - Nondepreciable (Note 6)	16,331,186.89
Capital Assets - Depreciable, Net (Note 6)	188,956,245.58
	<hr/>
Total Noncurrent Assets	260,808,937.16
	<hr/>
Total Assets	278,985,087.92

DEFERRED OUTFLOWS OF RESOURCES

Deferred Loss on Refunding	300,245.17
Deferred Outflows Related to Pensions	14,458,719.00
	<hr/>
Total Deferred Outflows of Resources	14,758,964.17

LIABILITIES

Current Liabilities:	
Accounts Payable and Accrued Liabilities (Note 7)	2,290,159.44
Due to Primary Government	8,563.39
Unearned Revenue	5,587,685.66
Interest Payable	839,931.55
Long-Term Liabilities - Current Portion (Note 8)	3,830,289.73
	<hr/>
Total Current Liabilities	12,556,629.77

Noncurrent Liabilities:	
Deposits Payable	121,523.66
Funds Held for Others	2,413,147.76
U. S. Government Grants Refundable	658,029.24
Long-Term Liabilities (Note 8)	128,557,882.54
	<hr/>
Total Noncurrent Liabilities	131,750,583.20
	<hr/>
Total Liabilities	144,307,212.97

DEFERRED INFLOWS OF RESOURCES

Deferred Inflows Related to Pensions	1,143,678.00
Deferred Inflows Related to Capital Leases	2,961,027.70
	<hr/>
Total Deferred Inflows of Resources	4,104,705.70

Winston-Salem State University
Statement of Net Position
June 30, 2017

Exhibit A-1
Page 2 of 2

NET POSITION

Net Investment in Capital Assets	114,671,910.51
Restricted for:	
Nonexpendable:	
Scholarships and Fellowships	3,716,776.18
Endowed Professorships	12,092,181.27
Departmental Uses	2,640,354.94
Loans	71,567.25
Expendable:	
Scholarships and Fellowships	126,280.85
Endowed Professorships	2,598,218.55
Departmental Uses	11,808,095.68
Loans	210,408.91
Capital Projects	3,718,523.23
Unrestricted	<u>(6,322,183.95)</u>
Total Net Position	<u><u>\$ 145,332,133.42</u></u>

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University
Statement of Revenues, Expenses, and
Changes in Net Position
For the Fiscal Year Ended June 30, 2017

Exhibit A-2

REVENUES

Operating Revenues:

Student Tuition and Fees, Net (Note 10)	\$ 21,708,027.60
Sales and Services, Net (Note 10)	18,486,746.30
Interest Earnings on Loans	2,566.40
Other Operating Revenues	<u>1,304,415.87</u>
Total Operating Revenues	<u>41,501,756.17</u>

EXPENSES

Operating Expenses:

Salaries and Benefits	82,251,387.43
Supplies and Materials	7,669,657.67
Services	29,255,230.53
Scholarships and Fellowships	12,004,355.20
Utilities	2,829,598.47
Depreciation/Amortization	<u>7,142,529.66</u>
Total Operating Expenses	<u>141,152,758.96</u>
Operating Loss	<u>(99,651,002.79)</u>

NONOPERATING REVENUES (EXPENSES)

State Appropriations	65,869,317.17
Noncapital Grants - Student Financial Aid	21,688,821.41
Noncapital Grants	11,166,461.73
Noncapital Gifts	301,465.40
Investment Income (Net of Investment Expense of \$145,731.90)	3,130,276.63
Interest and Fees on Debt	(3,845,199.10)
Other Nonoperating Expenses	<u>(41,101.43)</u>
Net Nonoperating Revenues	<u>98,270,041.81</u>
Loss Before Other Revenues	(1,380,960.98)
Capital Appropriations	1,498,878.00
Capital Grants	971,673.93
Additions to Endowments	<u>79,506.47</u>
Increase in Net Position	1,169,097.42

NET POSITION

Net Position - July 1, 2016	<u>144,163,036.00</u>
Net Position - June 30, 2017	<u>\$ 145,332,133.42</u>

The accompanying notes to the financial statements are an integral part of this statement

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2017

Exhibit A-3
Page 1 of 2

CASH FLOWS FROM OPERATING ACTIVITIES

Received from Customers	\$ 42,465,311.46
Payments to Employees and Fringe Benefits	(81,622,766.22)
Payments to Vendors and Suppliers	(39,821,351.65)
Payments for Scholarships and Fellowships	(12,004,355.20)
Loans Issued	(82,415.27)
Collection of Loans	11,557.68
Interest Earned on Loans	2,566.40
Student Deposits Received	121,523.66
Student Deposits Returned	(143,647.50)
	<hr/>
Net Cash Used by Operating Activities	(91,073,576.64)

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

State Appropriations	65,869,317.17
Noncapital Grants - Student Financial Aid	21,711,407.81
Noncapital Grants	11,349,610.91
Noncapital Gifts	301,465.40
Additions to Endowments	79,506.47
William D. Ford Direct Lending Receipts	33,385,529.00
William D. Ford Direct Lending Disbursements	(33,385,529.00)
Related Activity Agency Receipts	276,108.19
	<hr/>
Net Cash Provided by Noncapital Financing Activities	99,587,415.95

CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES

Proceeds from Capital Debt	23,245,170.00
Capital Appropriations	1,498,878.00
Capital Grants	971,673.93
Acquisition and Construction of Capital Assets	(10,185,532.45)
Principal Paid on Capital Debt and Leases	(3,938,023.49)
Interest and Fees Paid on Capital Debt and Leases	(3,630,069.01)
	<hr/>
Net Cash Provided by Capital Financing and Related Financing Activities	7,962,096.98

CASH FLOWS FROM INVESTING ACTIVITIES

Proceeds from Sales and Maturities of Investments	4,810,850.07
Investment Income	233,367.64
Purchase of Investments and Related Fees	(4,873,429.01)
	<hr/>
Net Cash Provided by Investing Activities	170,788.70

Net Increase in Cash and Cash Equivalents	16,646,724.99
Cash and Cash Equivalents - July 1, 2016	22,307,149.14
	<hr/>
Cash and Cash Equivalents - June 30, 2017	\$ 38,953,874.13

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2017

Exhibit A-3
Page 2 of 2

**RECONCILIATION OF NET OPERATING LOSS
TO NET CASH USED BY OPERATING ACTIVITIES**

Operating Loss	\$ (99,651,002.79)
Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities:	
Depreciation/Amortization Expense	7,142,529.66
Allowances, Write-Offs, and Amortizations	89,673.25
Changes in Assets and Deferred Outflows of Resources:	
Receivables, Net	154,213.91
Inventories	5,432.94
Notes Receivable, Net	(70,857.59)
Deferred Outflows for Pensions	(10,933,913.00)
Changes in Liabilities and Deferred Inflows of Resources:	
Accounts Payable and Accrued Liabilities	(166,792.35)
Due to Primary Government	8,563.39
Unearned Revenue	811,907.78
Net Pension Liability	12,437,921.00
Compensated Absences	22,323.00
Deposits Payable	(22,123.84)
Deferred Inflows for Pensions	(901,452.00)
	<u>(91,073,576.64)</u>
Net Cash Used by Operating Activities	<u>\$ (91,073,576.64)</u>

RECONCILIATION OF CASH AND CASH EQUIVALENTS

Current Assets:	
Cash and Cash Equivalents	\$ 8,646,598.56
Restricted Cash and Cash Equivalents	5,531,882.19
Noncurrent Assets:	
Restricted Cash and Cash Equivalents	<u>24,775,393.38</u>
Total Cash and Cash Equivalents - June 30, 2017	<u>\$ 38,953,874.13</u>

NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES

Assets Acquired through the Assumption of a Liability	\$ 1,503,681.54
Change in Fair Value of Investments	2,906,033.04
Loss on Disposal of Capital Assets	(89,673.25)
Amortization of Bond Premiums	(52,795.60)
Amortization of Deferred Loss on Refunding Bonds	(2,566.20)
Amortization of Other Deferred Inflows	(138,724.20)
Deferred Economic Gain on Capital Leases	2,110,000.00
Bond Issuance Cost Withheld	191,073.58
Funds Escrowed to Defease Debt	5,112,811.37

