

STATE OF NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT OF

NEW HANOVER COUNTY PARTNERSHIP FOR CHILDREN

WILMINGTON, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2004

OFFICE OF THE STATE AUDITOR

LESLIE W. MERRITT, JR., CPA, CFP

STATE AUDITOR

FINANCIAL STATEMENT AUDIT REPORT OF

NEW HANOVER COUNTY PARTNERSHIP FOR CHILDREN

WILMINGTON, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2004

BOARD OF DIRECTORS

PATRICIA C. CARRIKER, BOARD CHAIRMAN

ADMINISTRATIVE OFFICER

JANET NELSON, EXECUTIVE DIRECTOR

Office of the State Auditor



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AUDITOR'S TRANSMITTAL

The Honorable Michael F. Easley, Governor The General Assembly of North Carolina Board of Directors, New Hanover County Partnership for Children

This report presents the results of our financial statement audit of the New Hanover County Partnership for Children (New Hanover Partnership), for the year ended June 30, 2004. Our audit was made by authority of Article 5A of Chapter 147 of the *North Carolina General Statutes*.

The accounts and operations of the New Hanover Partnership were subject to audit procedures as we considered necessary for us to report on the accompanying financial statements and supplementary information. The audit procedures were conducted in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards* issued by the Comptroller General of the United States.

The audit of the New Hanover Partnership was made in conjunction with the Early Childhood Initiatives (Smart Start) program authorized by General Statutes 143B-168.10-.16. These statutes created The North Carolina Partnership for Children, Inc. and required the implementation of local demonstration projects (local partnerships). The New Hanover Partnership is one of these local partnerships. As such, the New Hanover Partnership is a private nonprofit 501(c)(3) organization and is required by General Statute 143B-168.14(b) to have a financial and compliance audit conducted by the Office of the State Auditor.

The purpose of this report is to present the results of our audit on the accompanying financial statements. A summary of our reporting objectives and audit results are:

1. Objective - To express an opinion on the accompanying financial statements.

Results - The accompanying financial statements present fairly, in all material respects, the amounts and disclosures made in accordance with the modified cash basis of accounting, a comprehensive basis of accounting other than generally accepted accounting principles.

AUDITOR'S TRANSMITTAL (CONCLUDED)

- 2. Objective To present significant deficiencies, if any, in internal control over financial reporting which could adversely affect the New Hanover Partnership's ability to record, process, summarize, and report financial data in the financial statements and present instances of noncompliance or other matters, if any, with laws, regulations, contracts, or grant agreements.
 - **Results** Our tests disclosed no significant deficiencies in the internal control over financial reporting and no instances of noncompliance or other matters that require disclosure herein under *Government Auditing Standards*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

Leslie W. Merritt, Jr., CPA, CFP

State Auditor

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INDEPENDENT AUDITOR'S REPORT

Board of Directors New Hanover County Partnership for Children Wilmington, North Carolina

We have audited the accompanying Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis of the New Hanover County Partnership for Children (New Hanover Partnership) as of June 30, 2004, and the related Statement of Functional Expenditures – Modified Cash Basis for the year then ended. These financial statements are the responsibility of the New Hanover Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the accompanying financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of the New Hanover County Partnership for Children as of June 30, 2004, and the results of its operations arising from modified cash basis transactions for the year then ended, on the basis of accounting described in Note 1.

In accordance with *Government Auditing Standards*, we have also issued our report dated June 14, 2005, on our consideration of the New Hanover Partnership's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the New Hanover County Partnership for Children's basic financial statements. The information in Schedules 1, 3, 4, and 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. These Schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The information in Schedule 2 has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on Schedule 2.

Leslie W. Merritt, Jr., CPA, CFP

Leslie W. Merritt, Jr.

