FINANCIAL STATEMENT AUDIT REPORT OF

SMART START OF DAVIDSON COUNTY, INC.

LEXINGTON, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2006

PERFORMED UNDER CONTRACT WITH THE NORTH CAROLINA OFFICE OF THE STATE AUDITOR

LESLIE W. MERRITT, JR., CPA, CFP

STATE AUDITOR

FINANCIAL STATEMENT AUDIT REPORT OF

SMART START OF DAVIDSON COUNTY, INC.

LEXINGTON, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2006

BOARD OF DIRECTORS

DONNA BLACK, BOARD CHAIR

ADMINISTRATIVE OFFICER

LINDA LEONARD, EXECUTIVE DIRECTOR



Leslie W. Merritt, Jr., CPA, CFP

State Auditor

STATE OF NORTH CAROLINA Office of the State Auditor

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AUDITOR'S TRANSMITTAL

The Honorable Michael F. Easley, Governor The General Assembly of North Carolina Board of Directors, Smart Start of Davidson County, Inc.

This report presents the results of the financial statement audit of Smart Start of Davidson County, Inc. (Davidson Partnership) for the year ended June 30, 2006. Tichenor & Associates, LLP performed the audit under contract with the Office of the State Auditor, and their report is submitted herewith.

The audit of the Davidson Partnership was made in conjunction with the Early Childhood Initiatives (Smart Start) program authorized by G.S. 143B-168.10-16. This statute created The North Carolina Partnership for Children, Inc., and required the implementation of local partnerships. The Smart Start of Davidson County, Inc. is one of these local partnerships. As such, the Smart Start of Davidson County, Inc. is a private nonprofit 501(c)(3) organization and is required by G.S. 143 B-168.14 to have an annual financial and compliance audit conducted by the State Auditor. The State Auditor's authority to perform or coordinate all audit functions for state government is set forth in Article 5 of Chapter 147 of the *North Carolina General Statutes*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

Leslie W. Merritt, p.

Leslie W. Merritt, Jr., CPA CFP State Auditor

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Smart Start of Davidson County, Inc. Lexington, North Carolina

We have audited the accompanying Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis of the Smart Start of Davidson County, Inc. (Davidson Partnership) as of June 30, 2006, and the related Statement of Functional Expenditures – Modified Cash Basis for the year then ended. These financial statements are the responsibility of the Davidson Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the accompanying financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of Smart Start of Davidson County, Inc. as of June 30, 2006, and the results of its operations arising from modified cash basis transactions for the year then ended, on the basis of accounting described in Note 1.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 17, 2006, on our consideration of the Davidson Partnership's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results

of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Davidson Partnership's basic financial statements. The information in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Schedules 1, 3, 4 and 5 have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The information in Schedule 2 has not been subjected to the auditing procedures applied in the basic financial statements and, accordingly, we express no opinion on Schedule 2.

Tichenor & Associates, LLP

Tichenor & Associates, LLP

November 17, 2006

Smart Start of Davidson County, Inc. Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis For the Year Ended June 30, 2006

Exhibit A

	Unrestricted Funds			unds	т	emporarily	
		Smart Start Fund	ieu i	Other Funds		Restricted Funds	Total Funds
Receipts: State Awards (less refunds of \$ 40,650) Private Contributions Special Fund Raising Events Interest and Investment Earnings Sales Tax Refunds	\$	2,299,072	\$	1,047,472 2,912 179 8,563 12,031	\$	0 5,000	\$ 3,346,544 7,912 179 8,563 12,031
Total Receipts		2,299,072		1,071,157	. <u> </u>	5,000	 3,375,229
Expenditures: Programs:							
Child Care and Education Quality Family Support Health and Safety More at Four		1,114,047 683,203 163,394		20,214 1,048 1,010,374			1,134,261 684,251 163,394 1,010,374
Support: Management and General Program Coordination Program Evaluation Other:		298,369 36,921 43,788		15,493			313,862 36,921 43,788
Sales Tax Paid				11,632			 11,632
Total Expenditures		2,339,722		1,058,761			 3,398,483
Excess of Receipts Over Expenditures Net Assets at Beginning of Year		(40,650) 40,650		12,396 45,611		5,000 5,861	 (23,254) 92,122
Net Assets at End of Year	\$	0	\$	58,007	\$	10,861	\$ 68,868
Net Assets Consisted of: Cash and Cash Equivalents Refunds Due From Contractors	\$	18,541 2,401	\$	58,007	\$	10,861	\$ 87,409 2,401
Less: Due to the State		20,942 (20,942)		58,007		10,861	 89,810 (20,942)
	\$	0	\$	58,007	\$	10,861	\$ 68,868