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Foundation, Inc. and Subsidiary
Consolidated Statement of Financial Position
June 30, 2017

Exhibit B-1

ASSETS

Cash and Cash Equivalents	\$	3,304,095
Restricted Cash		4,591,792
Certificates of Deposit		253,578
Receivables		101,129
Prepaid Expenses		8,526
Lease Obligation Receivable, Net		35,418,645
Pledges Receivable, Net		860,742
Investment Securities		14,799,739
Property and Equipment, Net		1,235,187
Deferred Financing Costs, Net		619,725
		<hr/>
Total Assets	\$	<u>61,193,158</u>

LIABILITIES

Accounts Payable and Other Accruals	\$	772,615
Bonds Payable, Net		41,663,198
		<hr/>
Total Liabilities		<u>42,435,813</u>

NET ASSETS

Unrestricted		509,227
Temporarily Restricted		10,118,981
Permanently Restricted		8,129,137
		<hr/>
Total Net Assets		<u>18,757,345</u>
		<hr/>
Total Liabilities and Net Assets	\$	<u>61,193,158</u>

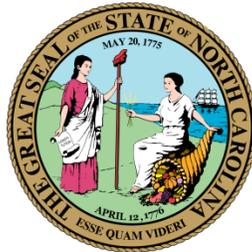
The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Foundation, Inc. and Subsidiary
Consolidated Statement of Activities
For the Fiscal Year Ended June 30, 2017

Exhibit B-2

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT AND REVENUE				
Gifts and Grants	\$ 307,518	\$ 1,940,000	\$ 446,692	\$ 2,694,210
Investment Income	56,858			56,858
Realized and Unrealized Gains on Investments	54,771	1,237,690		1,292,461
Administrative Fees	176,930			176,930
Program Income	1,931	304,169		306,100
Lease Income	2,079,825			2,079,825
Amortization of Bond Premium, Net	194,435			194,435
Other	3,453			3,453
	<u>2,875,721</u>	<u>3,481,859</u>	<u>446,692</u>	<u>6,804,272</u>
Net Assets Released from Restrictions	2,556,605	(2,556,605)		
Total Support and Revenue	<u>5,432,326</u>	<u>925,254</u>	<u>446,692</u>	<u>6,804,272</u>
EXPENSES AND LOSSES				
Scholarships	1,230,257			1,230,257
Special Programs	1,323,847			1,323,847
Management and General	555,738			555,738
Depreciation and Amortization	40,253			40,253
Interest	1,839,288			1,839,288
Fundraising Expense	19,875			19,875
Uncollectible University Receivable	428,081			428,081
Loss on Extinguishment of Debt	697,644			697,644
Total Expenses and Losses	<u>6,134,983</u>			<u>6,134,983</u>
Change in Net Assets	(702,657)	925,254	446,692	669,289
NET ASSETS				
Net Assets, Beginning	1,211,884	9,193,727	7,682,445	18,088,056
Net Assets, Ending	<u>\$ 509,227</u>	<u>\$ 10,118,981</u>	<u>\$ 8,129,137</u>	<u>\$ 18,757,345</u>

The accompanying notes to the financial statements are an integral part of this statement.



NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Financial Reporting Entity** - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Winston-Salem State University (University) is a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component unit. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component unit is discretely presented in the University's financial statements. Other related foundations and similar nonprofit corporations for which the University is not financially accountable or for which the nature of their relationship is not considered significant to the University are not part of the accompanying financial statements.

Discretely Presented Component Unit - The Winston-Salem State University Foundation, Inc. and Subsidiary (Foundation) is a legally separate nonprofit corporation and is reported as a discretely presented component unit based on the nature and significance of its relationship to the University. The Winston-Salem State University Housing Foundation, LLC, is the wholly owned subsidiary of the Foundation.

The Foundation acts primarily as a fundraising organization to supplement the resources that are available to the University in support of its programs. The Foundation board consists of not less than five and not more than 27 elected directors, with the number at any given time being set by the Board of Directors. In addition to the elected directors, the Chancellor and Vice Chancellor for University Advancement of Winston-Salem State University shall be voting members of the Board. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of the University, the Foundation is considered a component unit of the University and is reported in separate financial statements because of the difference in its reporting model, as described below.

The Foundation reports its financial results under the Financial Accounting Standards Board (FASB) Codification. As such, certain revenue recognition criteria and presentation features are different from

the Governmental Accounting Standards Board (GASB) revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting entity for these differences.

During the year ended June 30, 2017, the Foundation distributed \$1,309,763.00 to the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from the Winston-Salem State University Foundation, Inc. and Subsidiary, 304 Blair Hall, 601 Martin Luther King, Jr. Drive, Winston-Salem, NC 27110 or by calling (336) 750-3005.

- B. Basis of Presentation** - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the GASB.

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

- C. Basis of Accounting** - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange, include state appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

- D. Cash and Cash Equivalents** - This classification includes deposits held by the State Treasurer in the Short-Term Investment Fund (STIF). The STIF maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.

- E. Investments** - To the extent available, investments are recorded at fair value based on quoted market prices in active markets on a trade-date basis. Additional information regarding the fair value measurement of investments is disclosed in Note 3. Because of the inherent uncertainty in the use of estimates, values that are based on estimates may differ from the values that would have been used had a ready market existed for the investments. The net change in the value of investments is recognized as a component of investment income.

Endowment investments include the principal amount of gifts and bequests that, according to donor restrictions, must be held in perpetuity or for a specified period of time, along with any accumulated investment earnings on such amounts.

- F. **Receivables** - Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, state and local governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Receivables are recorded net of estimated uncollectible amounts.
- G. **Inventories** - Inventories, consisting of fuel oil held for consumption, are valued at cost using the last invoice cost method. Inventories of postage are valued at retail cost.
- H. **Capital Assets** - Capital assets are stated at cost at date of acquisition or acquisition value at date of donation in the case of gifts. Donated capital assets acquired prior to July 1, 2015 are stated at fair value as of the date of donation. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year except for internally generated software which is capitalized when the value or cost is \$1,000,000 or greater and other intangible assets which are capitalized when the value or cost is \$100,000 or greater.

Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets in the following manner:

<u>Asset Class</u>	<u>Estimated Useful Life</u>
Buildings	15-100 years
Machinery and Equipment	5-20 years
General Infrastructure	10-50 years
Computer Software	3-7 years

The Diggs Gallery collection is capitalized at cost or acquisition value at the date of donation. Donated capital assets acquired prior to July 1, 2015 are stated at fair value as of the date of donation. This collection is considered inexhaustible and is therefore not depreciated.

- I. **Restricted Assets** - Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include resources restricted for the acquisition or construction of capital assets, resources legally segregated for the payment of principal and interest as

required by debt covenants, unspent debt proceeds, and endowment and other restricted investments.

- J. Noncurrent Long-Term Liabilities** - Noncurrent long-term liabilities include principal amounts of revenue bonds payable, net pension liability, notes payable, capital lease obligations, and compensated absences that will not be paid within the next fiscal year.

Revenue bonds payable are reported net of unamortized premiums. The University amortizes bond premiums over the life of the bonds using the straight-line method that approximates the effective interest method. Deferred gains and losses on refundings are amortized over the life of the old debt or new debt (whichever is shorter) using the straight-line method, and are aggregated as deferred outflows of resources or deferred inflows of resources on the Statement of Net Position. Issuance costs are expensed in the reporting period in which they are incurred.

The net pension liability represents the University's proportionate share of the collective net pension liability reported in the State of North Carolina's 2016 *Comprehensive Annual Financial Report*. This liability represents the University's portion of the collective total pension liability less the fiduciary net position of the Teachers' and State Employees' Retirement System. See Note 12 for further information regarding the University's policies for recognizing liabilities, expenses, and deferred outflows of resources and deferred inflows of resources related to pensions.

- K. Compensated Absences** - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

- L. Deferred Outflows/Inflows of Resources** - In addition to assets, the Statement of Net Position reports a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. The University has the following items that qualify for reporting in this category: deferred loss on refunding and deferred outflows related to pensions.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until then. The University has the following items that qualify for reporting in this category: deferred inflows related to pensions and deferred inflows related to capital leases.