State Auditor

June 14, 2005

New Hanover County Partnership for Children Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis For the Year Ended June 30, 2004

Exhibit A

	 Unrestric	ted F	unds Other	-	Temporarily Restricted	Total
	Fund		Funds		Funds	Funds
Receipts: State Awards (less refunds of \$4,384) Private Contributions Interest and Investment Earnings Sales Tax Refunds Other Receipts	\$ 1,393,567	\$	12,000 68,083 2,456 787 4,000	\$	0 189,599	\$ 1,405,567 257,682 2,456 787 4,000
Total Receipts	 1,393,567		87,326		189,599	 1,670,492
Net Assets Released from Restrictions: Satisfaction of Program Restrictions	 		230,222		(230,222)	
	1,393,567		317,548		(40,623)	1,670,492
Expenditures: Programs: Child Care and Education Affordability			10,000			10.000
Child Care and Education Anordability Child Care and Education Quality	630,959		35,565			666.524
Family Support	235,258		4,860			240,118
Health and Safety Support:	247,247		248,353			495,600
Management and General	189,192		30,554			219,746
Program Evaluation Special Fund Raising Events	71,456		1,644			71,456 1,644
Other: Sales Tax Paid			4,494			 4,494
Total Expenditures	1,374,112		335,470			 1,709,582
Excess of Receipts Over Expenditures	 19,455		(17,922)		(40,623)	 (39,090)
Net Assets at Beginning of Year Restatement (Note 11)	 4,189		13,594 1,016		231,758 (1,016)	 249,541
Net Assets at Beginning of Year after Restatement	 4,189		14,610		230,742	 249,541
Net Assets at End of Year	\$ 23,644	\$	(3,312)	\$	190,119	\$ 210,451
Net Assets Consisted of: Cash and Cash Equivalents Refunds Due From Contractors	\$ 23,565 90	\$	(3,312)	\$	190,119	\$ 210,372 90
Less: Funds Held for Others	 23,655 11		(3,312)		190,119	 210,462 11
	\$ 23,644	\$	(3,312)	\$	190,119	\$ 210,451

The accompanying notes to the financial statements are an integral part of this statement.

New Hanover County Partnership for Children Statement of Functional Expenditures - Modified Cash Basis For the Year Ended June 30, 2004

Exhibit B

	_	Total		Personnel	contracted Services	Supplies and Materials		Other Operating Expenditures	E	Fixed Charges and Other Expenditures		roperty and Equipment Outlay	Services/ Contracts/ Grants
Smart Start Fund:													
Programs:													
Child Care and Education Quality	\$	630,959	\$	196,481	\$ 7,300	\$ 5,948	\$,	\$	41,797	\$	9,334	\$ 349,395
Family Support Health and Safety		235,258 247,247		116,792	 451	 9,369	-	9,106		8,572		4,246	 86,722 247,247
		1,113,464		313,273	7,751	 15,317		29,810		50,369		13,580	 683,364
Support:					 <u>.</u>								
Management and General		189,192		165,394	218	1,245		7,819		11,416		3,100	
Program Evaluation		71,456		61,430	 337	 743		1,709		5,614		1,623	
		260,648		226,824	 555	 1,988	_	9,528		17,030		4,723	
Total Smart Start Fund Expenditures	\$	1,374,112	\$	540,097	\$ 8,306	\$ 17,305	\$	39,338	\$	67,399	\$	18,303	\$ 683,364
Other Funds: Programs:													
Child Care and Education Affordability	\$	10,000	\$	0	\$ 0	\$ 0	\$	0	\$	0	\$	0	\$ 10,000
Child Care and Education Quality		35,565		22,909	65	6,097		1,043		1,959		3,492	4.007
Family Support Health and Safety		4,860 248,353		27,556	348	1,325		15 3,658		535 4,059		3,243 1,126	1,067 210,281
Tleatiff and Salety			-		 	 	_				-		
O		298,778		50,465	 413	 7,422		4,716		6,553		7,861	 221,348
Support: Management and General		30,554		2,203	12,755	283		3,540		10,894		879	
Special Fund Raising Events		1,644		2,200	12,700	35		16		1,593		010	
		22.100		2 202	 12,755	 318		2 556		12,487		879	
Other:		32,198		2,203	 12,735	 318		3,556		12,401		019	
Sales Tax Paid		4,494			 	 4,494							
Total Other Funds Expenditures	\$	335,470	\$	52,668	\$ 13,168	\$ 12,234	\$	8,272	\$	19,040	\$	8,740	\$ 221,348

The accompanying notes to the financial statements are an integral part of this statement.

