SMART START OF HENDERSON COUNTY, INC. Hendersonville, North Carolina

FINANCIAL STATEMENTS
June 30, 2007

PERFORMED UNDER CONTRACT WITH THE OFFICE OF THE STATE AUDITOR

LESLIE W. MERRITT, JR., CPA, CFP STATE AUDITOR

FINANCIAL STATEMENT AUDIT REPORT OF SMART START OF HENDERSON COUNTY, INC.

HENDERSONVILLE, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2007

BOARD OF DIRECTORS EARL MEDLIN, BOARD CHAIR

ADMINISTRATIVE OFFICER
SHEA HENSON, EXECUTIVE DIRECTOR

Office of the State Auditor



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AUDITOR'S TRANSMITTAL

The Honorable Michael F. Easley, Governor The General Assembly of North Carolina Board of Directors, Smart Start of Henderson County, Inc.

This report presents the results of the financial statement audit of Smart Start of Henderson County, Inc. for the year ended June 30, 2007. Clifton Gunderson LLP performed the audit under contract with the Office of the State Auditor, and their report is submitted herewith.

The audit of the Smart Start of Henderson County was made in conjunction with the Early Childhood Initiatives (Smart Start) program authorized by G.S. 143B-168.10-16. This statute created The North Carolina Partnership for Children, Inc. and required the implementation of local partnerships. The Smart Start of Henderson County, Inc. is one of these local partnerships. As such, the Smart Start of Henderson County, Inc. is a private nonprofit 501(c)(3) organization and is required by G.S. 143B-168.14(b) to have a financial and compliance audit conducted by the State Auditor. The State Auditor's authority to perform or coordinate all audit functions for state government is set forth in Article 5 of Chapter 147 of the *North Carolina General Statutes*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of all audit reports issued by the Office of the State Auditor may be obtained through one of the options listed on the back of this report.

Leslie W. Merritt, Jr., CPA, CFP

Leslie W. Merritt, Jr.

State Auditor

TABLE OF CONTENTS

PA	.GE
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
EXHIBITS	
A Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis	3
B Statement of Functional Expenditures – Modified Cash Basis	4
Notes to Financial Statements	5
SUPPLEMENTARY SCHEDULES	
1 Schedule of Contract and Grant Expenditures – Modified Cash Basis1	2
2 Schedule of State Level Service Provider Contracts	3
3 Schedule of State Awards – Modified Cash Basis1	4
4 Schedule of Property and Equipment – Modified Cash Basis1	5
5 Schedule of Qualifying Match (Non-GAAP)1	6
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT	
AUDITING STANDARDS	7
ORDERING INFORMATION 1	9



INDEPENDENT AUDITOR'S REPORT

Board of Directors Smart Start of Henderson County, Inc. Hendersonville, North Carolina

We have audited the accompanying Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis of the Smart Start of Henderson County, Inc. as of and for the year ended June 30, 2007, and the related Statement of Functional Expenditures – Modified Cash Basis for the year then ended. These financial statements are the responsibility of the Smart Start of Henderson County, Inc. Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the accompanying financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of the Smart Start of Henderson County, Inc. as of June 30, 2007, and its receipts and expenditures for the year then ended, on the basis of accounting described in Note 1

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2008, on our consideration of the Smart Start of Henderson County, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.



INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Smart Start of Henderson County, Inc.'s basic financial statements. The information in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Schedules 1, 3, 4 and 5 have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The information in Schedule 2 has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on Schedule 2.

Raleigh, North Carolina

Clifton Genderson LLP

March 31, 2008

Smart Start of Henderson County, Inc. Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis For the Year Ended June 30, 2007

Exhibit A

	Uı	Unrestricted Funds			nporarily		
	Sma	rt Start	Other	-	stricted	Total	
	F	und	Funds	F	unds		Funds
Receipts:							
State Awards	\$ 9	967,597	\$ 7,497	\$	-	\$	975,094
Private Contributions		=	3,145		-		3,145
Interest and Investment Earnings		=	3,987				3,987
Sales Tax Refunds		-	1,189		-		1,189
Other Receipts		-	714				714
Total Receipts	9	67,597	16,532		-		984,129
Net Assets Released from Restrictions:							
Satisfaction of Program Restrictions		-	520		(520)		-
Total Receipts and Net Assets Released from Restrictions	9	67,597	17,052	_	(520)		984,129
Expenditures:							
Programs:							
Child Care and Education Accessibility and Availability		34,955	-		-		34,955
Child Care and Education Quality	3	347,418	-		-		347,418
Family Support	1	62,610	2,280		-		164,890
Health and Safety	1	53,549	581		-		154,130
More at Four		19,637	10		-		19,647
Support:							
Management and General	1	27,722	12,527		-		140,249
Program Evaluation	1	21,706	332		-		122,038
Other:							
Sales Tax Paid			1,797		-		1,797
Total Expenditures	9	967,597	17,527	-	<u>-</u>		985,124
Excess of Expenditures Over Receipts and Net Assets							
Released from Retrictions		-	(475)		(520)		(995)
Net Assets at Beginning of Year		-	11,571		6,503		18,074
Net Assets at End of Year	\$	-	\$ 11,096	\$	5,983	\$	17,079
Net Assets Consisted of:							
Cash and Cash Equivalents	\$	105	\$ 11,096	\$	5,983	\$	17,184
Refunds Due From Contractors		7,431			-		7,431
		7,536	11,096		5,983		24,615
Less: Due to the State		7,536					7,536
	\$	-	\$ 11,096	\$	5,983	\$	17,079