- M. Net Position** - The University's net position is classified as follows:

Net Investment in Capital Assets - This represents the University's total investment in capital assets, net of outstanding liabilities related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets. Additionally, deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of capital assets or related debt are also included in this component of net position.

Restricted Net Position - Nonexpendable - Nonexpendable restricted net position includes endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Position - Expendable - Expendable restricted net position includes resources for which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Position - Unrestricted net position includes resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first. Both restricted and unrestricted net position include

consideration of deferred outflows of resources and deferred inflows of resources.

- N. Scholarship Discounts** - Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell grants, and other federal, state, or nongovernmental programs, are recorded as nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.
- O. Revenue and Expense Recognition** - The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, state, and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

- P. Internal Sales Activities** - Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as copy centers, motor pool, postal services, telecommunications, and facilities rentals. In addition, the University has other miscellaneous sales and service units that operated either on a reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

A. Deposits - Unless specifically exempt, the University is required by *North Carolina General Statute 147-77* to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. However, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, may authorize the University to deposit its institutional trust funds in interest-bearing accounts and other investments authorized by the Board of Governors, without regard to any statute or rule of law relating to the investment of funds by fiduciaries. Although specifically exempted, the University may voluntarily deposit institutional trust funds, endowment funds, special funds, revenue bond proceeds, debt service funds, and funds received for services rendered by health care professionals with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

B. Investments

University - The University is authorized by the University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; certificates of deposit and other deposit accounts of specified financial institutions; prime quality commercial paper; asset-backed securities with specified ratings, specified bills of exchange or time drafts, and corporate bonds/notes with specified ratings; general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of various funds may be pooled unless prohibited by statute or by terms of the gift or contract. The University utilizes investment pools to manage investments and distribute investment income.

Investments are subject to the following risks as defined by GASB Statement No. 40, *Deposit and Investment Risk Disclosures - An Amendment of GASB Statement No. 3*.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the value of investments. The University does not have a formal policy that addresses interest rate risk.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy that addresses credit risk.

Short-Term Investment Fund - At June 30, 2017, the amount shown on the Statement of Net Position as cash and cash equivalents includes \$38,953,874.13, which represents the University's equity position in the State Treasurer's Short-Term Investment Fund (STIF). The STIF (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission or subject to any other regulatory oversight and does not have a credit rating) had a weighted average maturity of 1.6 years as of June 30, 2017. Assets and shares of the STIF are valued at fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's STIF) are included in the North Carolina Department of State Treasurer Investment Programs' separately issued audit report. This separately issued report can be obtained from the Department of State Treasurer, 3200 Atlantic Avenue, Raleigh, NC 27604 or can be accessed from the Department of State Treasurer's website at <https://www.nctreasurer.com/> in the Audited Financial Statements section.

UNC Investment Fund, LLC - At June 30, 2017, the University's investments include \$30,339,541.58, which represents the University's equity position in the UNC Investment Fund, LLC (UNC Investment Fund). The UNC Investment Fund is an external investment pool that is not registered with the Securities and Exchange Commission, does not have a credit rating, and is not subject to any regulatory oversight. Investment risks associated with the UNC Investment Fund are included in audited financial statements of the UNC Investment Fund, LLC which may be obtained from UNC Management Company, Inc., 1400 Environ Way, Chapel Hill, NC 27517.

Non-Pooled Investments - The following table presents investments by type and investments subject to interest rate risk at June 30, 2017, for the University's non-pooled investments.

Non-Pooled Investments

Investment Type	Amount	Investment Maturities (in Years)
		Less Than 1
Debt Securities		
Money Market Mutual Funds	<u>\$ 1,348.38</u>	<u>\$ 1,348.38</u>

As of June 30, 2017, the Money Market Mutual Funds, with an amortized cost of \$1,348.38, were rated AAAM by Standard and Poor's.

Total Investments - The following table presents the total investments at June 30, 2017:

Investment Type	Amount
Debt Securities	
Money Market Mutual Funds	\$ 1,348.38
Other Securities	
UNC Investment Fund	<u>30,339,541.58</u>
Total Investments	<u>\$ 30,340,889.96</u>

Component Unit - Investments of the University's discretely presented component unit, the Foundation, are subject to and restricted by G.S. 36E "Uniform Prudent Management of Institutional Funds Act" (UPMIFA) and any requirements placed on them by contract or donor agreements. Because the Foundation reports under the FASB reporting model, disclosures of the various investment risks are not required. The following is an analysis of investments by type:

Investment Type	Amount
UNC Investment Fund, LLC	\$ 11,944,602
Stocks, Including Exchange-Traded Funds	83,154
Mutual Funds	2,481,574
Money Market Funds	<u>290,409</u>
Total Investment Securities	<u>\$ 14,799,739</u>

C. Reconciliation of Deposits and Investments - A reconciliation of deposits and investments for the University as of June 30, 2017, is as follows:

Deposits in the Short-Term Investment Fund	\$ 38,953,874.13
External Investment Pool	30,339,541.58
Non-Pooled Investments	<u>1,348.38</u>
Total Deposits and Investments	<u>\$ 69,294,764.09</u>
Deposits	
Current:	
Cash and Cash Equivalents	\$ 8,646,598.56
Restricted Cash and Cash Equivalents	5,531,882.19
Noncurrent:	
Restricted Cash and Cash Equivalents	<u>24,775,393.38</u>
Total Deposits	<u>38,953,874.13</u>
Investments	
Current:	
Restricted Short-Term Investments	1,238.81
Noncurrent:	
Endowment Investments	30,339,541.58
Restricted Investments	<u>109.57</u>
Total Investments	<u>30,340,889.96</u>
Total Deposits and Investments	<u>\$ 69,294,764.09</u>

NOTE 3 - FAIR VALUE MEASUREMENTS

University

To the extent available, the University's investments are recorded at fair value as of June 30, 2017. GASB Statement No. 72, *Fair Value Measurement and Application*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This statement establishes a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Inputs are used in applying the various valuation techniques and take into account the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, interest and yield curve data, and other factors specific to the financial instrument. Observable inputs reflect market data obtained from independent sources. In contrast, unobservable inputs reflect the entity's assumptions about how market participants would value the financial instrument. Valuation techniques should maximize the use of observable inputs to the extent available.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The following describes the hierarchy of inputs used to measure fair value and the

primary valuation methodologies used for financial instruments measured at fair value on a recurring basis:

- Level 1 Investments whose values are based on quoted prices (unadjusted) for identical assets in active markets that a government can access at the measurement date.
- Level 2 Investments with inputs - other than quoted prices included within Level 1 - that are observable for an asset, either directly or indirectly.
- Level 3 Investments classified as Level 3 have unobservable inputs for an asset and may require a degree of professional judgment.

The following table summarizes the University's investments, including the Short-Term Investment Fund, within the fair value hierarchy at June 30, 2017:

	Fair Value	Fair Value Measurements Using		
		Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
Investments by Fair Value Level				
Short-Term Investment Fund	\$ 38,953,874.13	\$ 0.00	\$ 38,953,874.13	\$ 0.00
UNC Investment Fund	30,339,541.58			30,339,541.58
Total Investments by Fair Value Level	<u>\$ 69,293,415.71</u>	<u>\$ 0.00</u>	<u>\$ 38,953,874.13</u>	<u>\$ 30,339,541.58</u>

Short-Term Investment Fund - Ownership interest of the STIF is determined on a fair market valuation basis as of fiscal year end in accordance with the STIF operating procedures. Valuation of the underlying assets is performed by the custodian.

UNC Investment Fund - Ownership interests of the UNC Investment Fund are determined on a market unit valuation basis each month and in accordance with the UNC Investment Fund's operating procedures.

Component Unit

Financial assets and liabilities required to be measured on a recurring basis (at least annually) are classified under a three-tier hierarchy. Fair value is the amount that would be received to sell an asset, or paid to settle a liability, in an orderly transaction between market participants at the measurement date.

The classification of assets and liabilities within the hierarchy is based on whether inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources while unobservable inputs reflect estimates about market data.