NEW HANOVER COUNTY PARTNERSHIP FOR CHILDREN NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2004

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- **A. Organization and Purpose** The New Hanover County Partnership for Children (New Hanover Partnership), is a legally separate nonprofit organization incorporated on April 18, 1995. The New Hanover Partnership was established to develop and provide, through public and private means, early childhood education and developmental services for children and families. The New Hanover Partnership is tax-exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code.
- **B.** Basis of Presentation The accompanying financial statements present all funds for which the New Hanover Partnership's Board of Directors is responsible. Pursuant to the provisions of Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-For-Profit Organizations, the accompanying financial statements present information according to three classes of net assets: unrestricted net assets, temporarily restricted net assets. As permitted by this Statement, temporarily restricted contributions received and expended in the same year are reported as unrestricted receipts rather than as temporarily restricted receipts.

Contributions that are temporarily restricted and not expended within the year received are reported as an increase in temporarily restricted net assets. When the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Receipts, Expenditures, and Net Assets as net assets released from restrictions.

The New Hanover Partnership did not have any permanently restricted net assets at June 30, 2004.

C. Basis of Accounting - The accompanying financial statements were prepared on the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily because it recognizes long lived assets and other costs which benefit more than one period as expended in the year purchased; it recognizes revenue when received rather than when earned; and it recognizes expenditures when paid rather than when incurred.

However, unexpended advances to contractors that revert back to the State of North Carolina are recognized as a reduction to expenditures and an increase to net assets. In addition, amounts withheld from employee paychecks or other amounts received in an agency capacity are recorded as funds held for others.

- **D.** Cash and Cash Equivalents This classification appears on the Statement of Receipts, Expenditures, and Net Assets Modified Cash Basis and includes all demand and savings accounts and certificate of deposits or short-term investments with an original maturity of three months or less.
- **E. Refunds Due From Contractors** Refunds due from contractors represent the unexpended amount of advances to contractors at year-end that are to be refunded back to the State. As recoveries are collected, the receivable balance is reduced. Payments to the State for the recovered advances are recorded as a reduction to the State awards balance.
- **F. Funds Held For Others** Funds held for others includes amounts received that are fiduciary in nature in which the New Hanover Partnership acts in an agency capacity. For the year ended, the New Hanover Partnership was holding amounts withheld from employee paychecks for distribution to taxing authorities.
- **G. Property and Equipment** Under the modified cash basis of accounting, purchases of property and equipment are reported as expenditures in the year occurred. However, New Hanover Partnership is required by contract regulation to track and maintain property and equipment items as presented in Schedule 4 of this report. The New Hanover Partnership has a policy to track purchases of property and equipment items with an individual cost of \$500 or more and an estimated useful life greater than one year. Such items are valued at their original purchase price, which may be different from their valuation as of June 30, 2004. Donated items are recorded at estimated fair market value at the date of donation.
- **H.** Compensated Absences As a result of the use of the modified cash basis of accounting, liabilities related to accrued compensated absences are not recorded in the financial statements. Expenditures related to compensated absences are recorded when paid. The amount of accrued compensated absences for accumulated, unpaid leave that would be due to employees upon termination is reported as a commitment in Note 9.
- I. Use of Estimates The preparation of financial statements in conformity with the modified cash basis of accounting used by the New Hanover Partnership requires management to make estimates and assumptions that

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

affect certain reported amounts and disclosures (such as allocation of joint costs); accordingly, actual results could differ from those estimates. It is management's belief that these estimates are reasonable and fair.