The accompanying notes to the financial statements are an integral part of this statement.

Smart Start of Davidson County, Inc. Statement of Functional Expenditures - Modified Cash Basis For the Year Ended June 30, 2006

	Total		Personnel	Contracted Services		Supplies and Materials	Other Operating openditures	i	Fixed Charges and Other openditures		Property and Equipment Outlay	Services/ Contracts/ Grants	т	rticipant raining enditures
Smart Start Funds:														
Programs: Child Care and Education Quality	\$ 1,114,047	\$	463,379	\$ 6,755	\$	20,888	\$ 44,214	\$	34,907	\$	4,670	\$ 539,234	\$	0
Family Support	\$ 1,114,047 683,203	Э	403,379	\$ 45,359	Э	20,888	\$ 44,214 21,461	Э	34,907 768	Э	4,670	\$ 539,234 597,987	\$	0
Health and Safety	163,394			10,000		11,020	21,101		100			160,344		3,050
			463,379	 52,114		38,516	 65,675		35,675		4,670	 1,297,565		
Support:	1,960,644		403,379	 52,114		30,310	 05,075		35,075		4,670	 1,297,505		3,050
Management and General	298,369		190,750	21,662		13,456	26,989		21,378		24,134			
Program Coordination	36,921		32,972			791	1,429		1,524		205			
Program Evaluation	43,788			 40,899		1,295	 826		768			 		
	379,078		223,722	 62,561		15,542	 29,244		23,670		24,339	 		
Total Smart Start Fund Expenditures	\$ 2,339,722	\$	687,101	\$ 114,675	\$	54,058	\$ 94,919	\$	59,345	\$	29,009	\$ 1,297,565	\$	3,050
Other Funds: Programs:														
Child Care and Education Quality	\$ 20,214	\$	10,617	\$ 0	\$	4,913	\$ 2,984	\$	1,400	\$	300	\$ 0	\$	0
Family Support More at Four	1,048 1,010,374		20,472			106	1,048 6,980					982,816		
	1,031,636		31,089			5,019	 11,012		1,400		300	 982,816		
Support:			. ,				 <u> </u>					 ,.		
Management and General	15,493			 10,540		178	 788		2,845		1,142	 		
	15,493			 10,540		178	 788		2,845		1,142	 		
Other: Sales Tax Paid	11,632					11,632								
	11,632			 		11,632	 					 		
Total Other Funds Expenditures	\$ 1,058,761	\$	31,089	\$ 10,540	\$	16,829	\$ 11,800	\$	4,245	\$	1,442	\$ 982,816	\$	0

The accompanying notes to the financial statements are an integral part of this statement.

Exhibit B

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- **A. Organization and Purpose** Smart Start of Davidson County, Inc. is a legally separate nonprofit organization incorporated on February 10, 1994. Smart Start of Davidson County, Inc. (Davidson Partnership) was established to develop and provide, through public and private means, early childhood education and developmental services for children and families. The Davidson Partnership is tax-exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code.
- **B.** Basis of Presentation The accompanying financial statements present all funds for which the Davidson Partnership's Board of Directors is responsible. Pursuant to the provisions of Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-For-Profit Organizations*, the accompanying financial statements present information according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this Statement, temporarily restricted as unrestricted receipts rather than as temporarily restricted receipts.