Smart Start of Henderson County, Inc. Statement of Functional Expenditures – Modified Cash Basis For the Year Ended June 30, 2007

Exhibit B

	 Total	Pe	ersonnel		ontracted Services	upplies and aterials	E	Other Operating Expenditures	aı	Fixed Charges nd Other penditures	operty and Equipment Outlay	Co	ervices/ ontracts/ Grants
Smart Start Fund:													
Programs:													
Child Care and Education Accessibility and Availability	\$ 34,955	\$	-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	34,955
Child Care and Education Quality	347,418		-		-	-		-		-	-		347,418
Family Support	162,610		-		-	-		-		-	-		162,610
Health and Safety	153,549		-		-	-		-		-	-		153,549
More at Four	 19,637		1,276		-	 106		34		21			18,200
	718,169		1,276		-	106		34		21	-		716,732
Support:	 							·					<u> </u>
Management and General	127,722		101,163		1,450	2,104		11,752		10,668	585		-
Program Evaluation	 121,706		69,358		12,982	2,564		23,101		5,795	2,767		5,139
	 249,428		170,521	_	14,432	 4,668		34,853		16,463	 3,352		5,139
Total Smart Start Fund Expenditures	\$ 967,597	\$	171,797	\$	14,432	\$ 4,774	\$	34,887	\$	16,484	\$ 3,352	\$	721,871
Other Funds:													
Programs:													
Family Support	\$ 2,280	\$	-	\$	-	\$ 1,738	\$	542	\$	-	\$ -	\$	-
Health and Safety	581		-		-	-		-		-	-		581
More at Four	10		10		-	-		-		-	-		-
	2,871		10		-	1,738		542		-	-		581
Support:	•					•		•					
Management and General	12,527		89		11,904	129		122		283	-		-
Program Evaluation	332		160		-	-		172		-	-		0
•	12,859		249		11,904	129		294		283	-		0
Other:													
Sales Tax Paid	 1,797		-			 1,797		-		<u>-</u>			
Total Other Funds Expenditures	\$ 17,527	\$	259	\$	11,904	\$ 3,664	\$	836	\$	283	\$ 	\$	581

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Organization and Purpose The Smart Start of Henderson County, Inc. (Henderson Partnership) is a legally separate nonprofit organization incorporated on October 21, 1997. The Henderson Partnership was established to develop and provide, through public and private means, early childhood education and developmental services for children and families. The Henderson Partnership is tax-exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code.
- B. Basis of Presentation The accompanying financial statements present all funds for which the Henderson Partnership's Board of Directors is responsible. Pursuant to the provisions of Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-For-Profit Organizations, the accompanying financial statements present information according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this Statement, temporarily restricted contributions received and expended in the same year are reported as unrestricted receipts rather than as temporarily restricted receipts.

Contributions that are temporarily restricted and not expended within the year received are reported as an increase in temporarily restricted net assets. When the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Receipts, Expenditures, and Net Assets as net assets released from restrictions.

The Henderson Partnership had no permanently restricted net assets at June 30, 2007.

C. Basis of Accounting – The accompanying financial statements were prepared on the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily because it recognizes long-lived assets and other costs which benefit more than one period as expended in the year purchased; it does not recognize the value of in-kind goods and services received; it recognizes revenue when received rather than when earned; and it recognizes expenditures when paid rather than when incurred.

However, unexpended advances to contractors that revert back to the State of North Carolina are recognized as a reduction to expenditures and an increase to net assets. Amounts withheld from employee paychecks or other amounts received in an agency capacity are recorded as funds held for others. In addition, Smart Start funds advanced to the local Partnership that are unexpended and unearned at year-end are recorded as Due to the State.