NOTE 2 - DEPOSITS

All funds of the New Hanover Partnership are deposited with a commercial bank and insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Deposits over this amount subjects the New Hanover Partnership to a concentration of credit risk. At June 30, 2004, the New Hanover Partnership's bank deposits in excess of the FDIC insured limit was \$158,359.

NOTE 3 - FUNDING FROM GRANT AWARDS

Smart Start Program - The New Hanover Partnership's major source of revenue and support is from the State of North Carolina based on cost-reimbursement contracts with The North Carolina Partnership for Children, Inc. (NCPC), for the Smart Start Program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of the New Hanover Partnership and represents a concentration of credit risk as to the generation of revenue.

Associated with these contracts, the New Hanover Partnership is responsible for developing a comprehensive, collaborative, long-range plan of services to children and families for the service-delivery area. During the year, the North Carolina Department of Health and Human Services (DHHS) entered into contracts with and made payments to service providers selected by the New Hanover Partnership. These service provider contracts are not reflected on the accompanying financial statements. However, a summary of the service provider contracts entered into by DHHS is presented on Schedule 2 accompanying the financial statements.

The New Hanover Partnership was awarded and has received \$1,397,951 under a current year Smart Start contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. The New Hanover Partnership has returned \$23,602 of this contract to the State based on financial status reports submitted to NCPC subsequent to June 30, 2004.

The New Hanover Partnership expects to receive continued funding through new Smart Start contracts with the State.

NOTE 4 - RELATED PARTY TRANSACTIONS

Service Provider Contracts with Board Member Organizations - The board members of the New Hanover Partnership are representative of various organizations that benefit from actions taken by the Board. It is the policy of the New Hanover Partnership that board members not be involved with decisions regarding organizations they represent. During the year, the New Hanover Partnership entered into contracts with board member organizations for program activities as identified on Schedule 1 accompanying the financial statements. In addition, Schedule 2 identifies contracts entered into by DHHS with board member organizations for activities funded by the New Hanover Partnership's Smart Start Allocation.

NOTE 5 - FUNCTIONAL EXPENDITURES

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis. Also, the Statement of Functional Expenditures – Modified Cash Basis, provides detail of the functional costs by their natural classification. Following are the services associated with the functional categories presented in the accompanying financial statements and the methods utilized to allocate joint cost:

A. Program Functions

Child Care and Education Affordability - Used to account for service activities associated with supplements for quality (outside the Division of Child Development).

Child Care and Education Quality - Used to account for service activities including quality enhancement grants for upgrades, health/safety training for child care professionals, special needs – support for child care professionals, or curriculum enhancements.

Family Support - Used to account for service activities including ongoing parenting education, general family support, or community outreach information and resources.

Health and Safety - Used to account for service activities including child care health consultants, comprehensive health support, or special needs – early intervention services/special education.

B. Support Functions

Management and General - Expenditures that are not identifiable with a single program or fund-raising activity but are indispensable to the

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

conduct of those activities and to an organization's existence, including expenditures for the overall direction of the organization, its general board activities, business management, general recordkeeping, budgeting, and related purposes.

Program Evaluation - Expenditures that are incurred to monitor the performance of service providers as to the delivery of services and adherence to the specific terms and conditions of the contracts.

Special Fund Raising Events - Expenditures of special fund raising events in which the donor receives a direct benefit.

C. Allocation of Joint Costs

Expenditures benefiting more than one purpose were allocated as follows:

Salaries and Benefits - Direct allocation based on employee time reports.

Other Costs - Other costs including occupancy cost (rent, utilities and maintenance), supplies and materials, and communication costs (telephone and printing) were allocated based on utilization data.

NOTE 6 - OPERATING LEASE OBLIGATIONS

Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2004:

Fiscal Year	Operating Leases				
2005 2006	\$	72,542 43,637			
Total Minimum Lease Payments	\$	116,179			

Rental expense for all operating leases during the year was \$70,593.