Contributions that are temporarily restricted and not expended within the year received are reported as an increase in temporarily restricted net assets. When the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Receipts, Expenditures, and Net Assets as net assets released from restrictions.

The Davidson Partnership did not have any permanently restricted net assets at June 30, 2006.

C. Basis of Accounting - The accompanying financial statements were prepared on the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily because it recognizes long lived assets and other costs which benefit more than one period as expended in the year purchased; it recognizes revenue when received rather than when earned; and it recognizes expenditures when paid rather than when incurred.

However, unexpended advances to contractors that revert back to the State of North Carolina are recognized as a reduction to expenditures and an increase to net assets. In addition, amounts withheld from employee paychecks or other amounts received in an agency capacity are recorded as funds held for others.

- **D.** Cash and Cash Equivalents This classification appears on the Statement of Receipts, Expenditures, and Net Assets Modified Cash Basis and includes all demand and savings accounts and certificate of deposits or short-term investments with an original maturity of three months or less.
- **E. Refunds Due From Contractors** Refunds due from contractors represent the unexpended amount of advances to contractors at year-end that are to be refunded back to the State. As recoveries are collected, the receivable balance is reduced. Payments to the State for the recovered advances are recorded as a reduction to the State awards balance.
- **F. Due to the State** The funding provided by the State of North Carolina for the Smart Start program is received on a cost reimbursement basis. The money is earned to the extent of allowable costs incurred. The Davidson Partnership must revert any unexpended funds as of June 30 to The North Carolina Partnership for Children, Inc. to be returned to the State of North Carolina.
- **G. Property and Equipment** Under the modified cash basis of accounting, purchases of property and equipment are reported as expenditures in the year occurred. However, the Davidson Partnership is required by contract regulation to track and maintain property and equipment items as presented in Schedule 4 of this report. The Davidson Partnership has a policy to track purchases of property and equipment items with an individual cost of \$500 or more and an estimated useful life greater than one year. Such items are valued at their original purchase price, which may be different from their valuation as of June 30, 2006. Donated items are recorded at estimated fair market value at the date of donation.
- **H.** Compensated Absences As a result of the use of the modified cash basis of accounting, liabilities related to accrued compensated absences are not recorded in the financial statements. Expenditures related to compensated absences are recorded when paid. The amount of accrued compensated absences for accumulated, unpaid leave that would be due to employees upon termination is reported as a commitment in Note 9.
- I. Use of Estimates The preparation of financial statements in conformity with the other comprehensive basis of accounting used by the Davidson Partnership requires management to make estimates and assumptions that

affect certain reported amounts and disclosures (such as allocation of joint costs); accordingly, actual results could differ from those estimates. It is management's belief that these estimates are reasonable and fair.

NOTE 2 - DEPOSITS

The Davidson Partnership has an Automated Investment Plan to invest excess balances over an established target amount. The investment is in the bank's U.S. Government or U.S. Governmental Agency securities and is not insured by the FDIC. Consequently, the Davidson Partnership bank deposits in excess of the FDIC insured limit totaled \$41,933 at June 30, 2006.

NOTE 3 - FUNDING FROM GRANT AWARDS

Smart Start Program - The Davidson Partnership's major source of revenue and support is from the State of North Carolina based on cost-reimbursement contracts with The North Carolina Partnership for Children, Inc. (NCPC) for the Smart Start Program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of the Davidson Partnership and represents a concentration of credit risk as to the generation of revenue.

Associated with these contracts, the Davidson Partnership is responsible for developing a comprehensive, collaborative, long-range plan of services to children and families for the service-delivery area. During the year, NCPC and the North Carolina Department of Health and Human Services (DHHS) entered into contracts with and made payments to service providers selected by the Davidson Partnership. These service provider contracts are not reflected on the accompanying financial statements. However, a summary of the service provider contracts entered into by DHHS is presented on Schedule 2 accompanying the financial statements.