5

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- D. Cash and Cash Equivalents This classification appears on the Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis and includes all demand and savings accounts and certificate of deposits or short-term investments with an original maturity of three months or less.
- **E.** Refunds Due from Contractors Refunds due from contractors represent the unexpended amount of advances to contractors at year-end that are to be refunded back to the State. As recoveries are collected, the receivable balance is reduced. Payments to the State for the recovered advances are recorded as a reduction to the State awards balance.
- **F. Due to the State** The funding provided by the State of North Carolina for the Smart Start Program is funded on a cost reimbursement basis. The money is earned to the extent of allowable costs incurred. Any unexpended funds as of June 30 are required to be reverted to The North Carolina Partnership for Children, Inc. to be returned to the State of North Carolina.
- G. Property and Equipment Under the modified cash basis of accounting, purchases of property and equipment are reported as expenditures in the year incurred. However, Henderson Partnership is required by contract regulation to track and maintain property and equipment items as presented in Schedule 4 of this report. The Henderson Partnership has a policy to track purchases of property and equipment items with an individual cost of \$500 or more and an estimated useful life greater than one year. Such items are valued at their original purchase price, which may be different from their valuation as of June 30, 2007. Donated items are recorded at estimated fair market value at the date of donation.
- H. Compensated Absences As a result of the use of the modified cash basis of accounting, liabilities related to accrued compensated absences are not recorded in the financial statements. Expenditures related to compensated absences are recorded when paid. The amount of accrued compensated absences for accumulated, unpaid leave that would be due to employees upon termination is reported as a commitment in Note 9.
- I. Use of Estimates The preparation of financial statements in conformity with the modified cash basis of accounting used by the Henderson Partnership requires management to make estimates and assumptions that affect certain reported amounts and disclosures (such as allocation of joint costs); accordingly, actual results could differ from those estimates. It is management's belief that these estimates are reasonable and fair.

6

NOTE 2 - DEPOSITS

All funds of the Henderson Partnership are deposited with a commercial bank and insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Deposits over this amount subjects the Henderson Partnership to a concentration of credit risk. At June 30, 2007, the Henderson Partnership's bank deposits in excess of the FDIC insured limit was \$1,284.

NOTE 3 - FUNDING FROM GRANT AWARDS

Smart Start Program – The Henderson Partnership's major source of revenue and support is from the State of North Carolina based on cost-reimbursement contracts with The North Carolina Partnership for Children, Inc. (NCPC) for the Smart Start Program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of the Henderson Partnership and represents a concentration of credit risk as to the generation of revenue.

Associated with these contracts, the Henderson Partnership is responsible for developing a comprehensive, collaborative, long-range plan of services to children and families for the service-delivery area. During the year, the North Carolina Department of Health and Human Services (DHHS) entered into contracts with and made payments to service providers selected by the Henderson Partnership. These service provider contracts are not reflected on the accompanying financial statements. However, a summary of the service provider contracts entered into by DHHS is presented on Schedule 2 accompanying the financial statements.

The Henderson Partnership was awarded and has received \$975,133 under a current year Smart Start contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. The Henderson Partnership has returned \$7,536 of this contract to the State based on financial status reports submitted to NCPC subsequent to June 30, 2007.

The Henderson Partnership expects to receive continued funding through new Smart Start contracts with the State.

NOTE 4 - RELATED PARTY TRANSACTIONS

A. Service Provider Contracts with Board Member Organizations – The board members of the Henderson Partnership are representative of various organizations that benefit from actions taken by the Board. It is the policy of the Henderson Partnership that board members not be involved with decisions regarding organizations they represent. During the year, the Henderson Partnership entered into contracts with board member organizations for program activities as identified on Schedule 1 accompanying the financial statements. In addition, Schedule 2 identifies contracts entered into by DHHS with board member organizations for activities funded by the Henderson Partnership's allocation.

NOTE 4 - RELATED PARTY TRANSACTIONS (CONTINUED)

B. Other Related Parties – The Henderson Partnership entered into transactions for the leasing of office space with a non-profit organization associated with a board member. The amounts paid included:

<u>Expenditures</u>	 Amount
Office Rent	\$ 12.120

NOTE 5 - FUNCTIONAL EXPENDITURES

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis. Also, the Statement of Functional Expenditures – Modified Cash Basis, provides detail of the functional costs by their natural classification. Following are the services associated with the functional categories presented in the accompanying financial statements and the methods utilized to allocate joint cost:

A. Program Functions

Child Care and Education Accessibility and Availability – Used to account for service activities associated with increasing child care availability.