NOTE 7 - PENSION PLAN

Deferred Compensation and Supplemental Retirement Income Plans - IRC Section 403(b) Plan - All permanent employees who are at least half time can participate in a tax sheltered annuity plan (Plan) created under Internal Revenue Code Section 403(b). The Plan is a defined contribution plan in which each employee of the New Hanover Partnership, as a condition of employment, is provided an individual annuity through an outside insurance

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

company. The New Hanover Partnership contributed 6% of gross wages for the year ended June 30, 2004. The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These Plans are exclusively for employees of universities and certain charitable and other nonprofit organizations. All costs of administering and funding these Plans are the responsibility of the Plan participants. The New Hanover Partnership contributed \$21,566 for retirement benefits during the year.

NOTE 8 - RISK MANAGEMENT

The New Hanover Partnership is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; employees' health and life; and natural disasters. The New Hanover Partnership manages these various risks of loss as follows:

Type of Loss	Method Managed	Risk of Loss Retained
Torts, errors and omissions, health and life	Purchased commercial insurance	None
Workers Compensation – Employee injuries	Purchased commercial insurance	None
Physical property loss and natural disasters	Purchased commercial insurance	None

Management believes such coverage is sufficient to preclude any significant losses to the New Hanover Partnership. Settled claims have not exceeded this insurance coverage in any of the past three fiscal years.

NOTE 9 - COMMITMENTS AND CONTINGENCIES

Compensated Absences - As a result of the New Hanover Partnership's use of the modified cash basis of accounting, accrued liabilities related to compensated absences (vacation only; sick leave does not vest) and any employer-related costs earned and unpaid, are not reflected in the financial statements. The compensated absences commitment for vacation leave at June 30, 2004, is \$13,866. No funds or reservation of net assets has been made for this commitment.

NOTE 10 - RESTRICTIONS ON NET ASSETS

A. Temporarily Restricted Net Assets - Temporarily restricted net assets at June 30, 2004, are available for the following purposes:

Purpose	 Amount
Navigator Program	\$ 150,000
Share the Care Program	9,726
Cover Kids and Families (RWJ)	19,698
Project Hope – Carousel Center	9,759
Latino Outreach	15
Reading is Fundamental	 921
	\$ 190,119

B. Net Assets Released From Donor Restrictions - Net assets were released from donor restrictions during the fiscal year ended June 30, 2004, by incurring expenditures satisfying the restricted purposes as follows:

Purpose	 Amount
Navigator Program	\$ 203,700
Share the Care Program	10,000
Cover Kids and Families (RWJ)	 16,522
	\$ 230,222

NOTE 11 - RESTATEMENT OF NET ASSETS

The New Hanover Partnership received donor restricted funds for various activities during past fiscal years. These funds were incorrectly classified as unrestricted private contributions at the time of receipt. As a result, a reclassification of the net assets for both the Unrestricted Other and the Temporarily Restricted Funds is presented as follows:

		Net Assets Previously Reported	Net Effect of Prior Year eclassification	July 1, 2003 Net Assets Restated			
Unrestricted Funds - Smart Start Unrestricted Funds - Other Temporarily Restricted Funds	\$	4,189 13,594 231,758	\$ 0 1,016 (1,016)	\$	4,189 14,610 230,742		
Total Net Assets	\$	249,541	\$ 0	\$	249,541		

New Hanover County Partnership for Children Schedule of Contract and Grant Expenditures - Modified Cash Basis For the Year Ended June 30, 2004

Schedule 1

		Smart S	Start Fur	nd	Other Funds			
Organization Name		Amount Refund Advanced Due			Amount Advanced		Refund Due	
American Red Cross Carousel Center Family Support Network New Hanover County Community Action, Inc. New Hanover County Department of Social Services New Hanover County Health Department New Hanover County Public Library Parents As Teachers Southeastern Center for MH/DD/SA United Cerebral Palsy Child Development Center Various Daycare Providers	* * * * * *	2,850 8,000 11,816 208,247 110,000 80,000 31,000 160,000 43,516	\$	(90)	\$	0 6,581 10,000 203,700	\$	0
Paid to Individuals: Latino Support Services Scholarships/ Bonus Awards	_	655,429 6,912 21,112 28,025		(90)		1,067		
	\$	683,454	\$	(90)	\$	221,348	\$	0

^{*} These organizations are represented on the Partnership's Board as described in Note 4 - Service Provider Contracts with Board Member Organizations.