Valuation techniques used to measure fair value are prioritized into the following hierarchy:

- | | |
|---------|--|
| Level 1 | Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access. |
| Level 2 | <p>Inputs to the valuation methodology include:</p> <ul style="list-style-type: none"> • Quoted prices for similar assets or liabilities in active markets; • Quoted prices for identical or similar assets or liabilities in inactive markets; • Inputs other than quoted prices that are observable for the asset or liability; • Inputs that are derived principally from or corroborated by observable market data by correlation or other means. <p>If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.</p> |
| Level 3 | Inputs to the valuation methodology are unobservable and significant to the fair value measurement. |

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The following is a description of the valuation methodologies used for assets measured at fair value:

- **UNC Investment Fund, LLC** - Recorded at the amount that represents the Foundation's equity position in the UNC Investment Fund, LLC. This pooled investment fund determines ownership on a market unit valuation basis each month. The fund is a broadly diversified portfolio of assets including domestic and international equities, private equities, real estate, commodities, and fixed income securities. Due to the significance of alternative investments in the fund which have limited or no observable market data necessary to determine fair value, the entire fund is considered to fall within Level 3 measurements in the fair value hierarchy under GAAP.
- **Stocks, Mutual Funds, and Money Market Funds** - Valued at the closing price reported on the active markets on which individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different

methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2017:

	Level 1	Level 2	Level 3	Total
Investments				
UNC Investment Fund, LLC	\$ 0	\$ 0	\$ 11,944,602	\$ 11,944,602
Stocks				
Exchange-Traded Funds	52,628			52,628
Other	30,526			30,526
Mutual Funds				
Short-Term Bond	2,233,719			2,233,719
Bank Loan	247,856			247,856
Money Market Funds	290,408			290,408
Total Assets at Fair Value	<u>\$ 2,855,137</u>	<u>\$ 0</u>	<u>\$ 11,944,602</u>	<u>\$ 14,799,739</u>

The table below sets forth a summary of changes in the fair value of the Foundation's Level 3 assets for the year ended June 30, 2017:

Balance, Beginning of Year	\$ 10,183,110
Purchases	838,663
Redemptions	(316,645)
Unrealized and Realized Gains	1,296,384
Investment Advisory Fees	<u>(56,910)</u>
Balance, End of Year	<u>\$ 11,944,602</u>

NOTE 4 - ENDOWMENT INVESTMENTS

Investments of the University's endowment funds are pooled, unless required to be separately invested by the donor. If a donor has not provided specific instructions, state law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA), authorized by the North Carolina General Assembly on March 19, 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the University's endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

Investment return of the University's endowment funds is predicated on the total return concept (yield plus appreciation). The total spending rate is calculated annually by taking the sum of the market value of the endowment investments for the preceding twelve quarters, and dividing the result by twelve. For the fiscal year ended June 30, 2017, the Board of Trustees approved spending from the average value shall be at a rate of four and a half

percent, paid out proportionately on a quarterly basis. To the extent that the total return for the current year exceeds the payout, the excess is added to principal. If current year earnings do not meet the payout requirements, the University uses accumulated income and appreciation from restricted, expendable net position endowment balances to make up the difference. At June 30, 2017, net appreciation of \$11,852,618.96 was available to be spent, all of which was classified in net position as restricted expendable for scholarships and fellowships, professorships, and departmental uses as it is restricted for specific purposes.

NOTE 5 - RECEIVABLES

Receivables at June 30, 2017, were as follows:

	Gross Receivables	Less Allowance for Doubtful Accounts	Net Receivables
	<u> </u>	<u> </u>	<u> </u>
Current Receivables:			
Students	\$ 2,322,274.38	\$ 1,034,754.79	\$ 1,287,519.59
Accounts	455,093.06		455,093.06
Intergovernmental	1,642,733.84		1,642,733.84
Interest on Loans	288,566.40		288,566.40
Other	98,078.06		98,078.06
	<u> </u>	<u> </u>	<u> </u>
Total Current Receivables	<u><u>\$ 4,806,745.74</u></u>	<u><u>\$ 1,034,754.79</u></u>	<u><u>\$ 3,771,990.95</u></u>
Notes Receivable:			
Notes Receivable - Current:			
Federal Loan Programs	\$ 54,110.82	\$ 33,140.58	\$ 20,970.24
Institutional Student Loan Programs	5,731.82	907.00	4,824.82
	<u> </u>	<u> </u>	<u> </u>
Total Notes Receivable - Current	<u><u>\$ 59,842.64</u></u>	<u><u>\$ 34,047.58</u></u>	<u><u>\$ 25,795.06</u></u>
Notes Receivable - Noncurrent:			
Federal Loan Programs	\$ 852,368.35	\$ 523,972.34	\$ 328,396.01
Institutional Student Loan Programs	116,453.50	38,389.35	78,064.15
	<u> </u>	<u> </u>	<u> </u>
Total Notes Receivable - Noncurrent	<u><u>\$ 968,821.85</u></u>	<u><u>\$ 562,361.69</u></u>	<u><u>\$ 406,460.16</u></u>

NOTE 6 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2017, is presented as follows:

	Balance July 1, 2016	Increases	Decreases	Balance June 30, 2017
Capital Assets, Nondepreciable:				
Land	\$ 5,231,051.56	\$ 0.00	\$ 0.00	\$ 5,231,051.56
Art, Literature, and Artifacts	953,772.00			953,772.00
Construction in Progress	<u>8,806,775.78</u>	<u>8,437,932.62</u>	<u>7,098,345.07</u>	<u>10,146,363.33</u>
Total Capital Assets, Nondepreciable	<u>14,991,599.34</u>	<u>8,437,932.62</u>	<u>7,098,345.07</u>	<u>16,331,186.89</u>
Capital Assets, Depreciable:				
Buildings	250,283,446.25	1,012,012.64	478,259.48	250,817,199.41
Machinery and Equipment	19,164,396.38	1,448,010.46	370,632.32	20,241,774.52
General Infrastructure	13,320,778.61	6,126,890.16		19,447,668.79
Computer Software	<u>392,958.38</u>	<u>148,255.94</u>	<u>291,207.38</u>	<u>250,006.94</u>
Total Capital Assets, Depreciable	<u>283,161,579.62</u>	<u>8,735,169.22</u>	<u>1,140,099.18</u>	<u>290,756,649.66</u>
Less Accumulated Depreciation/Amortization for:				
Buildings	77,129,424.53	6,180,052.00	425,650.96	82,883,825.57
Machinery and Equipment	12,095,132.63	361,118.06	333,567.59	12,122,683.10
General Infrastructure	6,090,784.81	598,454.06		6,689,238.87
Computer Software	<u>392,958.38</u>	<u>2,905.54</u>	<u>291,207.38</u>	<u>104,656.54</u>
Total Accumulated Depreciation/Amortization	<u>95,708,300.35</u>	<u>7,142,529.66</u>	<u>1,050,425.93</u>	<u>101,800,404.08</u>
Total Capital Assets, Depreciable, Net	<u>187,453,279.27</u>	<u>1,592,639.56</u>	<u>89,673.25</u>	<u>188,956,245.58</u>
Capital Assets, Net	<u>\$ 202,444,878.61</u>	<u>\$ 10,030,572.18</u>	<u>\$ 7,188,018.32</u>	<u>\$ 205,287,432.47</u>

During the year ended June 30, 2017, the University incurred \$4,065,038.46 in interest costs related to the acquisition and construction of capital assets. Of this total, \$3,845,199.10 was charged in interest expense, and \$219,839.36 was capitalized.

The University has pledged the energy savings improvements installed in its buildings and other structures financed through the UNC System Guaranteed Energy Savings Installment Financing Agreement (agreement) dated September 1, 2014. The carrying value of the energy savings improvement assets associated with the agreement is \$294,860.08 and is subject to security provisions in the agreement to ensure timely debt service payments. Additional information regarding the agreement can be found in Note 8.