Child Care and Education Quality – Used to account for service activities including quality enhancement grants for upgrades, child care resource and referral, professional development, salary supplements, provider training, health/safety training for child care professionals, and/or kindergarten orientation/transition.

Family Support – Used to account for service activities including ongoing parenting skills training, ongoing parenting education, and/or general family support.

Health and Safety – Used to account for service activities including oral health services and/or child care health consultants.

More at Four – Used to account for development and implementation of More at Four prekindergarten program for at-risk four-year-olds who are at risk of failure in kindergarten. The goal is to provide quality prekindergarten services in order to enhance kindergarten readiness.

NOTE 5 - FUNCTIONAL EXPENDITURES (CONTINUED)

B. Support Functions

Management and General – Expenditures that are not identifiable with a single program or fund-raising activity but are indispensable to the conduct of those activities and to an organization's existence, including expenditures for the overall direction of the organization, its general board activities, business management, general recordkeeping, budgeting, and related purposes.

Program Evaluation – Expenditures that are incurred to monitor the performance of service providers as to the delivery of services and adherence to the specific terms and conditions of the contracts.

C. Allocation of Joint Costs

Expenditures benefiting more than one purpose were allocated as follows:

Salaries and Benefits – Direct allocation based on employee time reports.

Other Costs – Other costs including occupancy cost (rent, utilities and maintenance), supplies and materials, and communication costs (telephone and printing) were indirectly allocated based on utilization data.

NOTE 6 - OPERATING LEASE OBLIGATIONS

Operating Lease Obligations – Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2007:

Fiscal Year	Operating Leases						
2008 2009 2010	\$	1,998 888 888					
Total Minimum Lease Payments	\$	2,876					

Rental expense for all operating leases during the year was \$13,041.

NOTE 7 - PENSION PLAN

IRC Section 403(b) Plan – All permanent employees who are at least half time can participate in a tax sheltered annuity plan (Plan) created under Internal Revenue Code Section 403(b). The Plan is a defined contribution plan in which each employee of the Henderson Partnership, as a condition of employment, is provided an individual annuity through an outside insurance company.

NOTE 7 - PENSION PLAN (CONTINUED)

The Henderson Partnership contributed up to 7% of gross wages for the year ended June 30, 2007. The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and State income taxes until the annuity is received or the contributions are withdrawn. These Plans are exclusively for employees of universities and certain charitable and other nonprofit organizations. The Henderson Partnership pays the annual employee service fee for maintaining the plan, subject to approval by the Executive Committee. The Henderson Partnership contributed \$8,540 for retirement benefits during the year.

NOTE 8 - RISK MANAGEMENT

The Henderson Partnership is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; employees' health and life; and natural disasters. The Henderson Partnership manages these various risks of loss as follows:

Type of Loss	Method Managed	Risk of Loss Retained
Torts, errors and omissions, health and life	Purchased commercial insurance	None
Workers' compensation – employee injuries	Purchased commercial insurance	None
Physical property loss and natural disasters	Purchased commercial insurance	None

Management believes such coverage is sufficient to preclude any significant losses to the Henderson County Partnership. Settled claims have not exceeded this insurance coverage in any of the past three fiscal years.

NOTE 9 - COMMITMENTS AND CONTINGENCIES

Compensated Absences – As a result of the Henderson Partnership's use of the modified cash basis of accounting, accrued liabilities related to compensated absences (vacation only; sick leave does not vest) and any employer-related costs earned and unpaid, are not reflected in the financial statements. The compensated absences commitment for vacation leave at June 30, 2007, is \$5,069. No funds or reservation of net assets has been made for this commitment.

NOTE 10 - RESTRICTIONS ON NET ASSETS

A. Temporarily Restricted Net Assets – Temporarily restricted net assets at June 30, 2007 are available for the following purposes:

Purpose	A	mount
Community Outreach Dental Services for Children	\$	4,783 1,200
Total	\$	5,983

NOTE 10 - RESTRICTIONS ON NET ASSETS (CONTINUED)

B. Net Assets Released From Donor Restrictions – Net assets were released from donor restrictions during the fiscal year ended June 30, 2007, by incurring expenditures satisfying the restricted purposes as follows:

Purpose	An	nount
Community Outreach Dental Services for Children	\$	20 500
Total	\$	520

11

Smart Start of Henderson County, Inc. Schedule of Contract and Grant Expenditures – Modified Cash Basis For the Year Ended June 30, 2007

Schedule 1

	Smart St	Other			
Organization Name	Amount Advanced	Refund Due	Amount Advanced	Refund Due	
Paid to Organizations:					
* Children & Family Resource Center	\$ 514,567	\$ 6,288	\$ -	\$ -	
* Henderson County Cooperative Extension	37,403	699	-	-	
* Henderson County Department of Public Heath	153,993	444	-	-	
* Henderson County Public Schools	18,200				
	724,163	7,431			
Paid to Individuals:					
Oral Health Related Services	-	-	500	-	
Car Seats	5,139	-	81		
	5,139	-	581		
	\$ 729,302	\$ 7,431	\$ 581	\$ -	

^{*} These organizations are represented on the Partnership's Board as described in Note 4A - Service Provider Contracts with Board Member Organizations.