New Hanover County Partnership for Children Schedule of State Level Service Provider Contracts For the Year Ended June 30, 2004

Schedule 2

Organization Name		DHHS Contracts
Child Care Services Assocaiation - WAGE\$ Program	\$	172,555
New Hanover County Department of Social Services	*	724,954
	\$	897,509

^{*} These organizations are represented on the Partnership's Board as described in Note 4 - Service Provider Contracts with Board Member Organizations.

The information on this schedule provides a listing of service provider contracts entered into by the North Carolina Department of Health and Human Services (DHHS) as described in Note 3 - Funding from Grant Awards.

New Hanover County Partnership for Children Schedule of State Awards - Modified Cash Basis For the Year Ended June 30, 2004

Schedule 3

State Grantor/Pass-through Grantor/Program		Contract #		Receipts	Expenditures		
State Awards: North Carolina Department of Health and Human Services Division of Child Development Pass-through from the North Carolina Partnership for Children, Inc. Early Childhood Initiatives Program (Prior Year) Early Childhood Initiatives Program (Current Year) Multi-County Accounting and Contracting Grant	*	N/A N/A N/A	\$	(4,384) 1,397,951 12,000	\$	0 1,374,112 12,000	
Total State Awards			\$	1,405,567	\$	1,386,112	

^{*} Programs with compliance requirements that have a direct and material effect on the financial statements.

New Hanover County Partnership for Children Schedule of Property and Equipment - Modified Cash Basis For the Year Ended June 30, 2004

Schedule 4

Furniture and Noncomputer Equipment Computer Equipment/Printers Leasehold Improvements	\$ 33,002 46,859 83,590
Total Property and Equipment	\$ 163,451

Note: The information on this schedule provides a summary of property and equipment with acquisition or donated cost of \$500 or more which were held by the Partnership at year end. The valuations represent historical cost. On the modified basis of accounting, these items are expensed in the year of purchase.

Match .	Provided	at the	Partnership	Level:
---------	----------	--------	-------------	--------

Cash In-Kind Goods and Services	\$ 272,751 12,601
	\$ 285,352
Match Provided at the Contractor Level:	
Cash	\$ 178,374
In-Kind Goods and Services	137,999_

Note: This schedule is presented in accordance with the program match requirement as provided for by North Carolina Session Law 2003-284, Section 10.38(c). The North Carolina Partnership for Children, Inc. and all local partnerships are required to match the total amount budgeted for the Smart Start Program in each fiscal year. The match is comprised of both cash and in-kind amounts. Only in-kind contributions that are verifiable, quantifiable, and related to the Smart Start Program can be applied to the in-kind match requirement, including volunteer services. The law allows for volunteer services to be valued for match purposes, a concept that deviates from generally accepted accounting principles. This schedule identifies those amounts allowable for this partnership in meeting the statewide match requirement.

Office of the State Auditor



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors New Hanover County Partnership for Children Wilmington, North Carolina

We have audited the financial statements of the New Hanover County Partnership for Children (New Hanover Partnership), as of and for the year ended June 30, 2004, and have issued our report thereon dated June 14, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the New Hanover Partnership's internal control over financial reporting in order to determine our auditing procedures for the purposes of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the New Hanover Partnership's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONCLUDED)

tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, management of the New Hanover Partnership, The North Carolina Partnership for Children, Inc., the Governor, and the General Assembly and is not intended to be and should not be used by anyone other than these specified parties.

Leslie W. Merritt, Jr., CPA, CFP

State Auditor

June 14, 2005

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August 26, 2005

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