The Davidson Partnership was awarded and has received \$2,360,664 under a current year Smart Start contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. The Davidson Partnership has returned \$20,942 of this contract to the State based on financial status reports submitted to NCPC subsequent to June 30, 2006.

The Davidson Partnership expects to receive continued funding through new Smart Start contracts with the State.

More at Four - The Davidson Partnership also received revenue and support from the State of North Carolina for the More at Four Program. The Davidson Partnership was awarded \$1,022,758 under a current year cost-reimbursement

contract. The unexpended balance of this contract is subject to reversion to the State. The Davidson Partnership expects to receive continued funding through new More at Four contracts with the State.

NOTE 4 - RELATED PARTY TRANSACTIONS

Service Provider Contracts with Board Member Organizations - The board members of the Davidson Partnership are representative of various organizations that benefit from actions taken by the Board. It is the policy of the Davidson Partnership that board members not be involved with decisions regarding organizations they represent. During the year, the Davidson Partnership entered into contracts with board member organizations for program activities as identified on Schedule 1 accompanying the financial statements. In addition, Schedule 2 identifies contracts entered into by DHHS with board member organizations for activities funded by the Davidson Partnership's Smart Start Allocation.

NOTE 5 - **FUNCTIONAL EXPENDITURES**

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis. Also, the Statement of Functional Expenditures – Modified Cash Basis, provides detail of the functional costs by their natural classification. Following are the services associated with the functional categories presented in the accompanying financial statements and the methods utilized to allocate joint cost:

A. Program Functions

Child Care and Education Quality - Used to account for service activities including quality enhancement grants for upgrades, quality enhancement grants for maintenance, child care resource and referral, professional development, and kindergarten orientation/transition.

Family Support - Used to account for service activities including family parenting skills training, ongoing parenting education, literacy projects, transportation services, community outreach information and resources.

Health and Safety - Used to account for service activities including child care health consultants, special needs – early intervention services/special education, and transportation to health services.

More at Four - Used to account for development and implementation of More at Four pre-kindergarten program for at-risk four-year-olds who are

at risk of failure in kindergarten. The goal is to provide quality prekindergarten services in order to enhance kindergarten readiness.

B. Support Functions

Management and General - Expenditures that are not identifiable with a single program or fund-raising activity but are indispensable to the conduct of those activities and to an organization's existence, including expenditures for the overall direction of the organization, its general board activities, business management, general record keeping, budgeting, and related purposes.

Program Coordination - Expenditures that are incurred to coordinate the policies, procedures, and daily practices of service delivery. Also, costs associated with monitoring in-house and direct service provider activities.

Program Evaluation - Expenditures that are incurred to monitor the performance of service providers as to the delivery of services and adherence to the specific terms and conditions of the contracts.

C. Allocation of Joint Costs

Expenditures benefiting more than one purpose were allocated as follows:

Salaries and Benefits - Direct allocation based on employee time reports.

Other Costs - Other costs including occupancy cost (rent, utilities and maintenance), supplies and materials, and communication costs the (telephone and printing) were indirectly allocated based on utilization data.

NOTE 6 - LEASE OBLIGATIONS

Operating Lease Obligations - Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2006:

Fiscal Year	 Operating Leases
2007 2008 2009 2010	\$ 39,768 40,968 42,168 43,368
Total Minimum Lease Payments	\$ 166,272

Rental expense for all operating leases during the year was \$44,655.

NOTE 7 - PENSION PLAN

- A. Retirement Plans The Davidson Partnership has a Simplified Employee Pension plan (SEP Plan) covering all permanent employees who are at least half-time and have been employed six months. Each eligible employee is provided an Individual Retirement Account through an outside insurance company. The Davidson Partnership contributed 6% of gross wages for the year ended June 30, 2006. The Davidson Partnership does not own the accounts nor is liable for any other cost other than the required contribution. The Davidson Partnership contributed \$28,058 for pension benefits during the year.
- **B.** IRC Section 403(b) Plan All permanent employees who are at least half time can participate in a tax sheltered annuity plan (Plan) created under Internal Revenue Code Section 403(b). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These Plans are exclusively for employees of universities and certain charitable and other nonprofit organizations. All costs of administering and funding these Plans are the responsibility of the Plan participants. The Davidson Partnership incurred no costs.