Organization Name	DHHS ontracts
Child Care Services Association	\$ 123,361
* Henderson County Department of Social Services	 492,214
	\$ 615,575

The information on this schedule provides a listing of service provider contracts entered into by the North Carolina Department of Health and Human Services (DHHS) as described in Note 3 - Funding from Grant Awards.

^{*} These organizations are represented on the Partnership's Board as described in Note 4A - Service Provider Contracts with Board Member Organizations.

	CFDA	• • • • • •	.	
Federal/State Grantor/Pass-through Grantor/Program	Number	Contract #	Receipts	Expenditures
State Awards:				
North Carolina Department of Health and Human Services				
Division of Child Development				
Pass-through from the North Carolina Partnership for				
Children, Inc.				
Early Childhood Initiatives Program	*	N/A	\$ 967,597	\$ 967,597
Multi-County Accounting and Contracting Grant		N/A	12,000	12,000
North Carolina Department of Public Instruction, Office of				
School Readiness				
More at Four Pre-Kindergarten Program		N/A	(4,503)	(4,503)
Total State Awards			\$ 975,094	\$ 975,094

^{*} Programs with compliance requirements that have a direct and material effect on the financial statements.

Smart Start of Henderson County, Inc. Schedule of Property and Equipment – Modified Cash Basis For the Year Ended June 30, 2007

Schedule 4

Furniture and Noncomputer Equipment Computer Equipment/Printers	\$ 6,974 8,083
Total Property and Equipment	\$ 15,057

Note: The information on this schedule provides a summary of property and equipment with acquisition or donated cost of \$500 or more which were held by the Partnership at year-end. The valuations represent historical cost. On the modified basis of accounting, these items are expensed in the year of purchase.

Cash In-Kind Goods and Services	\$ 1,145 13,797
	\$ 14,942
Match Provided at the Contractor Level:	
Cash In-Kind Goods and Services	\$ 73,622 124,962
	\$ 198,584

Note: This schedule is presented in accordance with the program match requirement as provided for by North Carolina Session Law 2005-276, Section 10.64(c). The North Carolina Partnership for Children, Inc. and all local partnerships are required to match the total amount budgeted for the Smart Start Program in each fiscal year. The match is comprised of both cash and in-kind amounts. Only in-kind contributions that are verifiable, quantifiable, and related to the Smart Start Program can be applied to the in-kind match requirement, including volunteer services. The law allows for volunteer services to be valued for match purposes, a concept that deviates from generally accepted accounting principles. This schedule identifies those amounts allowable for this Partnership in meeting the statewide match requirement.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Smart Start of Henderson County, Inc. Hendersonville, North Carolina

We have audited the financial statements of the Smart Start of Henderson County, Inc. as of and for the year ended June 30, 2007, and have issued our report thereon dated March 31, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

As described in Note 1, the accompanying financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Smart Start of Henderson County, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Henderson County Partnership's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Smart Start of Henderson County, Inc.'s internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Smart Start of Henderson County, Inc.'s ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Smart Start of Henderson County, Inc.'s financial statements that is more than inconsequential will not be prevented or detected by the Henderson County Partnership's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Smart Start of Henderson County, Inc.'s internal control.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONCLUDED)

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Smart Start of Henderson County, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Smart Start of Henderson County, Inc.'s Board of Directors, management of the Smart Start of Henderson County, Inc. The North Carolina Partnership for Children, Inc., the Governor, and the General Assembly of North Carolina and is not intended to be and should not be used by anyone other than these specified parties.

Raleigh, North Carolina

Clifton Genderson LLP

March 31, 2008

ORDERING INFORMATION

Audit reports issued by the Office of the State Auditor can be obtained from the web site at www.ncauditor.net. Also, parties may register on the web site to receive automatic email notification whenever reports of interest are issued. Otherwise, copies of audit reports may be obtained by contacting the:

Office of the State Auditor State of North Carolina 2 South Salisbury Street 20601 Mail Service Center Raleigh, North Carolina 27699-0601

Telephone: 919/807-7500

Facsimile: 919/807-7647