NOTE 7 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2017, were as follows:

	Amount
Current Accounts Payable and Accrued Liabilities	
Accounts Payable	\$ 1,877,306.32
Accrued Payroll	169,908.85
Contract Retainage	205,334.04
Other	<u>37,610.23</u>
Total Current Accounts Payable and Accrued Liabilities	<u>\$ 2,290,159.44</u>

NOTE 8 - LONG-TERM LIABILITIES

University

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2017, is presented as follows:

	Balance July 1, 2016	Additions	Reductions	Balance June 30, 2017	Current Portion
Revenue Bonds Payable	\$ 38,075,000.00	\$ 25,245,000.00	\$ 6,770,000.00	\$ 56,550,000.00	\$ 1,010,000.00
Plus: Unamortized Premium	650,872.16	3,304,054.95	52,795.60	3,902,131.51	
Total Revenue Bonds Payable	38,725,872.16	28,549,054.95	6,822,795.60	60,452,131.51	1,010,000.00
Net Pension Liability	8,841,159.00	12,437,921.00		21,279,080.00	
Notes Payable	6,122,347.25		338,023.49	5,784,323.76	413,818.73
Capital Leases Payable	44,080,000.00		3,750,000.00	40,330,000.00	1,490,000.00
Compensated Absences	4,520,314.00	3,400,067.00	3,377,744.00	4,542,637.00	916,471.00
Total Long-Term Liabilities	\$ 102,289,692.41	\$ 44,387,042.95	\$ 14,288,563.09	\$ 132,388,172.27	\$ 3,830,289.73

Additional information regarding capital lease obligations is included in Note 9.
Additional information regarding the net pension liability is included in Note 12.

B. Revenue Bonds Payable - The University was indebted for revenue bonds payable for the purposes shown in the following table:

Purpose	Series	Interest Rate Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2017	Principal Outstanding June 30, 2017
Housing and Dining System						
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	\$ 4,591,004.21	\$ 3,969,665.30	\$ 621,338.91
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	18,269,190.00	3,260,199.78	15,008,990.22
2017 General Revenue Bonds	2017	3.00%-5.00%	10/01/2046	23,589,748.95		23,589,748.95
Total Housing and Dining System				46,449,943.16	7,229,865.08	39,220,078.08
Student Services System						
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	2,723,995.79	2,355,334.70	368,661.09
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	11,686,230.00	2,085,514.53	9,600,715.47
2017 General Revenue Bonds	2017	3.00%-5.00%	10/01/2046	1,655,251.05		1,655,251.05
Total Student Services System				16,065,476.84	4,440,849.23	11,624,627.61
Parking System						
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	6,944,580.00	1,239,285.69	5,705,294.31
Total Revenue Bonds Payable (principal only)				\$ 69,460,000.00	\$ 12,910,000.00	56,550,000.00
Plus: Unamortized Premium						3,902,131.51
Total Revenue Bonds Payable						\$ 60,452,131.51

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2017, are as follows:

Fiscal Year	Annual Requirements			
	Revenue Bonds Payable		Notes Payable	
	Principal	Interest	Principal	Interest
2018	\$ 1,010,000.00	\$ 2,993,178.89	\$ 413,818.73	\$ 209,062.36
2019	1,390,000.00	2,959,075.00	461,036.19	193,343.21
2020	1,460,000.00	2,895,200.00	491,135.32	176,374.20
2021	1,535,000.00	2,720,093.75	522,620.75	158,280.79
2022	1,570,000.00	2,539,462.50	561,923.83	138,950.22
2023-2027	9,315,000.00	11,448,612.50	3,154,056.37	360,669.13
2028-2032	12,170,000.00	8,863,437.50	179,732.57	1,712.03
2033-2037	12,650,000.00	5,590,456.26		
2038-2042	8,545,000.00	2,954,212.52		
2043-2047	6,905,000.00	827,118.76		
Total Requirements	\$ 56,550,000.00	\$ 43,790,847.68	\$ 5,784,323.76	\$ 1,238,391.94

Interest on the variable rate debt is predetermined in each of the bond covenants.

D. Bond Defeasance - The University has extinguished long-term debt obligations by the issuance of new long-term debt instruments as follows:

On April 5, 2017, the University issued \$25,245,000.00 in Series 2017 tax-exempt General Revenue Bonds and will bear interest from that date. Interest on the bonds will be payable semiannually on each April 1 and October 1, commencing October 1, 2017. The bonds will mature from October 1, 2018 to October 1, 2046 and were issued at coupon rates ranging from 3.00% to 5.00%. The bonds were issued to provide funds for the construction of a new residence hall. A portion of the bonds were used to advance refund \$4,810,000.00 2008A Revenue Bonds with an interest rate between 4.25% and 5.00%. The net proceeds of the refunding bonds were used to purchase U.S. government securities. These securities were deposited in an irrevocable trust to provide for all future debt service on the refunded bonds. As a result, the refunded bonds are considered to be defeased and the liability has been removed from the University's Statement of Net Position. This advance refunding was undertaken to reduce total debt service payments by \$498,353.91 over the next 17 years and resulted in an economic gain of \$360,470.89.

E. Notes Payable - The University was indebted for notes payable for the purposes shown in the following table:

Purpose	Financial Institution	Interest Rate	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2017	Principal Outstanding June 30, 2017
Energy Performance Contract	Siemens Public, Inc.	3.81%	09/30/2027	\$ 6,517,358.00	\$ 1,044,586.47	\$ 5,472,771.53
UNC System Guaranteed Energy Savings Project	Banc of America Public Capital Corp.	1.84%	02/14/2023	370,679.00	59,126.77	311,552.23
Total Notes Payable				\$ 6,888,037.00	\$ 1,103,713.24	\$ 5,784,323.76

On September 15, 2011, the University entered into an installment financing contract with Siemens Public, Inc. for \$6,517,358.00 resulting in a Guaranteed Energy Savings Note Payable with an interest rate of 3.81% per annum fixed, maturing on September 30, 2027. The University shall pay the purchase price plus interest to Siemens Public, Inc. in quarterly installments consisting solely of interest commencing on September 15, 2012, and then in quarterly installments consisting of principal and interest commencing on September 30, 2013.

On September 16, 2014, the University entered into an installment financing contract with Banc of America Public Capital Corp. for \$370,679.00 resulting in a Guaranteed Energy Savings Note Payable with an interest rate of 1.84% per annum fixed, maturing on February 14, 2023. The University shall pay the purchase price plus interest to Banc of America Public Capital Corp. in quarterly installments consisting of principal and interest commencing on May 7, 2016.

Component Unit

Bonds Payable - Three student housing facilities have been financed through the issuance of bonds.

In October 2006, \$18,835,000 in Series 2006 bonds were issued. The proceeds of this issuance were used to finance the construction of Foundation Heights. The bonds mature at various intervals through 2036, and bear interest at fixed rates ranging from 3% to 5%. These bonds were refunded on September 8, 2016 and series 2016 bonds were issued.

In August 2014, the Foundation issued \$27,990,000 in Series 2014 Student Housing Project Limited Obligation refunding bonds with interest rates ranging from 2% to 5%. These bonds mature at various intervals through 2036. The bonds were issued for a current refunding of \$29,075,000 of outstanding Series 2004 Winston-Salem State University Housing Project Certificates of Participation with an average interest rate of 4.8%. The refunding was undertaken to reduce total debt service payments by \$2,787,745 over the next 22 years and resulted in an economic gain of \$1,579,809. The original purpose of this debt was to construct two student residence halls for which the University leases (capital) from the Foundation.

In September 2016, the Foundation issued \$13,235,000 in Series 2016 Student Housing Project Limited Obligation refunding bonds with interest rates ranging from 2% to 5%. These bonds mature at various intervals through 2036. The bonds were issued for a current refunding of \$15,345,000 of outstanding Series 2006 Winston-Salem State University Housing Project Certificates of Participation with an average interest rate of 4.3%. The refunding was undertaken to reduce total debt service payments by \$2,352,707 over the next 20 years and resulted in an economic gain of \$1,871,849. The original purpose of this debt was to construct Foundation Heights, a student residence hall, for which the University leases (capital) from the Foundation.

As a result of the Series 2016 refunding, the Foundation incurred a loss on extinguishment of debt of \$697,644 for the year ended June 30, 2017. The loss was incurred due to the write off of the remaining bond issuance costs associated with the Series 2006 bonds.