NOTE 8 - RISK MANAGEMENT

The Davidson Partnership is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; employees' health and life; and natural disasters. The Davidson Partnership manages these various risks of loss as follows:

Type of Loss	Method Managed	Risk of Loss Retained
Torts, errors and omissions, health and life	Purchased commercial insurance	None
Workers Compensation – Employee injuries	Purchased commercial insurance	None
Physical property loss and natural disasters	Purchased commercial insurance	None

Management believes such coverage is sufficient to preclude any significant losses to the Davidson Partnership. Settled claims have not exceeded this insurance coverage in any of the past three fiscal years.

NOTE 9 - COMMITMENTS AND CONTINGENCIES

Compensated Absences - As a result of the Davidson Partnership's use of the modified cash basis of accounting, accrued liabilities related to compensated absences (vacation only; sick leave does not vest) and any employer-related costs earned and unpaid, are not reflected in the financial statements. The compensated absences commitment for vacation leave at June 30, 2006, is \$20,724. No funds or reservation of net assets has been made for this commitment.

NOTE 10 - RESTRICTIONS ON NET ASSETS

Temporarily Restricted Net Assets - Temporarily restricted net assets at June 30, 2006, are available for the following purposes:

Purpose		Amount
Grandparent's Day Parent Break Preschool Literacy		\$ 729 5,132 5,000
	=	\$ 10,861

NOTE 11 - OTHER ITEM

Name Change - Effective June 1, 2006, the Davidson Partnership changed its legal name from Davidson County Partnership for Children to Smart Start of Davidson County, Inc.

Smart Start of Davidson County, Inc. Schedule of Contract and Grant Expenditures - Modified Cash Basis For the Year Ended June 30, 2006

Schedule 1

		Smart	Other Funds					
		Amount		Refund		Amount	R	efund
Organization Name		Advanced		Due	A	dvanced		Due
Paid to Organizations:								
Baptist Children's Home Robert Idol CDC	\$	33,120	\$	0	\$	66,752	\$	0
Barber's Learning Center	Ť	6,480	•	-	·	, -	•	-
Beth's Child Care Center		5,969						
Boys & Girls LTD		19,060		31		69,775		
Coggins Memorial Baptist Church CDC		19,080						
Davidson County Board of Education	*	584,923						
Davidson County Community College CDC	*	44,400				69,422		
Davidson County Health Department	*	118,828		2,370				
Davidson County Schools	*	,		,		190,987		
Family Services of Davidson County		60,000				·		
First Baptist CLC		16,517				64,026		
First Reformed CDC		15,600						
Fleshmen Pratt Education Center		27,360						
Heritage Child Enrichment		16,078						
Journey to the Stars - Various Child Care Centers		22,719						
Kids Only		8,280						
Lexington City Schools	*	-,				259,290		
Little Heartstrings Day Care/Faith Chapel		21,960				200,200		
The Learning Place	*	31,320				68.647		
Thomasville City Schools	*	- ,				124,105		
Thomasville Head Start	*	10,800				,		
Tyro Learning Center	*	28,200						
Various Child Care Centers - Quality Assistance		50,052						
Von's Kids		52,080				69,812		
Wesleyan CDC		17,640				03,012		
Wesleyan ODO		17,040						
		1,210,466		2,401		982,816		
Paid to Individuals:								
Various Individuals - Education for the Stars		89,500						
	\$	1,299,966	\$	2,401	\$	982,816	\$	0

* These organizations are represented on the Partnership's Board as described in Note 4 - Service Provider Contracts with Board Member Organizations.