Bonds payable are as follows at June 30, 2017:

	<u>Amount</u>
Series 2014 Bonds	\$ 25,355,000
Series 2016 Bonds	<u>12,620,000</u>
Gross Bonds Payable	37,975,000
Unamortized Bond Premium	<u>3,688,198</u>
Total Requirements	<u>\$ 41,663,198</u>

Scheduled maturities of the bonds are as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2018	\$ 1,370,000
2019	1,415,000
2020	1,475,000
2021	1,545,000
2022	1,625,000
Thereafter (2023-2036)	<u>30,545,000</u>
Total Requirements	<u>\$ 37,975,000</u>

Unamortized bond premium is amortized over the lives of the related bond issues using the interest method. Amortization of the bond premium amounted to \$194,435 for the year ended June 30, 2017.

NOTE 9 - LEASE OBLIGATIONS

A. Capital Lease Obligations - Capital lease obligations relating to University student housing and athletic facilities are recorded at the present value of the minimum lease payments. Future minimum lease payments under capital lease obligations consist of the following at June 30, 2017:

<u>Fiscal Year</u>	<u>Amount</u>
2018	\$ 3,393,475.50
2019	3,392,203.50
2020	3,394,350.50
2021	3,389,107.00
2022	3,390,123.00
2023-2027	16,932,311.00
2028-2032	16,720,315.00
2033-2037	<u>10,358,625.00</u>
Total Minimum Lease Payments	60,970,510.50
Amount Representing Interest (2.00%-5.00% Rate of Interest)	<u>20,640,510.50</u>
Present Value of Future Lease Payments	<u>\$ 40,330,000.00</u>

Buildings acquired under capital lease amounted to \$58,035,000.00 at June 30, 2017. Depreciation for the capital assets associated with capital leases is included in depreciation expense, and accumulated depreciation for assets acquired under capital lease totaled \$21,624,884.57 at June 30, 2017.

B. Operating Lease Obligations - The University entered into operating leases for athletic fields, office space, and parking. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2017:

Fiscal Year	Amount
2018	\$ 54,832.69
2019	27,012.00
2020	23,968.08
2021	7,865.47
2022	8,101.43
2023-2027	44,301.90
2028-2032	51,358.09
2033-2037	59,538.09
2038-2042	26,390.83
Total Minimum Lease Payments	<u>\$ 303,368.58</u>

Rental expense for all operating leases during the year was \$2,041,767.72.

NOTE 10 - REVENUES

A summary of eliminations and allowances by revenue classification is presented as follows:

	Gross Revenues	Internal Sales Eliminations	Less Scholarship Discounts	Less Allowance for Uncollectibles	Net Revenues
Operating Revenues:					
Student Tuition and Fees, Net	<u>\$ 31,626,089.04</u>	<u>\$ 0.00</u>	<u>\$ 9,569,748.89</u>	<u>\$ 348,312.55</u>	<u>\$ 21,708,027.60</u>
Sales and Services:					
Sales and Services of Auxiliary Enterprises:					
Residential Life	\$ 14,398,360.44	\$ 0.00	\$ 4,619,846.63	\$ 178,156.05	\$ 9,600,357.76
Dining	7,048,079.07		2,248,060.26	89,952.10	4,710,066.71
Student Union Services	1,901,296.07			23,792.28	1,877,503.79
Health, Physical Education, and Recreation Services	308,567.15				308,567.15
Parking	1,015,194.89			4,926.65	1,010,268.24
Athletic	336,119.06				336,119.06
Telecommunications	1,216,453.27	1,067,675.70			148,777.57
Print Shop	69,904.87	69,904.87			
Transport Services	153,793.65	135,024.97			18,768.68
Other	476,952.34	635.00			476,317.34
Total Sales and Services, Net	<u>\$ 26,924,720.81</u>	<u>\$ 1,273,240.54</u>	<u>\$ 6,867,906.89</u>	<u>\$ 296,827.08</u>	<u>\$ 18,486,746.30</u>

NOTE 11 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

	Salaries and Benefits	Supplies and Materials	Services	Scholarships and Fellowships	Utilities	Depreciation/Amortization	Total
Instruction	\$ 42,812,664.11	\$ 777,610.01	\$ 3,325,188.47	\$ 535,416.53	\$ 0.00	\$ 0.00	\$ 47,450,879.12
Research	646,967.59	200,944.11	433,809.15	20,696.00			1,302,416.85
Public Service	613,253.17	113,633.71	172,725.35				899,612.23
Academic Support	5,392,389.24	2,557,362.57	619,508.51				8,569,260.32
Student Services	4,151,042.76	65,909.63	790,448.20	6,062.50			5,013,463.09
Institutional Support	11,927,075.40	701,803.97	5,292,570.43	5,015.00			17,926,464.80
Operations and Maintenance of Plant	7,533,756.30	1,394,083.97	5,064,666.09		1,613,249.56		15,605,755.92
Student Financial Aid	526,275.79		74,211.15	10,044,384.87			10,644,871.81
Auxiliary Enterprises	8,647,963.07	1,858,309.70	13,482,103.18	1,392,780.30	1,216,348.91		26,597,505.16
Depreciation/Amortization						7,142,529.66	7,142,529.66
Total Operating Expenses	\$ 82,251,387.43	\$ 7,669,657.67	\$ 29,255,230.53	\$ 12,004,355.20	\$ 2,829,598.47	\$ 7,142,529.66	\$ 141,152,758.96

NOTE 12 - PENSION PLANS

A. Defined Benefit Plan

Plan Administration: The State of North Carolina administers the Teachers' and State Employees' Retirement System (TSERS) plan. This plan is a cost-sharing, multiple-employer, defined benefit pension plan established by the State to provide pension benefits for general employees and law enforcement officers (LEOs) of the State, general employees and LEOs of its component units, and employees of Local Education Agencies (LEAs) and charter schools not in the reporting entity. Membership is comprised of employees of the State (state agencies and institutions), universities, community colleges, and certain proprietary component units along with the LEAs and charter schools that elect to join the Retirement System. Benefit provisions are established by General Statute 135-5 and may be amended only by the North Carolina General Assembly.

Benefits Provided: TSERS provides retirement and survivor benefits. Retirement benefits are determined as 1.82% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. General employee plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. General employee plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service. Survivor benefits are available to eligible beneficiaries of general members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed five years of service and have reached age 60. Eligible

beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

Contributions: Contribution provisions are established by General Statute 135-8 and may be amended only by the North Carolina General Assembly. Employees are required to contribute 6% of their annual pay. The contribution rate for employers is set each year by the North Carolina General Assembly in the Appropriations Act based on the actuarially-determined rate recommended by the actuary. The University's contractually-required contribution rate for the year ended June 30, 2017 was 9.98% of covered payroll. Employee contributions to the pension plan were \$2,126,821.71, and the University's contributions were \$3,537,613.45 for the year ended June 30, 2017.

The TSERS plan's financial information, including all information about the plan's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and fiduciary net position, is included in the State of North Carolina's fiscal year 2016 *Comprehensive Annual Financial Report*. An electronic version of this report is available on the North Carolina Office of the State Controller's website at <http://www.osc.nc.gov/> or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

TSERS Basis of Accounting: The financial statements of the TSERS plan were prepared using the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when due and the employer has a legal requirement to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of each plan. The plan's fiduciary net position was determined on the same basis used by the pension plan.

Methods Used to Value TSERS Investment: Pursuant to *North Carolina General Statutes*, the State Treasurer is the custodian and administrator of the retirement systems. The State Treasurer maintains various investment portfolios in its Investment Pool. The pension trust funds are the primary participants in the Long-Term Investment portfolio and the sole participants in the External Fixed Income Investment, Equity Investment, Real Estate Investment, Alternative Investment, Credit Investment, and Inflation Protection Investment portfolios. The Fixed Income Asset Class includes the Long-Term Investment and External Fixed Income Investment Portfolios. The Global Equity Asset Class includes the Equity Investment Portfolio. The investment balance of each pension trust fund represents its share of the fair market value of the net position of the various portfolios within the pool. Detailed descriptions of the methods and significant assumptions regarding investments of the State Treasurer are provided in the 2016 *Comprehensive Annual Financial Report*.