Schedule 2

Organization Name	 DHHS Contracts
Child Care Services Association - WAGE\$ Program	\$ 214,500
* Davidson County Department of Social Services	 1,418,974
	\$ 1,633,474

* These organizations are represented on the Partnership's Board as described in Note 4 - Service Provider Contracts with Board Member Organizations.

The information on this schedule provides a listing of service provider contracts entered into by the North Carolina Department of Health and Human Services (DHHS) as described in Note 3 - Funding from Grant Awards.

Smart Start of Davidson County, Inc. Schedule of State Awards - Modified Cash Basis For the Year Ended June 30, 2006

Schedule 3

State Grantor/Pass-through Grantor/Program	Contract #	Receipts	Expenditures		
State Awards: North Carolina Department of Health and Human Services Division of Child Development					
Pass-through from the North Carolina Partnership for Children, Inc.					
Early Childhood Initiatives Program (Prior Year) Early Childhood Initiatives Program (Current Year) Early Childhood Initiatives Program (Current Year) Multi-County Accounting and Contracting Grant (Current Year)	Various * N/A N/A	\$ (40,650) 2,360,664 (20,942) 12,000	\$ 0 2,339,722 11,764		
Pass-through from Work Family Resource Center Children, Inc.					
CCR&R Core Services	013-06-02	12,714	17,284		
North Carolina Department of Health and Human Services More at Four Pre-Kindergarten Program	* 0027-06	1,022,758	1,010,374		
Total State Awards		\$ 3,346,544	\$ 3,379,144		

* Programs with compliance requirements that have a direct and material effect on the financial statements.

Note: The More at Four Pre-Kindergarten Program is contracted jointly by the North Carolina Department of Health and Human Services and the Office of the Governor. The allocations for the More at Four program are included in the budget for the North Carolina Department of Health and Human Services; therefore, the above schedule identifies that agency as the State Grantor. The Office of the Governor is responsible for oversight of the More at Four Program.

Furniture and Noncomputer Equipment Computer Equipment/Printers	\$ 62,176 56,966
Total Property and Equipment	\$ 119,142

Note: The information on this schedule provides a summary of property and equipment with acquisition or donated cost of \$500 or more which were held by the Partnership at year end. The valuations represent historical cost. On the modified basis of accounting, these items are expensed in the year of purchase.

Match Provided at the Partnership Level:

Cash In-Kind Goods and Services	\$ 17,343 47,600
	\$ 64,943
Match Provided at the Contractor Level:	
Cash In-Kind Goods and Services	\$ 318,517 161,679
	\$ 480,196

Note: This schedule is presented in accordance with the program match requirement as provided for by North Carolina Session Law 2005-276, Section 10.64(c). The North Carolina Partnership for Children, Inc. and all local partnerships are required to match the total amount budgeted for the Smart Start Program in each fiscal year. The match is comprised of both cash and in-kind amounts. Only in-kind contributions that are verifiable, quantifiable, and related to the Smart Start Program can be applied to the in-kind match requirement, including volunteer services. The law allows for volunteer services to be valued for match purposes, a concept that deviates from generally accepted accounting principles. This schedule identifies those amounts allowable for this partnership in meeting the statewide match requirement.

TICHENOR & ASSOCIATES, LLP

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Smart Start of Davidson County, Inc. Lexington, North Carolina

We have audited the financial statements of Smart Start of Davidson County, Inc. (Davidson Partnership) as of and for the year ended June 30, 2006, and have issued our report thereon dated November 17, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

As described in Note 1, the accompanying financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Davidson Partnership's internal control over financial reporting in order to determine our auditing procedures for the purposes of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONCLUDED)

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Davidson Partnership's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, management of the Davidson Partnership, The North Carolina Partnership for Children, Inc., the Governor, and the General Assembly and is not intended to be and should not be used by anyone other than these specified parties.

Tichenor & Associates, LLP

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November 17, 2006

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