Net Pension Liability: At June 30, 2017, the University reported a liability of \$21,279,080.00 for its proportionate share of the collective net pension liability. The net pension liability was measured as of June 30, 2016. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2015, and update procedures were used to roll forward the total pension liability to June 30, 2016. The University's proportion of the net pension liability was based on the present value of future salaries for the University relative to the present value of future salaries for all participating employers, actuarially-determined. As of June 30, 2016, the University's proportion was 0.23152%, which was a decrease of 0.00839 from its proportion measured as of June 30, 2015.

Actuarial Assumptions: The following table presents the actuarial assumptions used to determine the total pension liability for the TSERS plan at the actuarial valuation date:

Valuation Date	12/31/2015
Inflation	3%
Salary Increases*	3.50% - 8.10%
Investment Rate of Return**	7.25%

* Salary increases include 3.5% inflation and productivity factor.

** Investment rate of return is net of pension plan investment expense, including inflation.

TSERS currently uses mortality tables that vary by age, gender, employee group (i.e. teacher, general, law enforcement officer), and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2015 valuations were based on the results of an actuarial experience study for the period January 1, 2010 through December 31, 2014.

Future ad hoc Cost of Living Adjustment (COLA) amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term

expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2016 (the valuation date) are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>
Fixed Income	1.4%
Global Equity	5.3%
Real Estate	4.3%
Alternatives	8.9%
Credit	6.0%
Inflation Protection	4.0%

The information in the preceding table is based on 30-year expectations developed with the consulting actuary and is part of the asset, liability, and investment policy of the North Carolina Retirement Systems. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.05%. Return projections do not include any excess return expectations over benchmark averages. All rates of return and inflation are annualized.

Discount Rate: The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate: The following presents the net pension liability of the plan at June 30, 2016 calculated using the discount rate of 7.25%, as well as what the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.25%) or 1-percentage point higher (8.25%) than the current rate:

<u>Net Pension Liability</u>		
<u>1% Decrease (6.25%)</u>	<u>Current Discount Rate (7.25%)</u>	<u>1% Increase (8.25%)</u>
\$ 40,021,837.00	\$ 21,279,080.00	\$ 5,518,990.00

Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions: For the year ended June 30, 2017, the University recognized pension expense of \$4,139,968.00. At June 30, 2017, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

Employer Balances of Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions by Classification:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Difference Between Actual and Expected Experience	\$ 0.00	\$ 1,005,679.00
Changes of Assumptions	3,138,147.00	
Net Difference Between Projected and Actual Earnings on Pension Plan Investments	7,588,801.55	
Change in Proportion and Differences Between Agency's Contributions and Proportionate Share of Contributions	194,157.00	137,999.00
Contributions Subsequent to the Measurement Date	<u>3,537,613.45</u>	
Total	<u>\$ 14,458,719.00</u>	<u>\$ 1,143,678.00</u>

The amount of \$3,537,613.45 reported as deferred outflows of resources related to pensions will be included as a reduction of the net pension liability in the fiscal year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Schedule of the Net Amount of the Employer's Balances of Deferred Outflows of Resources and Deferred Inflows of Resources That will be Recognized in Pension Expense:

<u>Year Ended June 30:</u>	<u>Amount</u>
2018	\$ 1,680,623.00
2019	1,692,909.00
2020	4,095,176.00
2021	<u>2,308,719.55</u>
Total	<u>\$ 9,777,427.55</u>

- B. Defined Contribution Plan** - The Optional Retirement Program (ORP) is a defined contribution pension plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Faculty and staff of the University may join the ORP instead of the TSERS. The Board of Governors of the University of North Carolina is responsible for the administration of the ORP and designates the

companies authorized to offer investment products or the trustee responsible for the investment of contributions under the ORP and approves the form and contents of the contracts and trust agreements.

Participants in the ORP are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in the ORP. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Employer and member contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2017, these rates were set at 6.84% of covered payroll for employers and 6% of covered payroll for members. The University assumes no liability other than its contribution.

For the current fiscal year, the University had a total payroll of \$63,420,428.84, of which \$20,722,597.59 was covered under the Optional Retirement Program. Total employer and employee contributions for pension benefits for the year were \$1,417,425.68 and \$1,243,355.86, respectively. The amount of expense recognized in the current year related to ORP is equal to the employer contributions. A total of \$45,444.25 in forfeitures was reflected in pension expense for the fiscal year 2017.

NOTE 13 - OTHER POSTEMPLOYMENT BENEFITS

- A. Health Benefits** - The University participates in the Comprehensive Major Medical Plan (the Plan), a cost-sharing, multiple-employer defined benefit health care plan that provides postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System (TSERS) or the Optional Retirement Program (ORP). Coverage eligibility varies depending on years of contributory membership service in their retirement system prior to disability or retirement.

The Plan's benefit and contribution provisions are established by Chapter 135, Article 3B, of the General Statutes, and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

By General Statute, a Retiree Health Benefit Fund (the Fund) has been established as a fund in which accumulated contributions from employers and any earnings on those contributions shall be used to provide health benefits to retired and disabled employees and applicable beneficiaries. By statute, the Fund is administered by the Board of Trustees of TSERS and contributions to the Fund are irrevocable. Also by law, Fund assets are dedicated to providing benefits to retired and disabled employees and applicable beneficiaries and are not subject to the claims of creditors of the employers making contributions to the Fund. Contribution rates to the

Fund, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are established by the General Assembly.

For the period July 1, 2016 through December 31, 2016, the University contributed 5.60% of the covered payroll under TSERS and ORP to the Fund, and for the period January 1, 2017 through June 30, 2017, the University contributed 6.02% of the covered payroll under TSERS and ORP to the Fund. Required contribution rates for the years ended June 30, 2016, and 2015, were 5.60% and 5.49%, respectively. The University made 100% of its annual required contributions to the Plan for the years ended June 30, 2017, 2016, and 2015, which were \$3,263,455.28, \$3,110,554.19, and \$3,079,732.92, respectively. The University assumes no liability for retiree health care benefits provided by the programs other than its required contribution.

Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available on the North Carolina Office of the State Controller's website at <http://www.osc.nc.gov/> or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

- B. Disability Income** - The University participates in the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer defined benefit plan, to provide short-term and long-term disability benefits to eligible members of TSERS and ORP. Benefit and contribution provisions are established by Chapter 135, Article 6, of the General Statutes, and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

Disability income benefits are funded by actuarially determined employer contributions that are established by the General Assembly. For the fiscal year ended June 30, 2017, the University made a statutory contribution of .38% of covered payroll under TSERS and ORP to the DIPNC. Required contribution rates for the years ended June 30, 2016, and 2015, were .41% in both years. The University made 100% of its annual required contributions to the DIPNC for the years ended June 30, 2017, 2016, and 2015, which were \$213,444.58, \$227,737.00, and \$229,998.27, respectively. The University assumes no liability for long-term disability benefits under the Plan other than its contribution.

Additional detailed information about the DIPNC is disclosed in the State of North Carolina's *Comprehensive Annual Financial Report*.

NOTE 14 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a

combination of methods, including participation in state-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

A. Employee Benefit Plans**1. State Health Plan**

University employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a discretely presented component unit of the State of North Carolina. The Plan is funded by employer and employee contributions. The Plan has contracted with third parties to process claims.

2. Death Benefit Plan of North Carolina

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

B. Other Risk Management and Insurance Activities**1. Automobile, Fire, and Other Property Losses**

The University is required to maintain fire and lightning coverage on all state-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$5,000 per occurrence deductible. However, some agencies have chosen a higher deductible for a reduction in premium. The University also purchased through the Fund "all risk" coverage against losses caused by fire, windstorm or hail, explosion, smoke, aircraft or vehicles, riot or civil commotion, smoke, vandalism, sprinkler leakage, sinkhole collapse, volcanic action, falling objects, weight of snow, ice, or sleet, water damage, theft, and any other loss not specifically excluded on certain buildings and contents.

All state-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage.

2. Public Officers' and Employees' Liability Insurance

The risk of tort claims of up to \$1,000,000 per claimant is retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$10,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

3. Employee Dishonesty and Computer Fraud

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$100,000 deductible.

4. Statewide Workers' Compensation Program

The North Carolina Workers' Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University's primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers' Compensation Act. The University retains the risk for workers' compensation.

Additional details on the state-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 15 - COMMITMENTS AND CONTINGENCIES

- A. Commitments** - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$19,736,767.18 and on other purchases were \$1,733,589.97 at June 30, 2017.
- B. Pending Litigation and Claims** - The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

NOTE 16 - CHANGES IN FINANCIAL ACCOUNTING AND REPORTING

For the fiscal year ended June 30, 2017, the University implemented the following pronouncements issued by the Governmental Accounting Standards Board (GASB):

GASB Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68

GASB Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans

GASB Statement No. 78, Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans

GASB Statement No. 80, Blending Requirements for Certain Component Units - An Amendment of GASB Statement No. 14

GASB Statement No. 82, Pension Issues - An amendment of GASB Statement No. 67, No. 68, and No. 73

GASB Statement No. 73 establishes requirements for defined benefit pensions that are not within the scope of Statement No. 68, *Accounting and Financial Reporting for Pensions*, as well as for the assets accumulated for purposes of providing those pensions. In addition, it establishes requirements for defined contribution pensions that are not within the scope of Statement 68. It also amends certain provisions of Statement No. 67, *Financial Reporting for Pension Plans*, and Statement 68 for pension plans and pensions that are within their respective scopes.

GASB Statement No. 74 establishes new accounting and financial reporting requirements for defined benefit other postemployment benefits (OPEB) plans that replaces Statements No. 43, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*, as amended, and No. 57, *OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans*. It also includes requirements for defined contribution OPEB plans that replace the requirements for those OPEB plans in Statement No. 25, *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans*, as amended, Statement 43, and Statement No. 50, *Pension Disclosures*. This Statement also includes requirements to address financial reporting for assets accumulated for purposes of providing defined benefit OPEB through OPEB plans that are *not* administered through trusts that meet the specified criteria.

GASB Statement No. 78 amends the scope and applicability of Statement 68 to exclude pensions provided to employees of state or local governmental employers through a cost-sharing multiple-employer defined benefit pension plan that (1) is not a state or local governmental pension plan, (2) is used to provide defined benefit pensions both to employees of state or local governmental employers and to employees of employers that are not state or local governmental employers, and (3) has no predominant state or local governmental employer (either individually or collectively with other state or

local governmental employers that provide pensions through the pension plan). This Statement establishes requirements for recognition and measurement of pension expense, expenditures, and liabilities; note disclosures; and required supplementary information for pensions that have the characteristics described above.

GASB Statement No. 80 clarifies the financial statement presentation requirements for certain component units. This Statement amends the blending requirements established in paragraph 53 of Statement No. 14, *The Financial Reporting Entity*, as amended. This Statement amends the blending requirements for the financial statement presentation of component units of all state and local governments. The additional criterion requires blending of a component unit incorporated as a not-for-profit corporation in which the primary government is the sole corporate member. The additional criterion does not apply to component units included in the financial reporting entity pursuant to the provisions of Statement No. 39, *Determining Whether Certain Organizations Are Component Units*.

GASB Statement No. 82 addresses certain issues with respect to Statements No. 67, *Financial Reporting for Pension Plans*, No. 68, *Accounting and Financial Reporting for Pensions*, and No. 73, *Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68*. Specifically, this Statement addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee (plan member) contribution requirements.



REQUIRED SUPPLEMENTARY INFORMATION

**Winston-Salem State University
 Required Supplementary Information
 Schedule of the Proportionate Net Pension Liability
 Teachers' and State Employees' Retirement System
 Last Four Fiscal Years**

Exhibit C-1

	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Proportionate Share Percentage of Collective Net Pension Liability	0.23152%	0.23991%	0.24667%	0.24290%
Proportionate Share of TSERS Collective Net Pension Liability	\$ 21,279,080.00	\$ 8,841,159.00	\$ 2,892,011.00	\$ 14,746,505.00
Covered Payroll	\$ 35,253,636.84	\$ 35,992,422.42	\$ 36,471,278.37	\$ 36,534,751.72
Net Pension Liability as a Percentage of Covered Payroll	60.36%	24.56%	7.93%	40.36%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	87.32%	94.64%	98.24%	90.60%

Winston-Salem State University
Required Supplementary Information
Schedule of University Contributions
Teachers' and State Employees' Retirement System
Last Ten Fiscal Years

Exhibit C-2

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Contractually Required Contribution	\$ 3,537,613.45	\$ 3,225,707.77	\$ 3,293,306.65	\$ 3,169,354.09	\$ 3,043,344.82
Contributions in Relation to the Contractually Determined Contribution	<u>3,537,613.45</u>	<u>3,225,707.77</u>	<u>3,293,306.65</u>	<u>3,169,354.09</u>	<u>3,043,344.82</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 35,447,028.56	\$ 35,253,636.84	\$ 35,992,422.42	\$ 36,471,278.37	\$ 36,534,751.72
Contributions as a Percentage of Covered Payroll	9.98%	9.15%	9.15%	8.69%	8.33%

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Contractually Required Contribution	\$ 2,665,555.35	\$ 1,729,323.28	\$ 1,228,010.43	\$ 1,199,279.42	\$ 999,146.69
Contributions in Relation to the Contractually Determined Contribution	<u>2,665,555.35</u>	<u>1,729,323.28</u>	<u>1,228,010.43</u>	<u>1,199,279.42</u>	<u>999,146.69</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>
Covered Payroll	\$ 35,827,356.81	\$ 35,077,551.34	\$ 34,398,051.26	\$ 35,692,839.96	\$ 32,758,907.80
Contributions as a Percentage of Covered Payroll	7.44%	4.93%	3.57%	3.36%	3.05%

Note: Changes in benefit terms, methods, and assumptions are presented in the Notes to Required Supplementary Information (RSI) schedule following the pension RSI tables.

Winston-Salem State University
Notes to Required Supplementary Information
Schedule of University Contributions
Teachers' and State Employees' Retirement System
Last Ten Fiscal Years

Changes of Benefit Terms:

										<u>Cost of Living Increase</u>	
<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>		
N/A	N/A	1.00%	N/A	N/A	N/A	2.20%	2.20%	3.00%	2.00%		

Changes of assumptions. In 2008, 2012, and 2015, the actuarial assumptions were updated to more closely reflect actual experience. In 2015, the North Carolina Retirement Systems' consulting actuaries performed the quinquennial investigation of each retirement systems' actual demographic and economic experience (known as the "Experience Review"). The Experience Review provides the basis for selecting the actuarial assumptions and methods used to determine plan liabilities and funding requirements. The most recent Experience Review examined each plan's experience during the period between January 1, 2010, and December 31, 2014. Based on the findings, the Board of Trustees of the Teachers' and State Employees' Retirement System adopted a number of new actuarial assumptions and methods. The most notable changes to the assumptions include updates to the mortality tables and the mortality improvement projection scales to reflect reduced rates of mortality and significant increases in mortality improvements. These assumptions were adjusted to reflect the mortality projection scale MP-2015, released by the Society of Actuaries in 2015. In addition, the assumed rates of retirement, salary increases, and rates of termination from active employment were reduced to more closely reflect actual experience.

The Notes to Required Supplementary Information reflect the most recent available information included in the State of North Carolina's 2016 *Comprehensive Annual Financial Report*.



INDEPENDENT AUDITOR'S REPORT

STATE OF NORTH CAROLINA
Office of the State Auditor



Beth A. Wood, CPA
State Auditor

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**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Winston-Salem State University (University), a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the University's basic financial statements, and have issued our report thereon dated November 27, 2017. Our report includes a reference to other auditors who audited the financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary, as described in our report on the University's financial statements. The financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with this entity.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable

possibility that a material misstatement of the University's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the University's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

November 27, 2017

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For additional information contact:
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This audit required 874.5 hours at an approximate cost of \$90,074.